# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

# **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 29, 2015

Vantiv, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State of incorporation) 001-35462 (Commission File Number) 26-4532998 (IRS Employer Identification No.)

8500 Governor's Hill Drive Symmes Township, Ohio 45249 (Address of principal executive offices, including zip code)

(513) 900-5250

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.02 Results of Operations and Financial Condition.

On July 29, 2015, Vantiv, Inc. issued a press release announcing its financial results for the second quarter of 2015. A copy of the press release is furnished as Exhibit 99.1 to this current report and is incorporated herein by reference.

The information furnished on this Form 8-K, including the exhibit attached, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference into any filing under the Securities Act of 1933, regardless of any general incorporation language in such filing.

# Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.	Description
99.1	Press Release dated July 29, 2015

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# VANTIV, INC.

July 29, 2015

By: /s/ MARK L. HEIMBOUCH

Name:Mark L. HeimbouchTitle:Sr. Executive Vice President and Chief Operating & Financial<br/>Officer

Exhibit No.	Description
99.1	Press Release dated July 29, 2015

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# Vantiv Reports Second Quarter 2015 Results

# Net Revenue Increased 28% to \$424 Million

### Pro Forma Adjusted Net Income per Share Increased 19% to \$0.56

#### Increased Full-Year Guidance

CINCINNATI - July 29, 2015 - Vantiv, Inc. (NYSE: VNTV) ("Vantiv" or the "Company") today announced financial results for the second quarter ended June 30, 2015. Revenue increased 29% to \$786.0 million in the second quarter as compared to \$608.7 million in the prior year period. Net revenue increased 28% to \$423.6 million in the second quarter as compared to \$331.3 million in the prior year period, primarily due to strong growth in our Merchant Services segment. On a GAAP basis, net income (loss) attributable to Vantiv, Inc. was \$36.5 million or \$0.24 per diluted share in the second quarter as compared to \$1.4) million or (\$0.01) per diluted share in the prior year period. Pro forma adjusted net income increased 22% to \$112.8 million in the second quarter as compared to \$92.7 million in the prior year period. Pro forma adjusted net income per share increased 19% to \$0.56 in the second quarter as compared to \$0.47 in the prior year period. (See Schedule 2 for pro forma adjusted net income and Schedule 6 for GAAP net income reconciliation to pro forma adjusted net income.)

"This was a great quarter for Vantiv. In addition to delivering strong financial results and increasing our outlook for the year, we also reached several important new milestones," said Charles Drucker, president and chief executive officer of Vantiv. "We celebrated the one-year anniversary of the Mercury acquisition, which established our leading position within the fast-growing integrated payments channel, and we announced important new wins. Additionally, I am happy to announce that we terminated a portion of our TRAs, which will generate meaningful earnings accretion and a strong return for our shareholders."

#### **Merchant Services**

Merchant Services net revenue increased 37% to \$337.1 million in the second quarter as compared to \$245.6 million in the prior year period, primarily due to a 23% increase in transactions and a 12% increase in net revenue per transaction. Our prior acquisition of Mercury Payment Systems ("Mercury") was completed during the second quarter of 2014. On a pro forma organic basis, Merchant Services net revenue would have increased 11% in the second quarter as compared to the prior year period if we had owned Mercury during both periods. Sales and marketing expenses increased 39% to \$116.9 million in the second quarter as compared to \$84.0 million in the prior year period, primarily due to impacts from the Mercury acquisition.

#### **Financial Institution Services**

Financial Institution Services net revenue increased 1% to \$86.6 million in the second quarter as compared to \$85.8 million in the prior year period as a 6% increase in transactions was partially offset by lower net revenue per transaction. Sales and marketing expenses decreased 7% to \$6.1 million in the second quarter as compared to \$6.5 million in the prior year period.

#### Tax Receivable Agreement Termination

Vantiv entered into an agreement with the selling shareholders of Mercury to terminate portions of the obligations under the tax receivable agreement ("TRA") established at the time of the acquisition. The initial payment under this agreement will generate approximately \$0.05 in accretion to pro forma adjusted net income per share in 2015. Under the terms of the agreement, the Company obtained additional call options to terminate additional obligations under the TRAs in annual installments through 2019. If the Company does not exercise any call option, the selling shareholders can exercise a corresponding put option to require the Company to terminate those additional obligations.

"Strategic capital allocation is a priority," said chief operating and chief financial officer Mark Heimbouch. "We have generated strong returns through a combination of successful M&A as well as return of capital to shareholders, principally through share repurchase programs and the purchase of some of the unique tax attributes we have available to us like these TRAs. These actions underscore our commitment to drive shareholder value."



### Third Quarter and Full-Year Financial Outlook

Based on the current level of transaction trends and new business activity, net revenue for the third quarter of 2015 is expected to be \$410 to \$415 million, representing an increase of 8% to 9% above the prior year period. Pro forma adjusted net income per share for the third quarter of 2015 is expected to be \$0.54 to \$0.56, representing an increase of 10% to 14% above the prior year period. GAAP net income per share attributable to Vantiv, Inc. is expected to be \$0.23 to \$0.25 for the third quarter of 2015.

Based on our strong performance year-to-date and outlook for the third quarter, our full-year 2015 expectations have increased. Net revenue for the full-year 2015 is expected to be \$1,625 to \$1,645 million, representing growth of 16% to 17% above the prior year. Pro forma adjusted net income per share for the full-year 2015 is expected to be \$2.15 to \$2.20, representing growth of 15% to 18% above the prior year. GAAP net income per share attributable to Vantiv, Inc. is expected to be \$0.90 to \$0.95 for the full-year 2015.

#### **Earnings Conference Call and Audio Webcast**

The company will host a conference call to discuss the second quarter 2015 financial results today at 8:00 a.m. EDT. The conference call can be accessed live over the phone by dialing (888) 806-6230, or for international callers (913) 981-5517, and referencing conference code 9069196. A replay will be available approximately two hours after the call concludes and can be accessed by dialing (888) 203-1112, or for international callers (719) 457-0820, and entering replay passcode 9069196. The replay will be available through Tuesday, August 11, 2015. The call will also be webcast live from the company's investor relations website at http://investors.vantiv.com. Following completion of the call, a recorded replay of the webcast will be available on the website.

#### About Vantiv, Inc.

Vantiv, Inc. (NYSE: VNTV) is a leading payment processor differentiated by an integrated technology platform. Vantiv offers a comprehensive suite of traditional and innovative payment processing and technology solutions to merchants and financial institutions of all sizes, enabling them to address their payment processing needs through a single provider. We build strong relationships with our customers, helping them become more efficient, more secure and more successful. Vantiv is the second largest merchant acquirer and the largest PIN debit acquirer based on number of transactions in the U.S. The company's growth strategy includes expanding further into high-growth channels and verticals, including integrated payments, ecommerce, and merchant bank. For more information, visit www.vantiv.com.

#### **Non-GAAP and Pro Forma Financial Measures**

This earnings release presents non-GAAP and pro forma financial information including net revenue, adjusted EBITDA, pro forma adjusted net income, and pro forma adjusted net income per share. These are important financial performance measures for the company, but are not financial measures as defined by GAAP. The presentation of this financial information is not intended to be considered in isolation of or as a substitute for, or superior to, the financial information prepared and presented in accordance with GAAP. The company uses these non-GAAP and pro forma financial performance measures for financial and operational decision making and as a means to evaluate period-to-period comparisons. The company believes that they provide useful information about operating results, enhance the overall understanding of past financial performance and future prospects, and allow for greater transparency with respect to key metrics used by management in its financial and operational decision making. Reconciliations of these measures to the most directly comparable GAAP financial measures are presented in the attached schedules.

### **Forward-Looking Statements**

This release contains forward-looking statements that are subject to risks and uncertainties. All statements other than statements of historical fact or relating to present facts or current conditions included in this release are forward-looking statements including any statements regarding guidance and statements of a general economic or industry specific nature. Forward-looking statements give our current expectations and projections relating to our financial condition, results of operations, guidance, plans, objectives, future performance and business. You can identify forward-looking statements by the fact that they do not relate strictly to historical or current facts. These statements may include words such as "anticipate," "estimate," "expect," "project," "plan," "intend," "believe," "may," "should," "can have," "likely" and other words and terms of similar meaning in connection with any discussion of the timing or nature of future operating or financial performance or other events.

The forward-looking statements contained in this release are based on assumptions that we have made in light of our industry experience and our perceptions of historical trends, current conditions, expected future developments and other factors we believe are appropriate under the circumstances. As you review and consider information presented herein, you should understand that these



statements are not guarantees of future performance or results. They depend upon future events and are subject to risks, uncertainties (many of which are beyond our control) and assumptions. Although we believe that these forward-looking statements are based on reasonable assumptions, you should be aware that many factors could affect our actual future performance or results and cause them to differ materially from those anticipated in the forward-looking statements. Certain of these factors and other risks are discussed in the company's filings with the U.S. Securities and Exchange Commission (the "SEC") and include, but are not limited to: (i) our ability to adapt to developments and change in our industry; (ii) competition; (iii) unauthorized disclosure of data or security breaches; (iv) systems failures or interruptions; (v) our ability to expand our market share or enter new markets; (vi) our ability to identify and complete acquisitions, joint ventures and partnerships; (vii) failure to comply with applicable requirements of Visa, MasterCard or other payment networks or changes in those requirements; (viii) our ability to pass along fee increases; (ix) termination of sponsorship or clearing services; (x) loss of clients or referral partners; (xi) reductions in overall consumer, business and government spending; (xii) fraud by merchants or others; (xiii) a decline in the use of credit, debit or prepaid cards; (xiv) consolidation in the banking and retail industries; (xv) the effects of governmental regulation or changes in laws; and (xvi) outcomes of future litigation or investigations. Should one or more of these risks or uncertainties materialize, or should any of these assumptions prove incorrect, our actual results may vary in material respects from those projected in these forward-looking statements. More information on potential factors that could affect the company's financial results and performance is included from time to time in the "Risk Factors" and "Management's Discussion and Analysis of Fin

Any forward-looking statement made by us in this release speaks only as of the date of this release. Factors or events that could cause our actual results to differ may emerge from time to time, and it is not possible for us to predict all of them. We undertake no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise, except as may be required by law.

### **Contacts**

#### Investors

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#### Media

Andrew Ciafardini Vice President, Corporate Communications (513) 900-5308 Andrew.Ciafardini@vantiv.com



#### Schedule 1 Vantiv, Inc. Consolidated Statements of Income (Unaudited)

(in thousands, except share data)

		Three Mo	nths	Ended			Six Mon	ths E	Ended	
		June 30,		June 30,			June 30,		June 30,	
		2015		2014	% Change		2015		2014	% Change
Revenue	\$	785,995	\$	608,731	29 %	\$	1,491,606	\$	1,146,309	30 %
Network fees and other costs		362,349		277,392	31 %		693,495		526,438	32 %
Net revenue		423,646		331,339	28 %		798,111		619,871	29 %
Sales and marketing		122,925		90,507	36 %		238,980		168,951	41 %
Other operating costs		76,551		56,754	35 %		145,290		117,123	24 %
General and administrative		47,060		48,552	(3)%		94,903		81,158	17 %
Depreciation and amortization		67,659		89,041	(24)%		135,461		138,887	(2)%
Income from operations		109,451		46,485	135 %		183,477		113,752	61 %
Interest expense—net		(25,714)		(13,496)	91 %		(51,725)		(24,050)	115 %
Non-operating expenses(1)		(6,725)		(27,656)	(76)%		(15,491)		(27,656)	(44)%
Income before applicable income taxes		77,012		5,333	NM		116,261		62,046	87 %
Income tax expense		24,319		2,020	NM		36,572		17,642	107 %
Net income		52,693		3,313	NM		79,689		44,404	79 %
Less: Net income attributable to non- controlling interests		(16,157)		(4,722)	242 %		(24,164)		(17,677)	37 %
Net income (loss) attributable to Vantiv, Inc.	\$	36,536	\$	(1,409)	NM	\$	55,525	\$	26,727	108 %
Net income (loss) per share attributable t Vantiv, Inc. Class A common stock:	0									
Basic	\$	0.25	\$	(0.01)	NM	\$	0.38	\$	0.19	100 %
Diluted(2)	\$	0.24	\$	(0.01)	NM	\$	0.37	\$	0.18	106 %
Shares used in computing net income (loss) per share of Class A common stock:										
Basic		145,566,899		140,451,466			145,051,664		139,346,292	
Diluted		201,831,467		140,451,466			201,276,166		150,831,855	
Non Financial Data:										
		E 760		4 0 4 0	10.0/		11 101		0.060	<b>10</b> 0/
Transactions (in millions)		5,768		4,843	19 %		11,131		9,060	23 %

(1) Non-operating expenses for the three months and six months ended June 30, 2015 primarily relate to the change in fair value of a tax receivable agreement ("TRA") entered into in June 2014. The amounts for the three months and six months ended June 30, 2014 primarily relate to the refinancing of our senior secured credit facilities in June 2014 and the change in fair value of a TRA entered into in June 2014.

(2) Due to our structure as a C corporation and Vantiv Holding's structure as a pass-through entity for tax purposes, the numerator in the diluted net income per share calculation is adjusted to reflect our income tax expense at an expected effective tax rate assuming the conversion of the Class B units of Vantiv Holding into shares of our Class A common stock. The expected effective tax rate for 2015 and 2014 was 36.0% and 36.5%, respectively. During the three months ended June 30, 2014, due to a net loss, basic and diluted net income per share are computed in the same manner. During the six months ended June 30, 2014, the 47,901,837 weighted-average Class B units of Vantiv Holding were excluded in computing diluted net income per share because including them would have an antidilutive effect. The components of the diluted net income per share calculation are as follows:

	 Three Mo	nths l	Ended	 Six Mon	ths En	ded
	June 30,		June 30,	June 30,		June 30,
	 2015		2014	 2015		2014
Income before applicable income taxes	\$ 77,012	\$		\$ 116,261	\$	_
Taxes	 27,724			 41,854		
Net income	\$ 49,288	\$	(1,409)	\$ 74,407	\$	26,727
Diluted shares	201,831,467		140,451,466	201,276,166		150,831,855
Diluted EPS	\$ 0.24	\$	(0.01)	\$ 0.37	\$	0.18

#### Schedule 2 Vantiv, Inc. **Pro Forma Adjusted Net Income** (Unaudited)

(in thousands, except share data)

See schedule 6 and 7 for a reconciliation of GAAP net income to pro forma adjusted net income.

	Three Months Ended     Six Months Ended								nded	
		June 30,		June 30,			June 30,		June 30,	
		2015		2014	% Change		2015		2014	% Change
Revenue	\$	785,995	\$	608,731	29%	\$	1,491,606	\$	1,146,309	30%
Network fees and other costs		362,349		277,392	31%		693,495		526,438	32%
Net revenue		423,646		331,339	28%		798,111		619,871	29%
Sales and marketing		122,925		90,507	36%		238,980		168,951	41%
Other operating costs		64,643		53,473	21%		127,057		107,404	18%
General and administrative		30,526		25,663	19%		58,397		48,167	21%
Adjusted EBITDA(1)		205,552		161,696	27%		373,677		295,349	27%
Depreciation and amortization		20,135		18,940	6%		40,712		36,538	11%
Adjusted income from operations		185,417		142,756	30%		332,965		258,811	29%
Interest expense—net		(25,714)		(13,496)	91%		(51,725)		(24,050)	115%
Non-GAAP adjusted income before applicable income taxes		159,703		129,260	24%		281,240		234,761	20%
Pro Forma Adjustments:										
Income tax expense(2)		57,493		47,180	22%		101,246		85,688	18%
Tax adjustments(3)		(11,644)		(10,958)	6%		(23,336)		(21,587)	8%
Less: JV non-controlling interest(4)		(1,083)		(301)	260%		(1,151)		(301)	282%
Pro forma adjusted net income(5)	\$	112,771	\$	92,737	22%	\$	202,179	\$	170,359	19%
Pro Forma adjusted net income per share(6)	\$	0.56	\$	0.47	19%	\$	1.00	\$	0.86	16%
Adjusted shares outstanding		201,831,467		198,505,126			201,276,166		198,733,692	
Non Financial Data:										
Transactions (in millions)		5,768		4,843	19%		11,131		9,060	23%

#### **Non-GAAP and Pro Forma Financial Measures**

This schedule presents non-GAAP and pro forma financial measures, which are important financial performance measures for the Company, but are not financial measures as defined by GAAP. Such financial measures should not be considered as alternatives to GAAP net income, and such measures may not be comparable to those reported by other companies.

Pro forma adjusted net income is derived from GAAP net income, adjusting for the following items: (a) amortization of intangible assets acquired in business combinations and customer portfolio and related asset acquisitions; (b) non-operating expenses primarily associated with the refinancing of our senior secured credit facilities in June 2014 and the change in fair value of a TRA entered into in June 2014; (c) adjustments to income tax expense assuming conversion of the Fifth Third Bank non-controlling interest into shares of Class A common stock; (d) share-based compensation; (e) acquisition and integration costs incurred in connection with our acquisitions, costs associated with our separation from Fifth Third Bank and charges related to employee termination benefits and other transition activities; and (f) tax benefits due to the amortization of intagible assets and other tax attributes resulting from or acquired with our acquisitions, and to the tax basis step up associated with our separation from Fifth Third Bank and the purchase or exchange of Class B units of Vantiv Holding, net of payment obligations under tax receivable agreements.

See schedule 8 for a reconciliation of GAAP net income to adjusted EBITDA.
Represents income tax expense at an effective rate of 36.0% for 2015 and 36.5% for 2014, assuming the conversion of the Class B units of Vantiv Holding into shares of Class A common stock, including the tax effect of adjustments described above. The effective tax rate is expected to remain at 36.0% for the remainder of 2015. (3) Represents tax benefits due to the amortization of intangible assets and other tax attributes resulting from or acquired with our acquisitions, and to the tax basis step up associated with our separation from Fifth Third Bank and the purchase or exchange of Class B units of Vantiv Holding, net of payment obligations under tax receivable

agreements.

 <sup>(4)</sup> Represents the non-controlling interest, net of pro forma income tax expense discussed in (2) above, associated with a consolidated joint venture formed in May 2014.
(5) Pro forma adjusted net income assumes the conversion of the Fifth Third Bank non-controlling interest into shares of Class A common stock.
(6) Pro forma adjusted net income per share is calculated as pro forma adjusted net income divided by adjusted shares outstanding.

Net revenue per transaction

		Three Months Ended June 30, 2015											
	Merch	ant Services		cial Institution Services		Total							
Total revenue	\$	661,258	\$	124,737	\$	785,995							
Network fees and other costs		324,166		38,183		362,349							
Net revenue		337,092		86,554		423,646							
Sales and marketing		116,860		6,065		122,925							
Segment profit	\$	220,232	\$	80,489	\$	300,721							
Non-financial data:													
Transactions (in millions)		4,737		1,031		5,768							
Net revenue per transaction	\$	0.0712	\$	0.0840	\$	0.0734							

	Three Months Ended June 30, 2014											
	Mere	icial Institution Services		Total								
Total revenue	\$	488,143	\$	120,588	\$	608,731						
Network fees and other costs		242,569		34,823		277,392						
Net revenue		245,574		85,765		331,339						
Sales and marketing		84,014		6,493		90,507						
Segment profit	\$	161,560	\$	79,272	\$	240,832						
Non-financial data:												
Transactions (in millions)		3,866		977		4,843						
Net revenue per transaction	\$	0.0635	\$	0.0878	\$	0.0684						

	Six Months Ended June 30, 2015											
	Me	rchant Services	Finar	icial Institution Services		Total						
Total revenue	\$	1,247,970	\$	243,636	\$	1,491,606						
Network fees and other costs		620,196		73,299		693,495						
Net revenue		627,774		170,337		798,111						
Sales and marketing		227,035		11,945		238,980						
Segment profit	\$	400,739	\$	158,392	\$	559,131						
Non-financial data:												
Transactions (in millions)		9,144		1,987		11,131						

\$

0.0687 \$

0.0857 \$

0.0717

	Six Months Ended June 30, 2014											
	Merc	hant Services	Finar	ncial Institution Services	Total							
Total revenue	\$	906,909	\$	239,400	\$	1,146,309						
Network fees and other costs		456,009		70,429		526,438						
Net revenue		450,900		168,971		619,871						
Sales and marketing		155,765		13,186		168,951						
Segment profit	\$	295,135	\$	155,785	\$	450,920						
Non-financial data:												
Transactions (in millions)		7,177		1,883		9,060						
Net revenue per transaction	\$	0.0628	\$	0.0897	\$	0.0684						

Schedule 4 Vantiv, Inc. Condensed Consolidated Statements of Financial Position (Unaudited) (in thousands)

		June 30, 2015	December 31, 2014		
Assets					
Current assets:	<i>.</i>	100 500	<i>.</i>	444 500	
Cash and cash equivalents	\$	400,782	\$	411,568	
Accounts receivable—net		576,568		607,674	
Related party receivable		6,922		6,164	
Settlement assets		115,626		135,422	
Prepaid expenses		25,353		26,906	
Other		31,805		27,002	
Total current assets		1,157,056		1,214,736	
Customer incentives		49,074		39,210	
Property, equipment and software—net		305,853		281,715	
Intangible assets—net		959,937		1,034,692	
Goodwill		3,366,528		3,291,366	
Deferred taxes		422,094		429,623	
Other assets		39,588		44,741	
Total assets	\$	6,300,130	\$	6,336,083	
Liabilities and equity					
Current liabilities:					
Accounts payable and accrued expenses	\$	305,536	\$	299,771	
Related party payable		2,630		2,035	
Settlement obligations		522,626		501,042	
Current portion of note payable		116,501		116,501	
Current portion of tax receivable agreement obligations to related parties		33,650		22,789	
Current portion of tax receivable agreement obligations		19,170			
Deferred income		8,835		5,480	
Current maturities of capital lease obligations		17,262		8,158	
Other		9,991		7,557	
Total current liabilities		1,036,201		963,333	
Long-term liabilities:					
Note payable		3,020,480		3,277,237	
Tax receivable agreement obligations to related parties		563,607		597,273	
Tax receivable agreement obligations		201,630		152,420	
Capital lease obligations		36,297		14,779	
Deferred taxes		9,969		24,380	
Other		38,269		6,075	
Total long-term liabilities		3,870,252		4,072,164	
Total liabilities		4,906,453		5,035,497	
Commitments and contingencies					
Equity:					
Total equity (1)		1,393,677		1,300,586	
Total liabilities and equity	\$	6,300,130	\$	6,336,083	

(1) Includes equity attributable to non-controlling interests.

# Schedule 5 Vantiv, Inc. Consolidated Statements of Cash Flows (Unaudited) (in thousands)

		Six Months Ended							
	Ju	ine 30, 2015	June 30, 2014						
Operating Activities:									
Net income	\$	79,689	\$	44,404					
Adjustments to reconcile net income to net cash provided by operating activities:									
Depreciation and amortization expense		135,461		104,620					
Write-off of intangible asset				34,267					
Amortization of customer incentives		8,183		4,883					
Amortization and write-off of debt issuance costs		5,196		28,878					
Share-based compensation expense		16,720		20,044					
Excess tax benefit from share-based compensation		(13,753)		(9,299)					
Tax receivable agreements non-cash items		13,733		1,500					
Change in operating assets and liabilities:									
Accounts receivable and related party receivable		30,348		(11,865)					
Net settlement assets and obligations		41,380		28,423					
Customer incentives		(13,342)		(9,850)					
Prepaid and other assets		(2,163)		(9,724)					
Accounts payable and accrued expenses		46,748		30,179					
Payable to related party		595		(310)					
Other liabilities		3,582		310					
Net cash provided by operating activities		352,377		256,460					
Investing Activities:									
Purchases of property and equipment		(42,013)		(48,850)					
Acquisition of customer portfolios and related assets		(37,154)		(27,068)					
Purchase of investments				(7,487)					
Cash used in acquisitions, net of cash acquired				(1,658,694)					
Net cash used in investing activities		(79,167)		(1,742,099)					
	<u></u>	(75,107)		(1,742,033					
Financing Activities:				2 442 000					
Proceeds from issuance of long-term debt		(262.046)		3,443,000					
Repayment of debt and capital lease obligations		(262,946)		(1,806,241					
Payment of debt issuance cost				(38,059)					
Proceeds from exercise of Class A common stock options		9,628		321					
Repurchase of Class A common stock				(34,366)					
Repurchase of Class A common stock (to satisfy tax withholding obligations)		(15,867)		(14,978)					
Payments under tax receivable agreements		(22,805)		(8,639)					
Excess tax benefit from share-based compensation		13,753		9,299					
Distributions to non-controlling interests		(3,132)		(5,470					
Decrease in cash overdraft		(2,627)							
Net cash (used in) provided by financing activities		(283,996)		1,544,867					
Net (decrease) increase in cash and cash equivalents		(10,786)		59,228					
Cash and cash equivalents—Beginning of period		411,568		171,427					
Cash and cash equivalents—End of period	\$	400,782	\$	230,655					
Cash Payments:									
Interest	\$	48,502	\$	17,445					
Income taxes		5,054		17,888					
Non-cash Items:									
Issuance of tax receivable agreements to related parties	\$		\$	109,400					
Contingent consideration for issuance of tax receivable agreement				137,120					

# Schedule 6 Vantiv, Inc. Reconciliation of GAAP Net Income to Pro Forma Adjusted Net Income (Unaudited) (in thousands)

					Th	ree M	onths Ended	June	30, 2015						
			Non-GAAP Adjustments										stments		
	GAAP	Transition, Acquisition and Integration(1)		Share-Based Compensation		Amortization of Intangible Assets(2)		Non-Operating Expenses(3)		Non- Controlling Interest(4)		Tax Adjustments			Pro Forma Adjusted Net Income
Revenue	\$ 785,995	\$	—	\$	—	\$	—	\$	—	\$	—	\$	—		\$ 785,995
Network fees and other costs	362,349		_		_				_		_		_		362,349
Net revenue	423,646		_		_						_		_	-	423,646
Sales and marketing	122,925		_		_						_		_		122,925
Other operating costs	76,551		(11,908)		_		_				_		_		64,643
General and administrative	47,060		(11,437)		(5,097)		_		_		_		_		30,526
Depreciation and amortization	67,659		_		_		(47,524)		_		_		_		20,135
Income from operations	109,451		23,345		5,097		47,524				_		_	-	185,417
Interest expense—net	(25,714)		_		_		_				_		_		(25,714)
Non-operating expenses	(6,725)		—		—				6,725		—		—		—
Income before applicable income taxes	 77,012		23,345		5,097		47,524		6,725		_		_	_	159,703
Income tax expense	24,319		_								_		33,174	(5)	57,493
Tax adjustments	_		_		_		_				_		(11,644)	(6)	(11,644)
Less: JV non-controlling interest	_		_		_				_		(1,083)				(1,083)
Net income	\$ 52,693	\$	23,345	\$	5,097	\$	47,524	\$	6,725	\$	(1,083)	\$	(21,530)		\$ 112,771

	Three Months Ended June 30, 2014															
			Non-GAAP Adjustments								Pro Forma Adjustments					
	G	GAAP	Transiti Acquisit and Integra	ion		nre-Based pensation	of In	rtization tangible sets(2)		Operating penses(3)	Con	Non- trolling erest(4)	Ad	Tax justments		Pro Forma Adjusted Net Income
Revenue	\$ 6	508,731	\$	—	\$	_	\$	—	\$	_	\$	_	\$	—		\$ 608,731
Network fees and other costs	2	277,392		_		_		_		_		_		_		277,392
Net revenue	3	331,339		_		_		_				_		_		331,339
Sales and marketing		90,507		_		_		_		_		_		_		90,507
Other operating costs		56,754		(3,281)		_		_		_		—		_		53,473
General and administrative		48,552	(	11,784)		(11,105)		—		_		—		_		25,663
Depreciation and amortization		89,041		_		_		(70,101)		_		_		_		18,940
Income from operations		46,485		15,065		11,105		70,101		_		_		_		142,756
Interest expense—net	(	(13,496)		—		_		_		_		—		—		(13,496)
Non-operating expenses	(	(27,656)		—		—		—		27,656		—		—		—
Income before applicable income taxes		5,333	-	15,065		11,105		70,101		27,656		_				129,260
Income tax expense		2,020		—		—		—		—		—		45,160	(5)	47,180
Tax adjustments		—		—		—		—		—		—		(10,958)	(6)	(10,958)
Less: JV non-controlling interest				_		_		_		_		(301)		_		(301)
Net income	\$	3,313	\$	15,065	\$	11,105	\$	70,101	\$	27,656	\$	(301)	\$	(34,202)		\$ 92,737

# Pro Forma Adjusted Financial Measures

This schedule presents pro forma adjusted financial measures, which are important financial performance measures for the Company, but are not financial measures as defined by GAAP. Such financial measures should not be considered as alternatives to GAAP net income, and such measures may not be comparable to those reported by other companies.

(1) Represents acquisition and integration costs incurred in connection with our acquisitions, costs associated with our separation from Fifth Third Bank and charges related to employee termination benefits and other transition activities.

<sup>(6)</sup> Represents tax benefits due to the amortization of intangible assets and other tax attributes resulting from or acquired with our acquisitions, and to the tax basis step up associated with our separation from Fifth Third Bank and the purchase or exchange of Class B units of Vantiv Holding, net of payment obligations under tax receivable agreements.



<sup>(2)</sup> Represents amortization of intangible assets acquired through business combinations and customer portfolio and related asset acquisitions.

<sup>(3)</sup> Non-operating expenses during 2015 primarily relate to the change in fair value of a TRA entered into in June 2014. The amount for 2014 primarily relates to the refinancing of our senior secured credit facilities in June 2014 and the change in fair value of a TRA entered into in June 2014.

<sup>(4)</sup> Represents the non-controlling interest, net of pro forma income tax expense discussed in (5) below, associated with a consolidated joint venture formed in May 2014. (5) Represents adjustments to income tax expense to reflect an effective tax rate of 36.0% for 2015 and 36.5% for 2014, assuming the conversion of the Class B units of Vantiv Holding into shares of Class A common stock, including the tax effect of adjustments described above. The effective tax rate is expected to remain at 36.0% for the remainder of 2015.

# Schedule 7 Vantiv, Inc. Reconciliation of GAAP Net Income to Pro Forma Adjusted Net Income (Unaudited) (in thousands)

	Six Months Ended June 30, 2015									
			Non-GAAP Adj	Pro Forma						
	GAAP		Share-Based Compensation	Amortization of Intangible Assets(2)	Non-Operating Expenses(3)	Non- Controlling Interest(4)	Tax Adjustments	Pro Forma Adjusted Net Income		
Revenue	\$ 1,491,606	\$	\$ —	\$ —	\$ —	\$ —	\$ —	\$1,491,606		
Network fees and other costs	693,495	_	_	_	_	_		693,495		
Net revenue	798,111	_	_	_	_			798,111		
Sales and marketing	238,980	_	—	_	_	_		238,980		
Other operating costs	145,290	(18,233)	_	—		_	_	127,057		
General and administrative	94,903	(19,786)	(16,720)	_	_	_		58,397		
Depreciation and amortization	135,461	_	_	(94,749)	_	_	_	40,712		
Income from operations	183,477	38,019	16,720	94,749				332,965		
Interest expense—net	(51,725)		_	_		_		(51,725)		
Non-operating expenses	(15,491)	_	—	_	15,491	_	—	_		
Income before applicable income taxes	116,261	38,019	16,720	94,749	15,491	_	_	281,240		
Income tax expense	36,572	_	_	—	_	_	64,674	(5) 101,246		
Tax adjustments	_	_	_	—	—	_	(23,336)	(6) (23,336)		
Less: JV non-controlling interest	_	_	_	_	_	(1,151)		(1,151)		
Net income	\$ 79,689	\$ 38,019	\$ 16,720	\$ 94,749	\$ 15,491	\$ (1,151)	\$ (41,338)	\$ 202,179		

	Six Months Ended June 30, 2014									
			Non-GAAP Adj	Pro Forma						
	GAAP	Transition, Acquisition and Integration(1)	Share-Based Compensation	Amortization of Intangible Assets(2)	Non-Operating Expenses(3)	Non- Controlling Interest(4)	Tax Adjustments	Pro Forma Adjusted Net Income		
Revenue	\$ 1,146,309	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$1,146,309		
Network fees and other costs	526,438	_	_	_	_	_	_	526,438		
Net revenue	619,871					_		619,871		
Sales and marketing	168,951	_	_	_	_	_	_	168,951		
Other operating costs	117,123	(9,719)	_		—	_	_	107,404		
General and administrative	81,158	(12,947)	(20,044)		—	_	_	48,167		
Depreciation and amortization	138,887	_	_	(102,349)	_	_	_	36,538		
Income from operations	113,752	22,666	20,044	102,349		_	_	258,811		
Interest expense—net	(24,050)	_	—	_	_	_	_	(24,050)		
Non-operating expenses	(27,656)	—	—	—	27,656	—	—	—		
Income before applicable income taxes	62,046	22,666	20,044	102,349	27,656	_	_	234,761		
Income tax expense	17,642	_	—	—	—	_	68,046	(5) 85,688		
Tax adjustments	—	—	—	—	—	—	(21,587)	(6) (21,587)		
Less: JV non-controlling interest	_	_	_	_	_	(301)	_	(301)		
Net income	\$ 44,404	\$ 22,666	\$ 20,044	\$ 102,349	\$ 27,656	\$ (301)	\$ (46,459)	\$ 170,359		

# Pro Forma Adjusted Financial Measures

This schedule presents pro forma adjusted financial measures, which are important financial performance measures for the Company, but are not financial measures as defined by GAAP. Such financial measures should not be considered as alternatives to GAAP net income, and such measures may not be comparable to those reported by other companies.

- (1) Represents acquisition and integration costs incurred in connection with our acquisitions, costs associated with our separation from Fifth Third Bank and charges related to employee termination benefits and other transition activities.
- (2) Represents amortization of intangible assets acquired through business combinations and customer portfolio and related asset acquisitions.

<sup>(6)</sup> Represents tax benefits due to the amortization of intangible assets and other tax attributes resulting from or acquired with our acquisitions, and to the tax basis step up associated with our separation from Fifth Third Bank and the purchase or exchange of Class B units of Vantiv Holding, net of payment obligations under tax receivable agreements.



<sup>(3)</sup> Non-operating expenses during 2015 primarily relate to the change in fair value of a TRA entered into in June 2014. The amount for 2014 primarily relates to the refinancing of our senior secured credit facilities in June 2014 and the change in fair value of a TRA entered into in June 2014.

<sup>(4)</sup> Represents the non-controlling interest, net of pro forma income tax expense discussed in (5) below, associated with a consolidated joint venture formed in May 2014. (5) Represents adjustments to income tax expense to reflect an effective tax rate of 36.0% for 2015 and 36.5% for 2014, assuming the conversion of the Class B units of Vantiv Holding into shares of Class A common stock, including the tax effect of adjustments described above. The effective tax rate is expected to remain at 36.0% for the remainder of 2015.

#### Schedule 8 Vantiv, Inc. Reconciliation of GAAP Net Income to Adjusted EBITDA (Unaudited) (in thousands)

	Three Months Ended						Six Mon			
	June 30,			June 30,		June 30,		June 30,		
		2015		2014	% Change		2015		2014	% Change
Net income	\$	52,693	\$	3,313	NM	\$	79,689	\$	44,404	79 %
Income tax expense		24,319		2,020	NM		36,572		17,642	107 %
Non-operating expenses(1)		6,725		27,656	(76)%		15,491		27,656	(44)%
Interest expense—net		25,714		13,496	91 %		51,725		24,050	115 %
Share-based compensation		5,097		11,105	(54)%		16,720		20,044	(17)%
Transition, acquisition and integration costs(2)		23,345		15,065	55 %		38,019		22,666	68 %
Depreciation and amortization		67,659		89,041	(24)%		135,461		138,887	(2)%
Adjusted EBITDA	\$	205,552	\$	161,696	27 %	\$	373,677	\$	295,349	27 %

# **Non-GAAP Financial Measures**

This schedule presents adjusted EBITDA, which is an important financial performance measure for the Company, but is not a financial measure as defined by GAAP. Such financial measure should not be considered as an alternative to GAAP net income, and such measure may not be comparable to those reported by other companies.

(1) Non-operating expenses for the three months and six months ended June 30, 2015 primarily relate to the change in fair value of a TRA entered into in June 2014. The amounts for the three months and six months ended June 30, 2014 primarily relate to the refinancing of our senior secured credit facilities in June 2014 and the change in fair value of a TRA entered into in June 2014.

(2) Represents acquisition and integration costs incurred in connection with our acquisitions, costs associated with our separation from Fifth Third Bank and charges related to employee termination benefits and other transition activities.