



# Third Quarter 2015 Earnings Call

November 3, 2015



# Agenda

TOPIC	SPEAKER
<b>Business Summary</b>	<b>Gary Norcross,</b> <i>President and CEO</i>
<b>Financial Summary</b>	<b>Woody Woodall,</b> <i>Chief Financial Officer</i>

# Disclosures

## Forward-Looking Statements

Our discussions today, including this presentation and any comments made by management, contain forward-looking statements within the meaning of the U.S. federal securities laws. Any statements that refer to future events or circumstances, including our future strategies or results, or that are not historical facts, are forward-looking statements. Actual results could differ materially from those projected in forward-looking statements due to a variety of factors, including the risks and uncertainties set forth in our earnings press release dated November 3, 2015, our annual report on Form 10-K for 2014 and our other filings with the SEC. We undertake no obligation to update or revise any forward-looking statements. Please see the appendix for additional details on forward-looking statements.

## Non-GAAP Measures

This presentation will reference certain non-GAAP financial information. For a description and reconciliation of non-GAAP measures presented in this document, please see the Appendix attached to this presentation or visit the Investor Relations section of the FIS website at [www.fisglobal.com](http://www.fisglobal.com).

# Business Summary

**Gary Norcross**

President and CEO



## Q3 2015 Highlights

- **\$1.6 BILLION** revenue;  
up 3% on a constant currency basis
- **\$0.90** adjusted EPS;  
up 15% on a constant currency basis
- **\$73 MILLION** returned to shareholders in the form  
of dividends  
—\$220 million in dividends paid year-to-date

For a description of non-GAAP measures and a reconciliation of GAAP to non-GAAP measures, see Appendix.

# Consistent Execution of Strategy

- Investing for **GROWTH**
- **MAINTAINING** a strong balance sheet
- Returning cash to our **SHAREHOLDERS**



# FINANCIAL SUMMARY

**Woody Woodall**

Chief Financial Officer



# Consolidated Results

(\$ millions, adjusted, except per share data)

METRICS	Q3	Nine Months
<b>Revenue</b>	<b>\$ 1,579</b>	<b>\$ 4,720</b>
<i>Reported Growth</i>	-1.7%	-0.3%
<i>Constant Currency Growth</i>	2.8%	3.5%
<b>EBITDA</b>	<b>\$ 530</b>	<b>\$ 1,409</b>
<i>Reported Growth</i>	8.7%	0.5%
<i>Constant Currency Growth</i>	11.8%	2.9%
<b>EBITDA Margin</b>	<b>33.6%</b>	<b>29.8%</b>
<b>Net Earnings</b>	<b>\$ 255</b>	<b>\$ 652</b>
<b>EPS</b>	<b>\$ 0.90</b>	<b>\$ 2.29</b>

For a description of non-GAAP measures and a reconciliation of GAAP to non-GAAP measures, see Appendix.



# Integrated Financial Solutions

*(\$ millions, adjusted)*

<b>METRICS</b>	<b>Q3</b>	<b>Nine Months</b>
<b>Revenue</b>	<b>\$ 971</b>	<b>\$ 2,909</b>
<i>Reported Growth</i>	<i>0.7%</i>	<i>1.0%</i>
<b>EBITDA</b>	<b>\$ 408</b>	<b>\$ 1,164</b>
<i>Reported Growth</i>	<i>5.7%</i>	<i>1.6%</i>
<b>EBITDA Margin</b>	<b>42.0%</b>	<b>40.0%</b>

For a description of non-GAAP measures and a reconciliation of GAAP to non-GAAP measures, see Appendix.

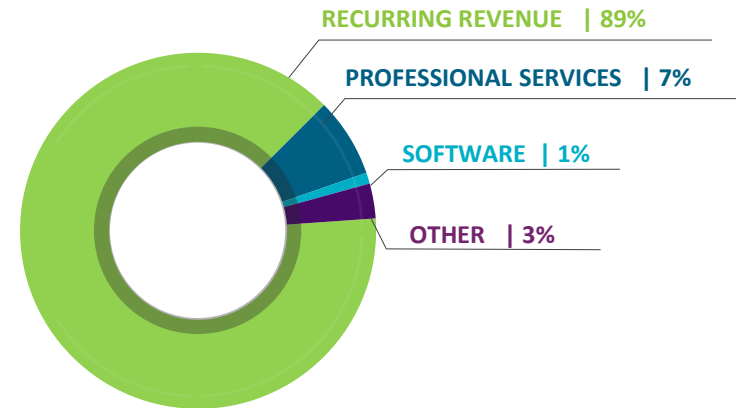
# Integrated Financial Solutions

## Revenue Contribution – Q3 & YTD

(\$ millions)

	Q3	GROWTH	YTD	GROWTH
Payment Solutions	\$ 403	-1%	\$ 1,221	-3%
Business Solutions	280	2%	845	4%
Banking Solutions	287	2%	843	5%
<b>Total Integrated <sup>(1)</sup></b>	<b>\$ 971</b>	<b>1%</b>	<b>\$ 2,909</b>	<b>1%</b>

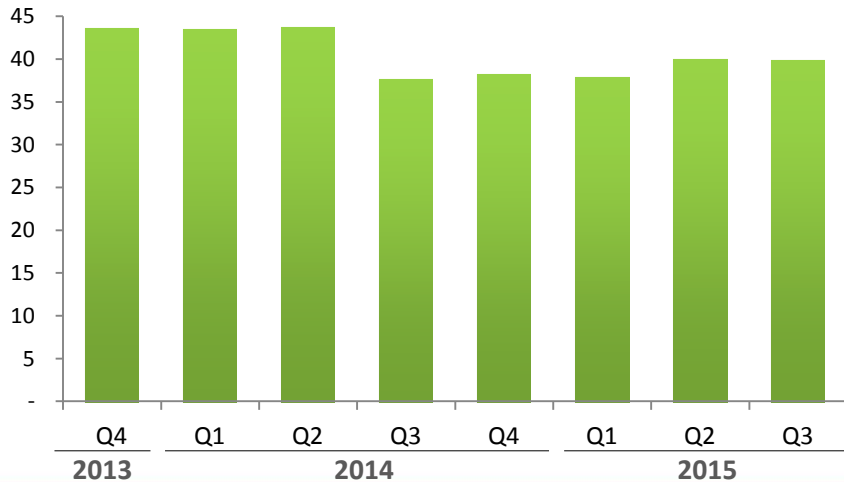
## Revenue Composition – YTD



## Key Drivers of Recurring Revenue

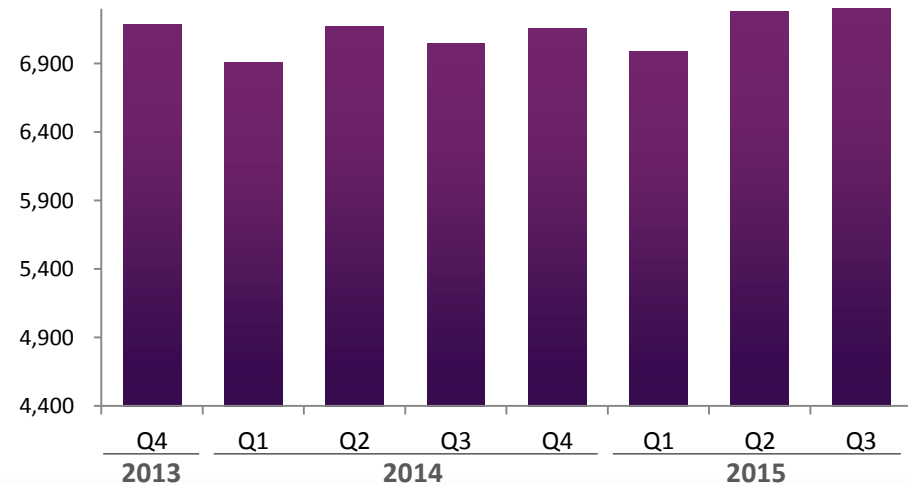
### Outsourced Core Accounts

(millions)



### Payment Transaction Volumes <sup>(2)</sup>

(millions)



<sup>(1)</sup> Amounts may not sum due to rounding

<sup>(2)</sup> Historical volumes do not adjust for the effect of divestitures in prior year periods

# Global Financial Solutions

(\$ millions, adjusted)

METRICS	Q3	Nine Months
<b>Revenue</b>	<b>\$ 609</b>	<b>\$ 1,815</b>
<i>Reported Growth</i>	-5.2%	-2.2%
<i>Constant Currency Growth</i>	5.9%	7.4%
<b>EBITDA</b>	<b>\$ 157</b>	<b>\$ 370</b>
<i>Reported Growth</i>	11.3%	-0.7%
<i>Constant Currency Growth</i>	23.4%	9.8%
<b>EBITDA Margin</b>	<b>25.8%</b>	<b>20.4%</b>

For a description of non-GAAP measures and a reconciliation of GAAP to non-GAAP measures, see Appendix.

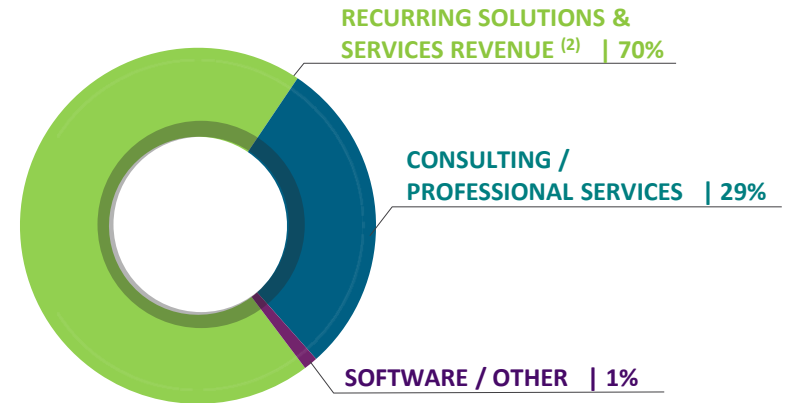
# Global Financial Solutions

## Revenue Contribution – Q3 & YTD

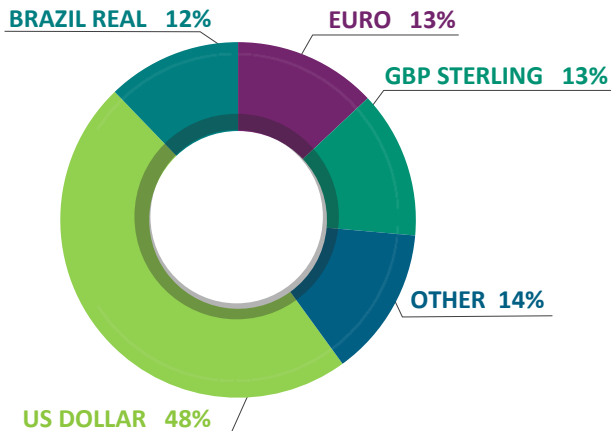
(\$ millions, Constant Currency)

	Q3	CC GROWTH	YTD	CC GROWTH
North America	\$ 268	-7%	\$ 820	-4%
Europe	220	17%	632	19%
Latin America	120	11%	335	5%
Asia / Pacific	73	27%	207	33%
<b>Total Global <sup>(1)</sup></b>	<b>\$ 680</b>	<b>6%</b>	<b>\$ 1,994</b>	<b>7%</b>

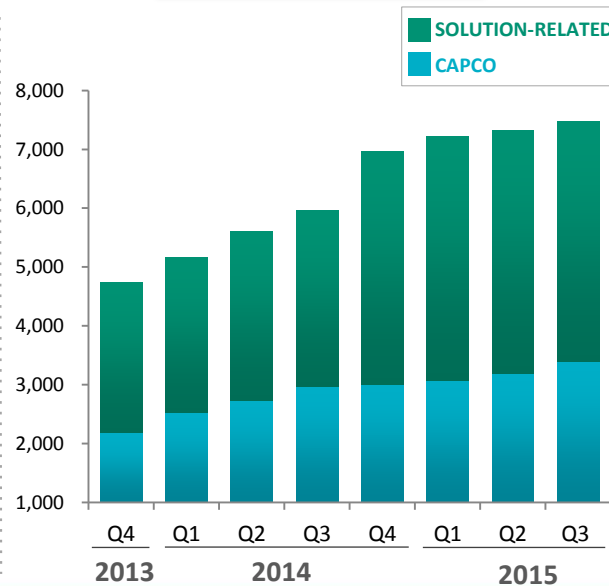
## Revenue Composition – YTD



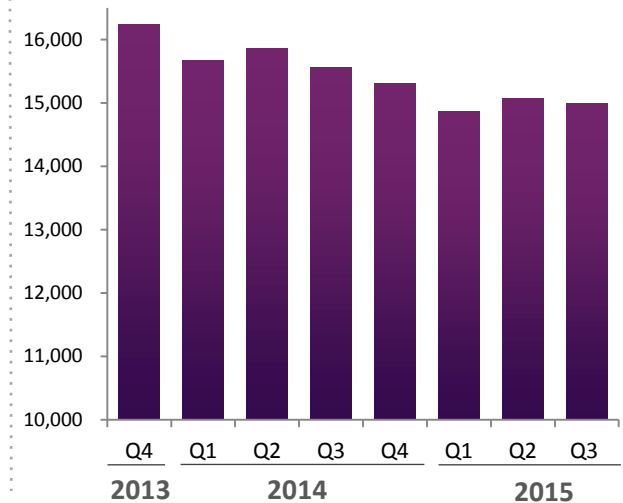
## Revenue by Currency – YTD



## Services Headcount



## ITO / BPO Headcount



<sup>(1)</sup> Amounts may not sum due to rounding

<sup>(2)</sup> Includes transaction processing, maintenance, and long-term contractual professional services

# Capital Allocation Strategy

- **Completed financing for SunGard transaction**

- Issued \$4.5B in senior notes
- Received commitments for \$1.5B in new term loans
- Existing revolver will provide remainder of cash proceeds in order to close
- Amount raised allows us to retire the existing SunGard notes

- **Re-invest in the business for long-term growth**

- **Shareholder Returns**

- Return of cash to shareholders through \$73 million in dividends
- Share repurchase program suspended (May) due to the SunGard transaction

- ✓ **INVESTING** in growth
- ✓ **MARKET** leadership
- ✓ Committed to delivering superior **SHAREHOLDER RETURNS**

**APPENDIX**



# Debt Summary

(\$ in millions)

	Rate	Sep 30, 2015	Dec 31, 2014
Revolver (2019 Maturity) <sup>(1)</sup>	L+125 bps	\$ 705	\$ 795
<i>Undrawn revolver capacity</i>	<i>15 bps</i>	<i>2,295</i>	<i>2,205</i>
Term Loan (2017 Maturity)	L+125 bps	1,300	1,300
2017 Notes	1.450%	300	300
2018 Notes	2.000%	250	250
2022 Notes	5.000%	700	700
2023 Notes	3.500%	1,000	1,000
2024 Notes	3.875%	700	700
Other	Various	15	23
<b>Total Debt</b>		<b>\$ 4,970</b>	<b>\$ 5,068</b>
<i>Weighted-Average Interest Rate</i>		<i>3.0%</i>	<i>3.1%</i>
<i>Leverage Ratio</i>		<i>2.6</i>	<i>2.6</i>



# Forward-Looking Statements

This news release and today's webcast contain "forward-looking statements" within the meaning of the U.S. federal securities laws. Statements that are not historical facts, including statements about anticipated financial outcomes, including any earnings guidance of the Company, business and market conditions, outlook, foreign currency exchange rates, expected dividends and share repurchases, the Company's sales pipeline and anticipated profitability and growth, and the anticipated costs and benefits resulting from the realignment of the Company's organizational structure and its change in reportable segments, as well as other statements about our expectations, hopes, intentions, or strategies regarding the future, are forward-looking statements. These statements relate to future events and our future results, and involve a number of risks and uncertainties. Forward-looking statements are based on management's beliefs, as well as assumptions made by, and information currently available to, management. Any statements that refer to beliefs, expectations, projections or other characterizations of future events or circumstances and other statements that are not historical facts are forward-looking statements.

Actual results, performance or achievement could differ materially from those contained in these forward-looking statements. The risks and uncertainties that forward-looking statements are subject to include, without limitation:

- the occurrence of any event, change or other circumstances that could give rise to modifications of or the termination of the pending Merger Agreement between us and SunGard, a Delaware corporation, under which we have agreed to acquire SunGard and its subsidiaries through a series of mergers (the "Mergers");
- the inability to complete the Mergers due to the failure to obtain stockholder approvals or the failure to satisfy other conditions to the closing of the Mergers;
- the failure of the Mergers to be completed for any other reason;
- legal or regulatory proceedings or other matters that affect the timing or ability to complete the Mergers as contemplated;
- the risk that the proposed Mergers disrupt current plans and operations;
- the effects of the Mergers on our financial results;
- potential difficulties in employee retention as a result of the Mergers;
- disruption from the Mergers, making it difficult to maintain business and operational relationships;
- the risk that the businesses will not be integrated successfully, or that the integration will be more costly or more time-consuming and complex than anticipated;
- the risk that cost savings and other synergies anticipated to be realized from the Mergers may not be fully realized or may take longer to realize than expected;
- the risk of doing business internationally;

# Forward-Looking Statements

- changes in general economic, business and political conditions, including the possibility of intensified international hostilities, acts of terrorism, and changes in either or both the United States and international lending, capital and financial markets;
- the effect of legislative initiatives or proposals, statutory changes, governmental or other applicable regulations and/or changes in industry requirements, including privacy regulations;
- the risks of reduction in revenue from the elimination of existing and potential customers due to consolidation in, or new laws or regulations affecting, the banking, retail and financial services industries or due to financial failures or other setbacks suffered by firms in those industries;
- changes in the growth rates of the markets for our and SunGard's solutions;
- failures to adapt solutions to changes in technology or in the marketplace;
- internal or external security breaches of our and SunGard's systems, including those relating to the unauthorized access, theft, corruption or loss of personal information and computer viruses and other malware affecting our and SunGard's software or platforms, and the reactions of customers, card associations, government regulators and others to any such events;
- the risk that implementation of software (including software updates) for customers or at customer locations may result in the corruption or loss of data or customer information, interruption of business operations, exposure to liability claims or loss of customers;
- the reaction of current and potential customers to communications from us or regulators regarding information security, risk management, internal audit or other matters;
- competitive pressures on pricing related to our and SunGard's solutions including the ability to attract new, or retain existing, customers;
- an operational or natural disaster at one of our or SunGard's major operations centers; and
- other risks detailed under "Risk Factors" and other sections of our Annual Report on Form 10-K for the fiscal year ended December 31, 2014 and other filings with the SEC.

Other unknown or unpredictable factors also could have a material adverse effect on our business, financial condition, results of operations and prospects. Accordingly, readers should not place undue reliance on these forward-looking statements. These forward-looking statements are inherently subject to uncertainties, risks and changes in circumstances that are difficult to predict. Except as required by applicable law or regulation, we do not undertake (and expressly disclaim) any obligation and do not intend to publicly update or review any of these forward-looking statements, whether as a result of new information, future events or otherwise.

# Non-GAAP Financial Information and Reconciliation

Generally Accepted Accounting Principles (GAAP) is the term used to refer to the standard framework of guidelines for financial accounting. GAAP includes the standards, conventions, and rules accountants follow in recording and summarizing transactions and in the preparation of financial statements. In addition to reporting financial results in accordance with GAAP, the Company has provided non-GAAP financial measures in this document, which it believes are useful to help investors better understand its financial performance, competitive position and prospects for the future.

The non-GAAP measures presented in this document include constant currency revenue, adjusted revenue, EBITDA, adjusted EBITDA, adjusted EBITDA margin, adjusted net earnings (including per share amounts), adjusted cash flow from operations, and free cash flow.

Any non-GAAP measures should be considered in context with the GAAP financial presentation and should not be considered in isolation or as a substitute for GAAP financial measures. Further, FIS' non-GAAP measures may be calculated differently from similarly titled measures of other companies. Reconciliation of these non-GAAP measures to related GAAP measures, including footnotes describing the specific adjustments, are provided in the attached schedules and in the Investor Relations section of the FIS Web site, [www.fisglobal.com](http://www.fisglobal.com).

# Definitions of Non-GAAP Financial Measures

**Constant currency revenue** is reported revenue excluding the impact of fluctuations in foreign currency exchange rates in the current year. Growth in revenue presented for 2015 year to date on a constant currency basis reflects a comparison of constant currency revenue for 2015 against 2014 adjusted revenue.

**Adjusted revenue (2014)** includes reported revenue and is increased by \$9 million for a negotiated contract cash settlement for the extinguishment of certain contractual minimums with a reseller. Although the 2014 cash settlement has no contractual performance obligation, under GAAP the cash settlement revenue is amortized in this circumstance over the remaining relationship with the reseller.

**EBITDA** is earnings from continuing operations before interest, taxes, depreciation and amortization.

**Adjusted EBITDA** excludes certain excludes certain costs and other transactions which management deems non-recurring or unusual in nature, the removal of which improves comparability of operating results across reporting periods.

# Definitions of Non-GAAP Financial Measures

*(continued)*

**Adjusted net earnings from continuing operations** excludes the after tax impact of certain costs and other transactions which management deems non-recurring or unusual in nature, the removal of which improves comparability of operating results across reporting periods. It also excludes the after tax impact of acquisition related amortization which is recurring.

**Adjusted net earnings per diluted share, or adjusted EPS**, is equal to adjusted net earnings divided by weighted average diluted shares outstanding.

**Adjusted cash flow from operations** is GAAP cash flow from operations as adjusted for the net change in settlement assets and obligations, and excludes certain transactions that are closely associated with non-operating activities or are otherwise non-recurring or unusual in nature and not indicative of future operating cash flows.

**Free Cash Flow** is adjusted cash flow from operations less capital expenditures. Free cash flow does not represent out residual cash flow available for discretionary expenditures, since we have mandatory debt service requirements and other non-discretionary expenditures that are not deducted from the measure.

# Reconciliation of GAAP to Non-GAAP Financial Measures

(\$ in Millions, Except Per Share Data, Unaudited)

	Three Months Ended September 30, 2015					Non-GAAP
	GAAP	Acquisition, Integration, and Severance Costs	Sale of Gaming Contracts	Subtotal	Purchase Price Amort.	
Processing and services revenue	\$ 1,578.8	\$ —	\$ —	\$ 1,578.8	\$ —	\$ 1,578.8
Cost of revenues	1,021.3	—	—	1,021.3	(50.7)	970.6
Gross profit	557.5	—	—	557.5	50.7	608.2
Selling, general and administrative expenses	219.2	(35.6)	—	183.6	—	183.6
Operating income	338.3	35.6	—	373.9	50.7	424.6
Other income (expense):						
Interest income (expense), net	(35.6)	—	—	(35.6)	—	(35.6)
Other income (expense), net	(21.2)	17.0	1.0	(3.2)	—	(3.2)
Total other income (expense)	(56.8)	17.0	1.0	(38.8)	—	(38.8)
Earnings (loss) from continuing ops before income taxes	281.5	52.6	1.0	335.1	50.7	385.8
Provision for income taxes	100	17.6	(8.1)	109.5	17.0	126.5
Earnings (loss) from continuing operations, net of tax	181.5	35.0	9.1	225.6	33.7	259.3
Earnings (loss) from discontinued operations, net of tax	(1.7)	—	—	(1.7)	—	(1.7)
Net earnings (loss)	179.8	35.0	9.1	223.9	33.7	257.6
Net (earnings) loss attributable to noncontrolling interest	(4.6)	—	—	(4.6)	—	(4.6)
Net earnings (loss) attributable to FIS common stockholders	\$ 175.2	\$ 35.0	\$ 9.1	\$ 219.3	\$ 33.7	\$ 253.0
<b>Amounts attributable to FIS common stockholders</b>						
Earnings (loss) from continuing operations, net of tax	\$ 176.9	\$ 35.0	\$ 9.1	\$ 221.0	\$ 33.7	\$ 254.7
Earnings (loss) from discontinued operations, net of tax	(1.7)	—	—	(1.7)	—	(1.7)
Net earnings (loss) attributable to FIS common stockholders	\$ 175.2	\$ 35.0	\$ 9.1	\$ 219.3	\$ 33.7	\$ 253.0
Net earnings (loss) per share — diluted from continuing operations attributable to FIS common stockholders*	\$ 0.62	\$ 0.12	\$ 0.03	\$ 0.78	\$ 0.12	\$ 0.90
Weighted average shares outstanding — diluted	283.8	283.8	283.8	283.8	283.8	283.8

# Reconciliation of GAAP to Non-GAAP Financial Measures

(\$ in Millions, Except Per Share Data, Unaudited)

	Nine Months Ended September 30, 2015						
	GAAP	Integration, and Severance Costs	Sale of Gaming Contracts	Global Restructure	Subtotal	Purchase Price Amort.	Non-GAAP
Processing and services revenue	\$ 4,720.4	\$ —	\$ —	\$ —	\$ 4,720.4	\$ —	\$ 4,720.4
Cost of revenues	3,160.6	—	—	—	3,160.6	(150.7)	3,009.9
Gross profit	1,559.8	—	—	—	1,559.8	150.7	1,710.5
Selling, general and administrative expenses	719.4	(59.2)	—	(44.6)	615.6	—	615.6
Operating income	840.4	59.2	—	44.6	944.2	150.7	1,094.9
Other income (expense):							
Interest income (expense), net	(108.8)	—	—	—	(108.8)	—	(108.8)
Other income (expense), net	129.5	17.0	(139.4)	—	7.1	—	7.1
Total other income (expense)	20.7	17.0	(139.4)	—	(101.7)	—	(101.7)
Earnings (loss) from continuing operations before income taxes	861.1	76.2	(139.4)	44.6	842.5	150.7	993.2
Provision for income taxes	314.2	25.4	(76.7)	14.6	277.5	50.1	327.6
Earnings (loss) from continuing operations, net of tax	546.9	50.8	(62.7)	30.0	565.0	100.6	665.6
Earnings (loss) from discontinued operations, net of tax	(7.0)	—	—	—	(7.0)	—	(7.0)
Net earnings (loss)	539.9	50.8	(62.7)	30.0	558.0	100.6	658.6
Net (earnings) loss attributable to noncontrolling interest	(13.6)	—	—	—	(13.6)	—	(13.6)
Net earnings (loss) attributable to FIS common stockholders	\$ 526.3	\$ 50.8	\$ (62.7)	\$ 30.0	\$ 544.4	\$ 100.6	\$ 645.0
<b>Amounts attributable to FIS common stockholders</b>							
Earnings (loss) from continuing operations, net of tax	\$ 533.3	\$ 50.8	\$ (62.7)	\$ 30.0	\$ 551.4	\$ 100.6	\$ 652.0
Earnings (loss) from discontinued operations, net of tax	(7.0)	—	—	—	(7.0)	—	(7.0)
Net earnings (loss) attributable to FIS common stockholders	\$ 526.3	\$ 50.8	\$ (62.7)	\$ 30.0	\$ 544.4	\$ 100.6	\$ 645.0
Net earnings (loss) per share — diluted from continuing operations attributable to FIS common stockholders*	\$ 1.87	\$ 0.18	\$ (0.22)	\$ 0.11	\$ 1.93	\$ 0.35	\$ 2.29
Weighted average shares outstanding — diluted	285.0	285.0	285.0	285.0	285.0	285.0	285.0

# Reconciliation of GAAP to Non-GAAP Financial Measures

(\$ in Millions, Unaudited)

	Three Months Ended September 30, 2015			
	Integrated Financial Solutions	Global Financial Solutions	Corporate and Other	Consolidated
Processing and services revenue	\$ 970.7	\$ 609.1	\$ (1.0)	\$ 1,578.8
Operating income (loss)	\$ 348.9	\$ 116.9	\$ (127.5)	\$ 338.3
Non-GAAP adjustments:				
Acquisition, integration and severance costs	—	—	35.6	35.6
Purchase price amortization	—	0.1	50.6	50.7
Non-GAAP operating income (loss)	348.9	117	(41.3)	424.6
Depreciation and amortization from continuing operations	58.7	40.2	6.8	105.7
Adjusted EBITDA	\$ 407.6	\$ 157.2	\$ (34.5)	\$ 530.3
Non-GAAP operating margin	35.9 %	19.2 %	N/M	26.9 %
Adjusted EBITDA margin	42.0 %	25.8 %	N/M	33.6 %



# Reconciliation of GAAP to Non-GAAP Financial Measures

(\$ in Millions, Unaudited)

	Nine Months Ended September 30, 2015			
	Integrated Financial Solutions	Global Financial Solutions	Corporate and Other	Consolidated
Processing and services revenue	\$ 2,908.5	\$ 1,814.9	\$ (3.0)	\$ 4,720.4
Operating income (loss)	\$ 996.3	\$ 245.3	\$ (401.2)	\$ 840.4
Non-GAAP adjustments:				
Acquisition, integration and severance costs	—	—	59.2	59.2
Global restructure (2)	—	—	44.6	44.6
Purchase price amortization	—	0.1	150.6	150.7
Non-GAAP operating income (loss)	996.3	245.4	(146.8)	1,094.9
Depreciation and amortization from continuing operations	168	124.5	21.1	313.6
Adjusted EBITDA	\$ 1,164.3	\$ 369.9	\$ (125.7)	\$ 1,408.5
Non-GAAP operating margin	34.3 %	13.5 %	N/M	23.2 %
Adjusted EBITDA margin	40.0 %	20.4 %	N/M	29.8 %

# Constant Currency Revenue Growth Calculation

Third Quarter (\$ in millions)

	2015			2014	
	Reported	FX	Constant Currency	Reported Revenue	Constant Growth
Integrated Financial Solutions	\$ 970.7	\$ 0.3	\$ 971.0	\$ 963.6	0.8%
Global Financial Solutions	609.1	70.9	680.0	642.2	5.9%
Corporate	(1.0)	-	(1.0)	(0.5)	n/a
<b>Revenue</b>	<b>\$1,578.8</b>	<b>\$71.2</b>	<b>\$1,650.0</b>	<b>\$1,605.3</b>	<b>2.8%</b>

# Constant Currency Revenue Growth Calculation

Nine Months (\$ in millions)

	2015			2014	
	Reported	FX	Constant Currency	Reported Revenue	Constant Growth
Integrated Financial Solutions	\$ 2,908.5	\$ 1.6	\$ 2,910.1	\$ 2,878.5	1.1%
Global Financial Solutions	1,814.9	178.7	1,993.6	1,856.3	7.4%
Corporate	(3.0)	(0.3)	(3.3)	(1.1)	n/a
<b>Revenue</b>	<b>\$4,720.4</b>	<b>\$180.0</b>	<b>\$4,900.4</b>	<b>\$4,733.7</b>	<b>3.5%</b>