
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**
For the quarterly period ended September 30, 2013
or
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission File Number: 001-35462

Vantiv, Inc.

(Exact name of registrant as specified in its charter)

Delaware
(State of incorporation)

26-4532998
(I.R.S. Employer Identification No.)

8500 Governor's Hill Drive
Symmes Township, OH 45249
(Address of principal executive offices and zip code)
(513) 900-5250
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

As of September 30, 2013, there were 145,273,786 shares of the Registrant's Class A common stock outstanding and 48,822,826 shares of the Registrant's Class B common stock outstanding.

**VANTIV, INC.
FORM 10-Q**

For the Quarterly Period Ended September 30, 2013

TABLE OF CONTENTS

	<u>Page</u>
<u>PART I - FINANCIAL INFORMATION</u>	
<u>ITEM 1. UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS</u>	<u>4</u>
<u>Consolidated Statements of Income for the three months and nine months ended September 30, 2013 and 2012</u>	<u>4</u>
<u>Consolidated Statements of Comprehensive Income for the three months and nine months ended September 30, 2013 and 2012</u>	<u>5</u>
<u>Consolidated Statements of Financial Position as of September 30, 2013 and December 31, 2012</u>	<u>6</u>
<u>Consolidated Statements of Cash Flows for the nine months ended September 30, 2013 and 2012</u>	<u>7</u>
<u>Consolidated Statements of Equity for the nine months ended September 30, 2013</u>	<u>8</u>
<u>Consolidated Statements of Equity for the nine months ended September 30, 2012</u>	<u>9</u>
<u>Notes to Unaudited Consolidated Financial Statements</u>	<u>10</u>
<u>ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u>	<u>28</u>
<u>ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u>	<u>42</u>
<u>ITEM 4. CONTROLS AND PROCEDURES</u>	<u>42</u>
<u>PART II - OTHER INFORMATION</u>	
<u>ITEM 1. LEGAL PROCEEDINGS</u>	<u>44</u>
<u>ITEM 1A. RISK FACTORS</u>	<u>44</u>
<u>ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u>	<u>44</u>
<u>ITEM 5. OTHER INFORMATION</u>	<u>44</u>
<u>ITEM 6. EXHIBITS</u>	<u>45</u>

NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q, including the section entitled “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical fact, including statements regarding our future results of operations and financial position, our business strategy and plans, our objectives for future operations, and any statements of a general economic or industry specific nature, are forward-looking statements. You can identify forward-looking statements by the fact that they do not relate strictly to historical or current facts. Words such as “anticipate,” “estimate,” “expect,” “project,” “plan,” “intend,” “believe,” “may,” “will,” “continue,” “could,” “should,” “can have,” “likely,” or the negative or plural of these words and similar expressions are intended to identify forward-looking statements. We have based these forward-looking statements largely on our current expectations and projections about future events and trends that we believe, based on information currently available to our management, may affect our financial condition, results of operations, business strategy, short-term and long-term business operations and objectives, and financial needs. These forward-looking statements are subject to a number of risks, uncertainties and assumptions. Moreover, we operate in a very competitive and rapidly changing environment. New risks emerge from time to time. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. In light of these risks, uncertainties and assumptions, the future events and trends discussed in this report may not occur and actual results could differ materially and adversely from those anticipated or implied in the forward-looking statements.

You should not rely upon forward-looking statements as predictions of future events. The events and circumstances reflected in the forward-looking statements may not be achieved or occur. Although we believe that the expectations and assumptions reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance, or achievements. We undertake no obligation to publicly update any forward-looking statement after the date of this report, whether as a result of new information, future developments or otherwise, or to conform these statements to actual results or revised expectations, except as may be required by law.

PART I — FINANCIAL INFORMATION
Item 1. Financial Statements

Vantiv, Inc.
CONSOLIDATED STATEMENTS OF INCOME
Unaudited
(In thousands, except share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Revenue:				
External customers	\$ 512,437	\$ 447,126	\$ 1,490,742	\$ 1,311,996
Related party revenues	19,910	19,610	58,980	57,151
Total revenue	532,347	466,736	1,549,722	1,369,147
Network fees and other costs	238,141	208,239	685,708	617,691
Sales and marketing	79,551	69,313	231,963	212,602
Other operating costs	48,340	40,376	148,168	119,802
General and administrative	27,489	28,600	88,450	86,387
Depreciation and amortization	48,604	40,618	136,428	119,181
Income from operations	90,222	79,590	259,005	213,484
Interest expense—net	(10,724)	(10,056)	(30,317)	(44,675)
Non-operating expenses	—	—	(20,000)	(92,672)
Income before applicable income taxes	79,498	69,534	208,688	76,137
Income tax expense	24,893	20,895	63,650	22,848
Net income	54,605	48,639	145,038	53,289
Less: Net income attributable to non-controlling interests	(18,894)	(24,375)	(54,300)	(24,433)
Net income attributable to Vantiv, Inc.	\$ 35,711	\$ 24,264	\$ 90,738	\$ 28,856
Net income per share attributable to Vantiv, Inc. Class A common stock:				
Basic	\$ 0.26	\$ 0.20	\$ 0.66	\$ 0.26
Diluted	\$ 0.24	\$ 0.19	\$ 0.62	\$ 0.24
Shares used in computing net income per share of Class A common stock:				
Basic	139,968,417	122,959,429	138,142,146	112,953,425
Diluted	201,011,014	131,127,197	207,843,165	119,600,082

See Notes to Unaudited Consolidated Financial Statements.

Vantiv, Inc.
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
Unaudited
(In thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Net income	\$ 54,605	\$ 48,639	\$ 145,038	\$ 53,289
Other comprehensive income, net of tax:				
Reclassification adjustment for losses on hedging activity included in net income	176	—	201	23,929
Unrealized gain (loss) on hedging activities	(5,847)	—	426	—
Comprehensive income	48,934	48,639	145,665	77,218
Less: Comprehensive income attributable to non-controlling interests	(16,873)	(24,375)	(54,662)	(38,848)
Comprehensive income attributable to Vantiv, Inc.	\$ 32,061	\$ 24,264	\$ 91,003	\$ 38,370

See Notes to Unaudited Consolidated Financial Statements.

Vantiv, Inc.
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
Unaudited
(In thousands, except share data)

	September 30, 2013	December 31, 2012
Assets		
Current assets:		
Cash and cash equivalents	\$ 304,259	\$ 67,058
Accounts receivable—net	374,469	397,664
Related party receivable	5,534	4,415
Settlement assets	473,791	429,377
Prepaid expenses	20,040	10,629
Other	14,435	11,934
Total current assets	1,192,528	921,077
Customer incentives	28,883	28,927
Property, equipment and software—net	202,071	174,940
Intangible assets—net	825,284	884,536
Goodwill	1,943,669	1,804,592
Deferred taxes	377,261	141,361
Other assets	31,112	24,096
Total assets	\$ 4,600,808	\$ 3,979,529
Liabilities and equity		
Current liabilities:		
Accounts payable and accrued expenses	\$ 211,745	\$ 215,998
Related party payable	2,663	1,625
Settlement obligations	600,888	542,564
Current portion of note payable to related party	17,621	28,800
Current portion of note payable	74,879	63,700
Current portion of tax receivable agreement obligations to related parties	31,595	—
Deferred income	9,866	9,667
Current maturities of capital lease obligations	4,679	5,505
Other	1,382	1,609
Total current liabilities	955,318	869,468
Long-term liabilities:		
Note payable to related party	330,398	292,000
Note payable	1,411,326	871,605
Tax receivable agreement obligations to related parties	782,005	484,700
Capital lease obligations	12,851	8,275
Deferred taxes	22,135	8,207
Other	4,078	1,039
Total long-term liabilities	2,562,793	1,665,826
Total liabilities	3,518,111	2,535,294
Commitments and contingencies (See Note 7 - Commitments, Contingencies and Guarantees)		
Equity:		
Class A common stock, \$0.00001 par value; 890,000,000 shares authorized; 145,273,786 shares outstanding at September 30, 2013; 142,243,680 shares outstanding at December 31, 2012	1	1
Class B common stock, no par value; 100,000,000 shares authorized; 48,822,826 shares issued and outstanding at September 30, 2013; 70,219,136 shares issued and outstanding at December 31, 2012	—	—
Preferred stock, \$0.00001 par value; 10,000,000 shares authorized; no shares issued and outstanding	—	—
Paid-in capital	535,271	766,337
Retained earnings	160,232	69,494
Accumulated other comprehensive income	265	—
Treasury stock, at cost; 1,545,681 shares at September 30, 2013 and 978,226 shares at December 31, 2012	(30,645)	(17,906)
Total Vantiv, Inc. equity	665,124	817,926
Non-controlling interests	417,573	626,309
Total equity	1,082,697	1,444,235
Total liabilities and equity	\$ 4,600,808	\$ 3,979,529

See Notes to Unaudited Consolidated Financial Statements.

Vantiv, Inc.
CONSOLIDATED STATEMENTS OF CASH FLOWS
Unaudited
(In thousands)

	Nine Months Ended September 30,	
	2013	2012
Operating Activities:		
Net income	\$ 145,038	\$ 53,289
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization expense	136,428	119,181
Amortization of customer incentives	7,466	4,567
Amortization and write-off of debt issuance costs	23,256	58,407
Share-based compensation expense	21,352	26,889
Change in operating assets and liabilities:		
Decrease in accounts receivable and related party receivable	25,734	1,578
Increase (decrease) in net settlement assets and obligations	13,910	(24,023)
Increase in customer incentives	(10,548)	(6,783)
(Increase) decrease in prepaid and other assets	(7,535)	4,192
(Decrease) increase in accounts payable and accrued expenses	(14,508)	11,333
Increase (decrease) in payable to related party	1,038	(3,062)
Increase in other liabilities	132	1,332
Net cash provided by operating activities	341,763	246,900
Investing Activities:		
Purchases of property and equipment	(46,970)	(38,245)
Acquisition of customer portfolios and related assets	(6,555)	(10,530)
Purchase of investments	(3,174)	—
Cash used in acquisitions, net of cash acquired	(155,654)	—
Net cash used in investing activities	(212,353)	(48,775)
Financing Activities:		
Proceeds from initial public offering, net of offering costs of \$39,091	—	460,913
Proceeds from follow-on offering, net of offering costs of \$1,951	—	33,512
Proceeds from issuance of long-term debt	1,850,000	1,248,750
Repayment of debt and capital lease obligations	(1,280,366)	(1,793,074)
Payment of debt issuance costs	(26,288)	(28,949)
Purchase of Class B units in Vantiv Holding from Fifth Third Bank	—	(33,512)
Repurchase of Class A common stock	(400,592)	—
Repurchase of Class A common stock (to satisfy tax withholding obligations)	(12,739)	(16,126)
Tax benefit from employee share-based compensation	6,754	13,436
Distribution to funds managed by Advent International Corporation	—	(40,086)
Distribution to non-controlling interests	(28,978)	(32,781)
Net cash provided by (used in) financing activities	107,791	(187,917)
Net increase in cash and cash equivalents	237,201	10,208
Cash and cash equivalents—Beginning of period	67,058	370,549
Cash and cash equivalents—End of period	\$ 304,259	\$ 380,757
Cash Payments:		
Interest	\$ 28,141	\$ 50,720
Taxes	43,041	12,247
Non-cash Items:		
Issuance of tax receivable agreements	\$ 328,900	\$ 333,000
Accrual of secondary offering costs	—	3,000

See Notes to Unaudited Consolidated Financial Statements.

Vantiv, Inc.
CONSOLIDATED STATEMENTS OF EQUITY
Unaudited
(In thousands)

	Total Equity	Common Stock				Treasury Stock Shares	Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income	Non- Controlling Interests	
		Class A		Class B							
		Shares	Amount	Shares	Amount						
Beginning Balance, January 1, 2013	\$ 1,444,235	142,244	\$ 1	70,219	\$ —	978	\$ (17,906)	\$ 766,337	\$ 69,494	\$ —	\$ 626,309
Net Income	145,038	—	—	—	—	—	—	—	90,738	—	54,300
Issuance of Class A common stock upon vesting of restricted stock awards	—	2	—	—	—	—	—	—	—	—	—
Tax benefit from employee share-based compensation	6,754	—	—	—	—	—	—	6,754	—	—	—
Repurchase of Class A common stock (to satisfy tax withholding obligation)	(12,739)	(568)	—	—	—	568	(12,739)	—	—	—	—
Issuance of Class A common stock and cancellation of Class B common stock in connection with secondary offering	—	21,396	—	(21,396)	—	—	—	—	—	—	—
Repurchase of Class A common stock	(400,592)	(17,453)	—	—	—	—	—	(400,592)	—	—	—
Issuance of tax receivable agreements	(93,000)	—	—	—	—	—	—	(93,000)	—	—	—
Unrealized gain on hedging activities, net of tax	627	—	—	—	—	—	—	—	—	265	362
Distribution to non- controlling interests	(28,978)	—	—	—	—	—	—	—	—	—	(28,978)
Share-based compensation	21,352	—	—	—	—	—	—	14,993	—	—	6,359
Forfeitures of restricted stock awards	—	(347)	—	—	—	—	—	—	—	—	—
Reallocation of non- controlling interests of Vantiv Holding due to change in ownership	—	—	—	—	—	—	—	240,779	—	—	(240,779)
Ending Balance, September 30, 2013	\$ 1,082,697	145,274	\$ 1	48,823	\$ —	1,546	\$ (30,645)	\$ 535,271	\$ 160,232	\$ 265	\$ 417,573

See Notes to Unaudited Consolidated Financial Statements.

Vantiv, Inc.
CONSOLIDATED STATEMENTS OF EQUITY
Unaudited
(In thousands)

	Common Stock								Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive (Loss) Income	Non- Controlling Interests
	Total Equity	Class A		Class B		Treasury Stock						
		Shares	Amount	Shares	Amount	Shares	Amount					
Beginning Balance, January 1, 2012	\$ 1,255,720	89,516	\$ 1	—	\$ —	—	\$ —	\$ 581,241	\$ 51,970	\$ (9,514)	\$ 632,022	
Net income	53,289	—	—	—	—	—	—	—	28,856	—	24,433	
Issuance of Class A common stock upon initial public offering, net of offering costs	457,913	29,412	—	—	—	—	—	457,913	—	—	—	
Issuance of Class A common stock in connection with follow-on offering, net of offering costs	33,512	2,086	—	—	—	—	—	33,512	—	—	—	
Issuance of Class A common stock to prior unit holders under the Vantiv Holding Management Phantom Equity Plan	—	8,716	—	—	—	—	—	—	—	—	—	
Tax benefit from employee share-based compensation	13,436	—	—	—	—	—	—	13,436	—	—	—	
Issuance of Class A common stock to JPDN in exchange for Class A and Class B units in Vantiv Holding held by JPDN	—	240	—	—	—	—	—	4,074	—	—	(4,074)	
Repurchase of Class A common stock (to satisfy tax withholding obligation)	(16,126)	(892)	—	—	—	892	(16,126)	—	—	—	—	
Issuance of Class B common stock under Recapitalization Agreement	—	—	—	86,005	—	—	—	—	—	—	—	
Purchase of Class B units in Vantiv Holding from Fifth Third Bank and cancellation of related Class B common stock	(33,512)	—	—	(2,086)	—	—	—	—	—	—	(33,512)	
Issuance of tax receivable agreements	(325,000)	—	—	—	—	—	—	(325,000)	—	—	—	
Cash flow hedge reclassification adjustment	23,929	—	—	—	—	—	—	—	—	9,514	14,415	
Distribution to non- controlling interests	(32,781)	—	—	—	—	—	—	—	—	—	(32,781)	
Distribution to funds managed by Advent International Corporation	(40,086)	—	—	—	—	—	—	—	(40,086)	—	—	
Share-based compensation	26,889	—	—	—	—	—	—	16,170	—	—	10,719	
Forfeitures of restricted stock awards	—	(390)	—	—	—	—	—	—	—	—	—	
Reallocation of non- controlling interests of Vantiv Holding due to change in ownership	—	—	—	—	—	—	—	(105,114)	—	—	105,114	
Ending Balance, September 30, 2012	\$ 1,417,183	128,688	\$ 1	83,919	\$ —	892	\$ (16,126)	\$ 676,232	\$ 40,740	\$ —	\$ 716,336	

See Notes to Unaudited Consolidated Financial Statements.

Vantiv, Inc.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES***Description of Business***

Vantiv, Inc., a Delaware corporation, is a holding company that conducts its operations through its majority-owned subsidiary, Vantiv Holding, LLC (“Vantiv Holding”). Vantiv, Inc. and Vantiv Holding are referred to collectively as the “Company,” “Vantiv,” “we,” “us” or “our,” unless the context requires otherwise.

The Company provides electronic payment processing services to merchants and financial institutions throughout the United States of America. The Company markets its services through diverse distribution channels, including a direct sales force, relationships with a broad range of independent sales organizations (“ISOs”), merchant banks, value-added resellers and trade associations as well as arrangements with core processors.

Secondary Offerings and Share Repurchase

In May 2013, a secondary offering took place in which selling shareholders sold 40.7 million shares of Vantiv, Inc. Class A common stock. The Company did not receive any proceeds from these sales. In connection with the secondary offering, the Company repurchased approximately 17.5 million shares of its Class A common stock sold to the underwriters in the secondary offering for \$400 million at a price per share equal to the price paid by the underwriters to purchase the shares from the selling shareholders in the offering. The repurchased shares were retired and accounted for as a reduction to equity in the Company's consolidated financial statements. In connection with the share repurchase, the Company incurred costs of approximately \$0.6 million, which are also reflected as a reduction to equity in the consolidated statement of equity. In connection with the share repurchase, we refinanced our existing senior secured credit facilities, resulting in an increase in the amount of debt by approximately \$650 million, \$400 million of which was used to fund the share repurchase (see Note 5 - Long-Term Debt).

In August 2013, a secondary offering took place in which selling shareholders sold 20.0 million shares of Vantiv, Inc. Class A common stock. The Company did not receive any proceeds from these sales.

Principles of Consolidation

The accompanying consolidated financial statements include the operations and accounts of the Company and all subsidiaries thereof. All intercompany balances and transactions have been eliminated upon consolidation.

As of September 30, 2013, Vantiv, Inc. and Fifth Third Bank (“Fifth Third”) owned interests in Vantiv Holding of 74.85% and 25.15%, respectively.

The Company accounts for non-controlling interests in accordance with Accounting Standards Codification (“ASC”) 810, *Consolidation*. Non-controlling interests represent the minority shareholders’ share of net income or loss and equity in Vantiv Holding. Net income (loss) attributable to non-controlling interests does not include expenses incurred directly by Vantiv, Inc., including income tax expense (benefit) attributable to Vantiv, Inc. All of the Company’s non-controlling interests are presented after Vantiv Holding income tax expense (benefit) in the consolidated statements of income (loss) as “Net (income) loss attributable to non-controlling interests.” Non-controlling interests are presented as a component of equity in the consolidated statements of financial position.

Basis of Presentation

The accompanying consolidated financial statements include those of Vantiv, Inc. and its majority-owned subsidiary, Vantiv Holding, LLC. The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) and should be read in conjunction with the Company's 2012 audited financial statements and notes thereto included in the Company's Annual Report on Form 10-K. The accompanying consolidated financial statements are unaudited; however, in the opinion of management they include all normal recurring adjustments necessary for a fair presentation of the Company's financial position, results of operations and cash flows for the periods presented. Results of operations reported for interim periods are not necessarily indicative of results for the entire year.

Vantiv, Inc.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)

Sponsorship

In order to provide electronic payment processing services, Visa, MasterCard and other payment networks require sponsorship of non-financial institutions by a member clearing bank. In June 2009, the Company entered into a ten-year agreement with Fifth Third (the "Sponsoring Member"), to provide sponsorship services to the Company. The Company also has agreements with certain other banks that provide sponsorship into the card networks.

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

Revenue Recognition

The Company has contractual agreements with its clients that set forth the general terms and conditions of the relationship including line item pricing, payment terms and contract duration. Revenues are recognized as earned (i.e., for transaction based fees, when the underlying transaction is processed) in conjunction with ASC 605, *Revenue Recognition*. ASC 605, *Revenue Recognition*, establishes guidance as to when revenue is realized or realizable and earned by using the following criteria: (1) persuasive evidence of an arrangement exists; (2) delivery has occurred or services have been rendered; (3) the seller's price is fixed or determinable; and (4) collectibility is reasonably assured.

The Company follows guidance provided in ASC 605-45, *Principal Agent Considerations*. ASC 605-45, *Principal Agent Considerations*, states that whether a company should recognize revenue based on the gross amount billed to a customer or the net amount retained is a matter of judgment that depends on the facts and circumstances of the arrangement and that certain factors should be considered in the evaluation. The Company recognizes processing revenues net of interchange fees, which are assessed to the Company's merchant customers on all processed transactions. Interchange rates are not controlled by the Company, which effectively acts as a clearing house collecting and remitting interchange fee settlement on behalf of issuing banks, debit networks, credit card associations and its processing customers. All other revenue is reported on a gross basis, as the Company contracts directly with the end customer, assumes the risk of loss and has pricing flexibility.

The Company generates revenue primarily by processing electronic payment transactions. Set forth below is a description of the Company's revenue by segment.

Merchant Services

The Company's Merchant Services segment revenue is primarily derived from processing credit and debit card transactions. Merchant Services revenue is primarily comprised of fees charged to businesses, net of interchange fees, for payment processing services, including authorization, capture, clearing, settlement and information reporting of electronic transactions. The fees charged consist of either a percentage of the dollar volume of the transaction or a fixed fee, or both, and are recognized at the time of the transaction. Merchant Services revenue also includes a number of revenue items that are incurred by the Company and are reimbursable as the costs are passed through to and paid by the Company's clients. These items primarily consist of Visa, MasterCard and other payment network fees. In addition, for sales through ISOs and certain other referral sources in which the Company is the primary party to the contract with the merchant, the Company records the full amount of the fees collected from the merchant as revenue. Merchant Services segment revenue also includes revenue from ancillary services such as fraud management, equipment sales and terminal rent. Merchant Services revenue is recognized as services are performed.

Financial Institution Services

The Company's Financial Institution Services segment revenues are primarily derived from debit, credit and automated teller machines ("ATM") card transaction processing, ATM driving and support, and personal identification number ("PIN") debit processing services. Financial Institution Services revenue associated with processing transactions includes per transaction and account related fees, card production fees and fees generated from the Company's Jeanie network. Financial Institution Services revenue related to card transaction processing is recognized when consumers use their client-issued cards to make purchases. Financial Institution Services also generates revenue through other services, including statement production,

Vantiv, Inc.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)

collections and inbound/outbound call centers for credit transactions and other services such as credit card portfolio analytics, program strategy and support, fraud and security management and chargeback and dispute services. Financial Institution Services revenue is recognized as services are performed.

Financial Institution Services provides certain services to Fifth Third. Revenues related to these services are included in the accompanying statements of income as related party revenues.

Expenses

Set forth below is a brief description of the components of the Company's expenses:

- *Network fees and other costs* consists of certain expenses incurred by the Company in connection with providing processing services to its clients, including Visa and MasterCard network association fees, payment network fees, card production costs, telecommunication charges, postage and other third party processing expenses.
- *Sales and marketing* expense primarily consists of salaries and benefits paid to sales personnel, sales management and other sales and marketing personnel, advertising and promotional costs and residual payments made to ISOs, agent banks and other third party partners.
- *Other operating costs* primarily consist of salaries and benefits paid to operational and IT personnel, costs associated with operating the Company's technology platform and data centers, information technology costs for processing transactions, product development costs, software consulting fees and maintenance costs.
- *General and administrative* expenses primarily consist of salaries and benefits paid to executive management and administrative employees, including finance, human resources, product development, legal and risk management, share-based compensation costs, equipment and occupancy costs and consulting costs.
- *Non-operating expenses* consist of charges related to the refinancing of the Company's senior secured credit facilities (See Note 5 - Long-Term Debt) in May 2013 and March 2012 and the Company's early termination of interest rate swaps (See Note 6 - Derivatives and Hedging Activities) in connection with the March 2012 debt refinancing, as well as a one-time activity fee of \$6.0 million assessed by MasterCard as a result of the Company's initial public offering ("IPO").

Share-Based Compensation

The Company expenses employee share-based payments under ASC 718, *Compensation—Stock Compensation*, which requires compensation cost for the grant-date fair value of share-based payments to be recognized over the requisite service period. The Company estimates the grant date fair value of the share-based awards issued in the form of options using the Black-Scholes option pricing model. The fair value of restricted stock awards and performance awards is measured based on the market price of the Company's stock on the grant date.

Earnings Per Share

Basic earnings per share is computed by dividing net income attributable to Vantiv, Inc. by the weighted average shares outstanding during the period. Diluted earnings per share is computed by dividing net income attributable to Vantiv, Inc., adjusted as necessary for the impact of potentially dilutive securities, by the weighted-average shares outstanding during the period and the impact of securities that would have a dilutive effect on earnings per share. See Note 11 - Net Income Per Share for further discussion.

Income Taxes

Vantiv, Inc. is taxed as a C corporation for U.S. income tax purposes and is therefore subject to both federal and state taxation at a corporate level.

Income taxes are computed in accordance with ASC 740, *Income Taxes*, and reflect the net tax effects of temporary differences between the financial reporting carrying amounts of assets and liabilities and the corresponding income tax amounts. The Company has deferred tax assets and liabilities and maintains valuation allowances where it is more likely than not that all or a portion of deferred tax assets will not be realized. To the extent the Company determines that it will not realize

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)

the benefit of some or all of its deferred tax assets, such deferred tax assets will be adjusted through the Company's provision for income taxes in the period in which this determination is made. As of September 30, 2013 and December 31, 2012 the Company had recorded no valuation allowances against deferred tax assets.

The Company's consolidated interim effective tax rate is based upon expected annual income from operations, statutory tax rates and tax laws in the various jurisdictions in which the Company operates. Significant or unusual items, including adjustments to accruals for tax uncertainties, are recognized in the quarter in which the related event occurs.

The Company's effective tax rates were 30.5% and 30.0%, respectively, for the nine months ended September 30, 2013 and 2012. The effective rate for each period reflects the impact of the Company's non-controlling interests.

Cash and Cash Equivalents

Investments with original maturities of three months or less (that are readily convertible to cash) are considered to be cash equivalents and are stated at cost, which approximates fair value. Cash equivalents consist primarily of overnight Eurodollar sweep accounts which are maintained at reputable financial institutions with high credit quality and therefore are considered to bear minimal credit risk.

Accounts Receivable—net

Accounts receivable primarily represent processing revenues earned but not collected. For a majority of its customers, the Company has the authority to debit the client's bank accounts through the Federal Reserve's Automated Clearing House; as such, collectibility is reasonably assured. The Company records a reserve for doubtful accounts when it is probable that the accounts receivable will not be collected. The Company reviews historical loss experience and the financial position of its customers when estimating the allowance. As of September 30, 2013 and December 31, 2012, the allowance for doubtful accounts was not material to the Company's statements of financial position.

Customer Incentives

Customer incentives represent signing bonuses paid to customers. Customer incentives are paid in connection with the acquisition or renewal of customer contracts, and are therefore deferred and amortized using the straight-line method based on the contractual agreement. Related amortization is recorded as contra-revenue.

Property, Equipment and Software—net

Property, equipment and software consists of the Company's corporate headquarters facility, furniture and equipment, software and leasehold improvements. These assets are depreciated on a straight-line basis over their respective useful lives, which are 15 to 40 years for the Company's corporate headquarters facility and related improvements, 2 to 10 years for furniture and equipment, 3 to 5 years for software and 3 to 10 years for leasehold improvements or the lesser of the estimated useful life of the improvement or the term of lease.

The Company capitalizes certain costs related to computer software developed for internal use and amortizes such costs on a straight-line basis over an estimated useful life of 3 to 5 years. Research and development costs incurred prior to establishing technological feasibility are charged to operations as such costs are incurred. Once technological feasibility has been established, costs are capitalized until the software is placed in service.

Goodwill and Intangible Assets

In accordance with ASC 350, *Intangibles—Goodwill and Other*, the Company tests goodwill for impairment for each reporting unit on an annual basis, or when events occur or circumstances change that would indicate the fair value of a reporting unit is below its carrying value. If the fair value of a reporting unit is less than its carrying value, an impairment loss is recorded to the extent that fair value of the goodwill within the reporting unit is less than its carrying value. The Company performed its most recent annual goodwill impairment test for all reporting units as of July 31, 2013 using market data and discounted cash flow analyses. Based on this analysis, it was determined that the fair value of all reporting units is substantially in excess of the carrying value.

Intangible assets consist primarily of acquired customer relationships amortized over their estimated useful lives and an indefinite lived trade name not subject to amortization. The Company reviews the acquired customer relationships for

Vantiv, Inc.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)

possible impairment whenever events or changes in circumstances indicate that carrying amounts may not be recoverable. The indefinite lived trade name is tested for impairment annually. The Company performed its most recent annual trade name impairment test as of July 31, 2013, which indicated there was no impairment.

Settlement Assets and Obligations

Settlement assets and obligations result from Financial Institution Services when funds are transferred from or received by the Company prior to receiving or paying funds to a different entity. This timing difference results in a settlement asset or obligation. The amounts are generally collected or paid the following business day.

The settlement assets and obligations recorded by Merchant Services represent intermediary balances due to differences between the amount the Sponsoring Member receives from the card associations and the amount funded to the merchants. Such differences arise from timing differences, interchange expenses, merchant reserves and exception items. In addition, certain card associations limit the Company from accessing or controlling merchant settlement funds and, instead, require that these funds be controlled by the Sponsoring Member. The Company follows a net settlement process whereby, if the settlement received from the card associations precedes the funding obligation to the merchant, the Company temporarily records a corresponding liability. Conversely, if the funding obligation to the merchant precedes the settlement from the card associations, the amount of the net receivable position is recorded by the Company, or in some cases, the Sponsoring Member may cover the position with its own funds in which case a receivable position is not recorded by the Company.

Derivatives

The Company accounts for derivatives in accordance with ASC 815, *Derivatives and Hedging*. This guidance establishes accounting and reporting for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. All derivatives, whether designated in hedging relationships or not, are required to be recorded on the statement of financial position at fair value. If the derivative is designated as a fair value hedge, the changes in the fair value of the derivative and the hedged item will be recognized in earnings. If the derivative is designated as a cash flow hedge, the effective portion of the change in the fair value of the derivative will be recorded in accumulated other comprehensive income (loss) and will be recognized in the statement of income when the hedged item affects earnings. For a derivative that does not qualify as a hedge ("free-standing derivative"), changes in fair value are recognized in earnings. The Company does not enter into derivative financial instruments for speculative purposes.

New Accounting Pronouncement

In February 2013, the Financial Accounting Standards Board issued Accounting Standards Update 2013-02, "Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income." This amendment requires companies to disclose, in a single location within the financial statements or footnotes, reclassifications out of accumulated other comprehensive income ("AOCI") separately for each component of other comprehensive income. For significant reclassifications, the disclosure is required to include the respective line items in net earnings affected by the reclassification. The amendment is effective prospectively for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2012. The Company's adoption of this principle did not have a material impact on our consolidated financial statements.

2. BUSINESS COMBINATION

Acquisition of Element Payment Services, Inc.

On July 31, 2013, the Company completed the acquisition of Element Payment Services, Inc. ("Element"), acquiring all of the outstanding voting interest. Element is a provider of fully integrated payment processing solutions for independent software vendors ("ISVs"). This acquisition provides the Company with strategic capabilities to partner with ISVs and positions the Company to increase its presence in the integrated payments market.

Vantiv, Inc.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)

The acquisition was accounted for as a business combination under ASC 805, *Business Combinations*. The purchase price was allocated to the assets acquired and liabilities assumed based on the estimated fair value at the date of acquisition. The excess of the purchase price over the fair value of the net assets acquired was allocated to goodwill, none of which is deductible for tax purposes. Goodwill, assigned to Merchant Services, consists primarily of the acquired workforce and growth opportunities, none of which qualifies as an amortizable intangible asset. The preliminary purchase price allocation is as follows (in thousands):

Current assets	\$	11,390
Equipment and software		8,193
Goodwill		135,193
Customer relationship intangible assets		29,300
Trade name		500
Current liabilities		(8,345)
Deferred tax liabilities		(13,772)
Total purchase price	\$	<u>162,459</u>

Customer relationship intangible assets and the trade name have weighted average useful lives of 10 years and 1 year, respectively.

The pro forma results of the Company reflecting the acquisition of Element were not material to our financial results and therefore have not been presented.

3. INTANGIBLE ASSETS

As of September 30, 2013 and December 31, 2012, the Company's intangible assets consisted of the following (in thousands):

	September 30, 2013	December 31, 2012
Customer relationship intangible assets	\$ 1,237,582	\$ 1,212,919
Trade names	42,800	42,300
Customer portfolios and related assets	23,335	16,780
	<u>1,303,717</u>	<u>1,271,999</u>
Less accumulated amortization on:		
Customer relationship intangible assets	469,729	383,962
Trade names	1,083	—
Customer portfolios and related assets	7,621	3,501
	<u>478,433</u>	<u>387,463</u>
	<u>\$ 825,284</u>	<u>\$ 884,536</u>

Amortization expense on intangible assets for the three months ended September 30, 2013 and 2012 was \$32.9 million and \$30.2 million, respectively. Amortization expense on intangible assets for the nine months ended September 30, 2013 and 2012 was \$95.6 million and \$89.8 million, respectively.

Vantiv, Inc.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)

The estimated amortization expense of intangible assets for the next five years is as follows (in thousands):

Three months ending December 31, 2013	\$ 32,752
Year ending December 31, 2014	126,155
Year ending December 31, 2015	120,205
Year ending December 31, 2016	115,859
Year ending December 31, 2017	111,813
Year ending December 31, 2018	108,856

4. TAX RECEIVABLE AGREEMENTS

In connection with its IPO, the Company entered into four tax receivable agreements (“TRAs”) with its pre-IPO investors, which consisted of certain funds managed by Advent International Corporation (“Advent”), Fifth Third and JPDN Enterprises, LLC (“JPDN”). A description of each TRA is as follows:

- *TRA with Fifth Third:* Provides for the payment by the Company to Fifth Third equal to 85% of the amount of cash savings, if any, in U.S. federal, state, local and foreign income tax that the Company realizes as a result of the increases in tax basis that results from the purchase of Vantiv Holding units from Fifth Third or from the exchange of Vantiv Holding units by Fifth Third for cash or shares of Class A common stock, as well as the tax benefits attributable to payments made under such TRA. Any actual increase in tax basis, as well as the amount and timing of any payments under the TRA, will vary depending upon a number of factors, including the timing of exchanges, the price of shares of the Company’s Class A common stock at the time of the exchange, the extent to which such exchanges are taxable, and the amount and timing of the Company’s income.

Subsequent to the IPO, the underwriters exercised their option to purchase additional shares of the Company’s Class A common stock. As a result, the Company purchased units of Vantiv Holding from Fifth Third. In connection with the secondary offering, which took place in December 2012, Fifth Third exchanged Class B units of Vantiv Holding for Vantiv, Inc. Class A common stock. As a result of the increase in tax basis generated by these transactions, the Company recorded a liability under the TRA of \$165.1 million.

In connection with the secondary offerings in May 2013 and August 2013, as discussed in Note 1 - Basis of Presentation and Summary of Significant Accounting Policies, Fifth Third exchanged Class B units of Vantiv Holding for shares of Vantiv, Inc. Class A common stock. As a result of the increase in tax basis generated by the exchanges, the Company recorded a liability under the TRA of \$328.9 million.

- *TRA with Advent:* Provides for the payment by the Company to Advent equal to 85% of the amount of cash savings, if any, in U.S. federal, state, local and foreign income tax that the Company realizes as a result of the use of the Company’s tax attributes in existence prior to the effective date of the Company’s IPO.
- *TRA with all pre-IPO investors:* Provides for the payment by the Company to its pre-IPO investors of 85% of the amount of cash savings, if any, in U.S. federal, state, local and foreign income tax that NPC Group, Inc. (“NPC”), a wholly-owned subsidiary of the Company, realizes as a result of its use of its NOLs and other tax attributes, with any such payment being paid to Advent, Fifth Third and JPDN according to their respective ownership interests in Vantiv Holding immediately prior to the IPO.
- *TRA with JPDN:* Provides for the payment to JPDN of 85% of the amount of cash savings, if any, in U.S. federal, state, local and foreign income tax that the Company realizes as a result of the increase in tax basis that may result from the Vantiv Holding units exchanged for the Company’s Class A common stock by JPDN, as well as the tax benefits attributable to payments made under such TRA. As part of the recapitalization of Vantiv, Inc. and Vantiv Holding immediately prior to the IPO, JPDN contributed its units of Vantiv Holding to Vantiv, Inc. in exchange for shares of Class A common stock of Vantiv, Inc., creating an obligation under the TRA.

The Company will retain the benefit of the remaining 15% of the cash savings associated with each of the TRAs discussed above.

Vantiv, Inc.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)

The Company's liability pursuant to the TRAs was as follows (in thousands):

	September 30, 2013	December 31, 2012
TRA with Fifth Third Bank	\$ 494,000	\$ 165,100
TRA with Advent	183,800	183,800
TRA with all pre-IPO investors	134,100	134,100
TRA with JPDN	1,700	1,700
Total	<u>\$ 813,600</u>	<u>\$ 484,700</u>

As a result of the increase in tax basis associated with the exchanges of units of Vantiv Holding discussed above, the Company recorded a cumulative deferred tax asset of \$373.9 million. The Company recorded a corresponding reduction to paid-in capital for the difference between the TRA liability and the related deferred tax asset.

For each of the TRAs discussed above, the cash savings realized by the Company are computed by comparing the actual income tax liability of the Company to the amount of such taxes the Company would have been required to pay had there been no increase to the tax basis of the assets of Vantiv Holding as a result of the purchase or exchange of Vantiv Holding units, had there been no tax benefit from the tax basis in the intangible assets of Vantiv Holding on the date of the IPO and had there been no tax benefit as a result of the NOLs and other tax attributes at NPC. Subsequent adjustments of the tax receivable agreement obligations due to certain events (e.g. changes to the expected realization of NOLs or changes in tax rates) will be recognized in the statement of income.

The timing and/or amount of aggregate payments due under the TRAs may vary based on a number of factors, including the amount and timing of the taxable income the Company generates in the future and the tax rate then applicable, the use of loss carryovers and amortizable basis. Payments under the TRAs, if necessary, are required to be made no later than January 5th of the second year immediately following the current taxable year. Therefore, the Company does not expect to make any contractually obligated payments under the TRAs during the year ended December 31, 2013. The first contractually obligated payment under the TRA obligations is due in the first quarter of 2014. The payment, recorded as current portion of tax receivable agreement obligations to related parties on the accompanying statement of financial position, is expected to be approximately \$31.6 million. The term of the TRAs will continue until all such tax benefits have been utilized or expired, unless the Company exercises its right to terminate the TRA for an amount based on the agreed payments remaining to be made under the agreement. See Note 14 - Subsequent Events for discussion of the TRA termination agreements executed on October 23, 2013.

Vantiv, Inc.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)

5. LONG-TERM DEBT

As of September 30, 2013 and December 31, 2012, the Company's debt consisted of the following:

	September 30, 2013	December 31, 2012
(in thousands)		
\$1,850.0 million term A loan, maturing on May 15, 2018, and bearing interest at a variable base rate (LIBOR) plus a spread rate (175 basis points) (total rate of 1.93% at September 30, 2013) and amortizing on a basis of 1.25% during each of the first eight quarters, 1.875% during each of the second eight quarters and 2.5% during each of the following three quarters with a balloon payment due at maturity	\$ 1,826,874	\$ —
\$1,000.0 million term A loan, maturing on March 27, 2017, bearing interest based on the Company's leverage ratio at a variable base rate (LIBOR) plus a spread rate (175 to 250 basis points) (total rate of 2.46% at December 31, 2012 and amortizing on a basis of 1.25% during each of the first eight quarters, 1.875% during each of the second eight quarters and 2.5% during each of the following three quarters with a balloon payment due at maturity	—	962,500
\$250.0 million term B loan, maturing on March 27, 2019, bearing interest at a variable base rate (LIBOR) plus a spread rate (275 basis points) with a floor of 100 basis points (total rate of 3.75% at December 31, 2012 and amortizing on a basis of 1.0% per year with a balloon payment due at maturity	—	248,125
Borrowings under revolving credit facility (rate of 4.50% at December 31, 2012)	—	40,000
\$10.1 million leasehold mortgage, expiring on August 10, 2021 and bearing interest at a fixed rate of 6.22%	10,131	10,131
Less: Current portion of note payable and current portion of note payable to related party	(92,500)	(92,500)
Less: Original issue discount	(2,781)	(4,651)
Total Long-Term Debt	\$ 1,741,724	\$ 1,163,605

In May 2013, the Company entered into a \$1.85 billion term A loan, of which a portion of the proceeds were used to repay the existing senior secured credit facilities which consisted of term A and term B loans with an aggregate outstanding balance of approximately \$1.2 billion. The existing revolving credit facility was also terminated. In addition to the new term A loan, the new debt agreement includes a \$250.0 million revolving credit facility. The maturity date and debt service requirements relating to the new term A loan are listed in the table above. The revolving credit facility matures in May 2018 and includes a \$75.0 million swing line facility and a \$40.0 million letter of credit facility. The commitment fee rate for the unused portion of the revolving credit facility is 0.375% per year.

As of September 30, 2013 and December 31, 2012, Fifth Third held \$348.0 million and \$308.0 million, respectively, of the term A loan. In addition, as of December 31, 2012, Fifth Third held \$12.8 million of the \$40.0 million borrowed under the revolving credit facility.

Original Issue Discount and Deferred Financing Fees

As a result of the Company's May 2013 debt refinancing discussed above, the Company expensed approximately \$20.0 million, which consisted primarily of the write-offs of unamortized deferred financing fees and original issue discount ("OID") associated with the component of the refinancing accounted for as a debt extinguishment. Amounts expensed in connection with the refinancing are recorded as a component of non-operating expenses in the accompanying consolidated statements of income for the nine months ended September 30, 2013. At September 30, 2013, deferred financing fees of approximately \$18.9 million and OID of approximately \$2.8 million are recorded as a component of other non-current assets and as a reduction of note payable, respectively, in the accompanying consolidated statements of financial position.

Guarantees and Security

Our debt obligations at September 30, 2013 are unconditional and are guaranteed by Vantiv Holding and certain of Vantiv Holding's existing and subsequently acquired or organized domestic subsidiaries. The refinanced debt and related guarantees are secured on a first-priority basis (subject to liens permitted under the Loan Agreement) in substantially all the capital stock (subject to a 65% limitation on pledges of capital stock of foreign subsidiaries and domestic holding companies of

Vantiv, Inc.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)

foreign subsidiaries) and personal property of Vantiv Holding and any obligors as well as any real property in excess of \$5 million in the aggregate held by Vantiv Holding or any obligors (other than Vantiv Holding), subject to certain exceptions.

Covenants

There are certain quarterly financial and non-financial covenants contained in the loan agreement for the refinanced debt.

6. DERIVATIVES AND HEDGING ACTIVITIES

Risk Management Objective of Using Derivatives

The Company enters into derivative financial instruments to manage differences in the amount, timing and duration of its known or expected cash payments related to its variable-rate debt. As of September 30, 2013, these derivative instruments consisted of interest rate swaps, which hedged the variable rate debt by converting floating-rate payments to fixed-rate payments.

Accounting for Derivative Instruments

The Company recognizes derivatives in other non-current assets or liabilities in the accompanying consolidated statements of financial position at their fair values. Refer to Note 10 - Fair Value Measurements for a detailed discussion of the fair value of its derivatives. The Company designates its interest rate swaps as cash flow hedges of forecasted interest rate payments related to its variable-rate debt.

The Company formally documents all relationships between hedging instruments and underlying hedged transactions, as well as its risk management objective and strategy for undertaking hedge transactions. This process includes linking all derivatives that are designated as cash flow hedges to forecasted transactions. A formal assessment of hedge effectiveness is performed both at inception of the hedge and on an ongoing basis to determine whether the hedge is highly effective in offsetting changes in cash flows of the underlying hedged item. Hedge effectiveness is assessed using a regression analysis. If it is determined that a derivative ceases to be highly effective during the term of the hedge, the Company will discontinue hedge accounting prospectively for such derivative.

The Company's interest rate swaps qualify for hedge accounting under ASC 815, *Derivatives and Hedging*. Therefore, the effective portion of changes in fair value were recorded in accumulated other comprehensive income (loss) and reclassified into earnings in the same period during which the hedged transaction affected earnings.

Cash Flow Hedges of Interest Rate Risk

The Company's objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, the Company uses interest rate swaps as part of its interest rate risk management strategy. As of September 30, 2013, the Company had sixteen outstanding interest rate swaps with a combined notional balance of \$1.35 billion (amortizing to \$1.1 billion) covering an exposure period from June 2013 through June 2017 that were designated as cash flow hedges of interest rate risk. Fifth Third is the counterparty to five of the sixteen outstanding interest rate swaps with notional balances ranging from \$318.8 million to \$262.5 million.

The Company does not offset derivative positions in the consolidated statements of financial position. The table below presents the gross fair values of the Company's derivative financial instruments designated as cash flow hedges included within the accompanying consolidated statements of financial position (in thousands):

	Consolidated Statements of Financial Position Location	September 30, 2013	December 31, 2012
Interest rate swaps	Other long-term asset	\$ 3,173	\$ —
Interest rate swaps	Other long-term liabilities	2,390	—

Any ineffectiveness associated with such derivative instruments will be recorded immediately as interest expense in the accompanying consolidated statements of income. As of September 30, 2013, the Company estimates that an additional \$1.3 million will be reclassified to interest expense during the next twelve months.

Vantiv, Inc.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)

The table below presents the effect of the Company's interest rate swaps on the consolidated statements of income for the three months and nine months ended September 30, 2013 and 2012 (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Derivatives in cash flow hedging relationships:				
Amount of gain (loss) recognized in OCI (effective portion)(1)	\$ (8,057)	\$ —	\$ 506	\$ (4,256)
Amount of loss reclassified from accumulated OCI into earnings (effective portion)	(243)	—	(277)	(2,600)
Amount of loss recognized in earnings (ineffective portion)(2)	—	—	—	(31,079)

(1) "OCI" represents other comprehensive income.

(2) For the nine months ended September 30, 2012, as a result of the Company's debt refinance in March 2012, amount represents loss due to missed forecasted transaction and is recorded as a component of non-operating expenses in the accompanying consolidated statements of income.

7. COMMITMENTS, CONTINGENCIES AND GUARANTEES

Legal Reserve

From time to time, the Company is involved in various litigation matters arising in the ordinary course of its business. While it is impossible to ascertain the ultimate resolution or range of financial liability with respect to these contingent matters, management believes none of these matters, either individually or in the aggregate, would have a material effect upon the Company's consolidated financial statements.

8. CONTROLLING AND NON-CONTROLLING INTERESTS IN VANTIV HOLDING

As discussed in Note 1 - Basis of Presentation and Summary of Significant Accounting Policies, Vantiv, Inc. owns a controlling interest in Vantiv Holding, and therefore consolidates the financial results of Vantiv Holding and records non-controlling interest for the economic interests in Vantiv Holding held by Fifth Third.

As of September 30, 2013, Vantiv, Inc.'s interest in Vantiv Holding was 74.85%. Changes in units and related ownership interest in Vantiv Holding are summarized as follows:

	Vantiv, Inc.	Fifth Third	Total
As of December 31, 2012	142,243,680	70,219,136	212,462,816
<i>% of ownership</i>	66.95%	33.05%	
Fifth Third exchange of Vantiv Holding units for shares of Class A common stock in connection with 2013 secondary offerings	21,396,310	(21,396,310)	—
Share repurchase	(17,452,958)	—	(17,452,958)
Equity plan activity (a)	(913,246)	—	(913,246)
As of September 30, 2013	145,273,786	48,822,826	194,096,612
<i>% of ownership</i>	74.85%	25.15%	

(a) Includes repurchase of Class A common stock to satisfy employee tax withholding obligation, issuance of Class A common stock upon vesting of restricted stock awards and forfeitures of Restricted Class A common stock awards.

As a result of the changes in ownership interests in Vantiv Holding, an adjustment of \$240.8 million has been recognized during the nine months ended September 30, 2013 in order to reflect the portion of net assets of Vantiv Holding attributable to non-controlling unit holders based on ownership interests in Vantiv Holding at the time of the secondary offerings in May 2013 and August 2013.

Vantiv, Inc.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)

The table below provides a reconciliation of net income attributable to non-controlling interests based on relative ownership interests in Vantiv Holding as discussed above (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Net income	\$ 54,605	\$ 48,639	\$ 145,038	\$ 53,289
Items not allocable to non-controlling interests:				
Vantiv, Inc. income tax expense (a)	17,857	13,114	41,922	2,556
Vantiv Holding net income	72,462	61,753	186,960	55,845
Net income attributable to non-controlling interests (b)	\$ 18,894	\$ 24,375	\$ 54,300	\$ 24,433

(a) Represents income tax expense related to Vantiv, Inc.

(b) Net income attributable to non-controlling interests reflects the allocation of Vantiv Holding's net income based on the proportionate ownership interests in Vantiv Holding held by the non-controlling unitholders. The net income attributable to non-controlling unitholders reflects the changes in ownership interests summarized in the table above.

9. SHARE-BASED COMPENSATION PLANS

2012 Equity Incentive Plan

The 2012 Vantiv, Inc. Equity Incentive Plan ("2012 Equity Plan") was adopted by the Company's board of directors in March 2012. The 2012 Equity Plan provides for grants of stock options, restricted stock and restricted stock units, performance awards and other stock-based awards. The maximum number of shares of Class A common stock available for issuance pursuant to the 2012 Equity Plan is 35.5 million shares.

Total share-based compensation expense during the nine months ended September 30, 2013 and 2012 was \$21.4 million and \$26.9 million, respectively.

Restricted Class A Common Stock

Prior to the IPO in March 2012, certain employees and directors of Vantiv Holding participated in the Vantiv Holding Management Phantom Equity Plan ("Phantom Equity Plan") which provided for awards to be converted to unrestricted and restricted shares of Vantiv, Inc. Class A common stock upon completion of the IPO, issued under the 2012 Equity Plan. Upon conversion, the Company issued 1,381,135 shares of unrestricted Class A Common Stock and 6,633,341 shares of restricted Class A Common Stock. During the nine months ended September 30, 2013, 1,768,994 shares of restricted stock vested and 347,595 restricted shares were forfeited. No restricted shares were granted during the nine months ended September 30, 2013. At September 30, 2013, there were 3,221,171 restricted shares outstanding.

Stock Options

During the nine months ended September 30, 2013, the Company granted 673,176 stock options to certain key employees. The stock options vest in 25% annual increments beginning on the first anniversary of the date of grant, subject to the participant's continued service through each such vesting date. All stock options are nonqualified stock options and expire on the tenth anniversary of the grant date. There were no options outstanding at the beginning of the period, and no options exercised or expired during the period. During the nine months ended September 30, 2013, there were 20,747 options forfeited. At September 30, 2013, there were 652,429 options outstanding. The weighted-average grant date fair value of \$7.10 was estimated by the Company using the Black-Scholes option pricing model with the assumptions below:

	2013
Expected option life at grant (in years)	6.25
Expected volatility	30.60%
Expected dividend yield	—%
Risk-free interest rate	1.15%

Vantiv, Inc.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)

The expected option life represents the period of time the stock options are expected to be outstanding and is based on the “simplified method” allowed under SEC guidance. The Company used the “simplified method” due to the lack of sufficient historical exercise data to provide a reasonable basis upon which to otherwise estimate the expected life of the stock options. Since the Company’s publicly traded stock history is relatively short, expected volatility is based on the Company’s historical volatility and the historical volatility of a group of peer companies. The Company does not intend to pay cash dividends in the foreseeable future. Consequently, the Company used an expected dividend yield of zero. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of the grant.

Performance Share Units

During the nine months ended September 30, 2013, the Company issued to certain key employees a total of 217,730 performance share units, which vest on the third anniversary of the grant date, subject to the achievement of certain performance goals. Participants have the right to earn 0% to 200% of a target number of shares of the Company’s Class A Common Stock determined by the level of achievement of the performance measures during the performance period commencing on January 1, 2013 and ending on December 31, 2015. The weighted-average grant date fair value of the performance share units was \$21.95, which was based on the quoted fair market value of our common stock on the grant date. There were no performance share units outstanding at the beginning of the period, and no performance share units vested during the period. During the nine months ended September 30, 2013, there were 6,710 performance share units forfeited. At September 30, 2013, there were 211,020 performance share units outstanding.

Restricted Stock Units

The Company issues to certain employees restricted stock units, which typically vest in 25% annual increments beginning on the first anniversary of the date of grant. The grant date fair value of the restricted stock units is based on the quoted fair market value of our common stock at the award date.

The following table summarizes the number and weighted-average grant date fair value of restricted stock units during the nine months ended September 30, 2013:

	Restricted Stock Units	Weighted Average Grant Date Fair Value
Non-vested at December 31, 2012	299,826	\$ 17.87
Granted	441,280	22.44
Vested	(1,804)	20.87
Forfeited	(78,843)	19.86
Non-vested at September 30, 2013	660,459	\$ 20.68

10. FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Company uses the hierarchy prescribed in ASC 820, *Fair Value Measurement*, based upon the available inputs to the valuation and the degree to which they are observable or not observable in the market. The three levels in the hierarchy are as follows:

- *Level 1 Inputs*—Quoted prices (unadjusted) for identical assets or liabilities in active markets that are accessible as of the measurement date.
- *Level 2 Inputs*—Inputs other than quoted prices within Level 1 that are observable either directly or indirectly, including but not limited to quoted prices in markets that are not active, quoted prices in active markets for similar assets or liabilities and observable inputs other than quoted prices such as interest rates or yield curves.
- *Level 3 Inputs*—Unobservable inputs reflecting the Company’s own assumptions about the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk.

Vantiv, Inc.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)

The following table summarizes assets and liabilities measured at fair value on a recurring basis as of September 30, 2013 and December 31, 2012 (in thousands):

	September 30, 2013			December 31, 2012		
	Fair Value Measurements Using					
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
Assets:						
Interest rate swaps	\$ —	\$ 3,173	\$ —	\$ —	\$ —	\$ —
Liabilities:						
Interest rate swaps	\$ —	\$ 2,390	\$ —	\$ —	\$ —	\$ —

Interest Rate Swaps

The Company uses interest rate swaps to manage interest rate risk. The fair value of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on the expectation of future interest rates (forward curves) derived from observed market interest rate curves. In addition, to comply with the provisions of ASC 820, *Fair Value Measurements*, credit valuation adjustments, which consider the impact of any credit enhancements to the contracts, are incorporated in the fair values to account for potential nonperformance risk. In adjusting the fair value of its interest rate swaps for the effect of nonperformance risk, the Company has considered any applicable credit enhancements such as collateral postings, thresholds, mutual puts, and guarantees.

Although the Company determined that the majority of the inputs used to value its interest rate swaps fell within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its interest rate swaps utilized Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. However, as of September 30, 2013, the Company assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its interest rate swaps and determined that the credit valuation adjustment was not significant to the overall valuation of its interest rate swaps. As a result, the Company classified its interest rate swap valuations in Level 2 of the fair value hierarchy. See Note 6 - Derivatives and Hedging Activities for further discussion of the Company's interest rate swaps.

The following table summarizes carrying amounts and estimated fair values for financial assets and liabilities, excluding assets and liabilities measured at fair value on a recurring basis, as of September 30, 2013 and December 31, 2012 (in thousands):

	September 30, 2013		December 31, 2012	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Assets:				
Cash and cash equivalents	\$ 304,259	\$ 304,259	\$ 67,058	\$ 67,058
Liabilities:				
Note payable	\$ 1,834,224	\$ 1,837,690	\$ 1,256,105	\$ 1,262,945

Due to the short-term nature of cash and cash equivalents, the carrying values approximate fair value. Cash and cash equivalents are classified in Level 1 of the fair value hierarchy. The fair value of the Company's note payable was estimated based on rates currently available to the Company for bank loans with similar terms and maturities and is classified in Level 2 of the fair value hierarchy.

11. NET INCOME PER SHARE

Basic net income per share is calculated by dividing net income attributable to Vantiv, Inc. by the weighted-average shares of Class A common stock outstanding during the period.

Diluted net income per share is calculated assuming that Vantiv Holding is a wholly-owned subsidiary of Vantiv, Inc., therefore eliminating the impact of non-controlling interests. As such, due to the Company's structure as a C corporation and Vantiv Holding's structure as a pass-through entity for tax purposes, the numerator in the calculation of diluted net income per share is adjusted to reflect the Company's income tax expense assuming the conversion of the non-controlling interest into

Vantiv, Inc.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)

Class A common stock. The denominator is adjusted to include the weighted-average shares of Class A common stock outstanding assuming conversion of the Class B units of Vantiv Holding held by the non-controlling interest on an “if-converted” basis. During the three months and nine months ended September 30, 2012, 83,919,136 and 59,156,604, respectively, Class B units of Vantiv Holding were excluded in computing diluted net income per share because including them would have had an antidilutive effect. As the Class B units of Vantiv Holding were not included, the numerator used in the calculation of diluted net income per share was equal to the numerator used in the calculation of basic net income per share.

During the three months and nine months ended September 30, 2013, the weighted-average diluted shares also included the restricted stock awards as discussed in Note 9 - Share-Based Compensation Plans, and the warrant held by Fifth Third which allows for the purchase of Class C units of Vantiv Holding. Excluded from the diluted shares for the three months and nine months ended September 30, 2013 are approximately 652,000 stock options as they were anti-dilutive during the period. Approximately 211,000 performance share units are excluded as the applicable performance metrics had not been met as of the reporting date.

The shares of Class B common stock do not share in the earnings or losses of the Company and are therefore not participating securities. Accordingly, basic and diluted net income per share of Class B common stock has not been presented.

The weighted-average Class A common shares used in computing basic and diluted net income per share during the three months and nine months ended September 30, 2012 reflect the retrospective application of the stock split which occurred in connection with the IPO.

The following table sets forth the computation of basic and diluted net income per share (in thousands, except per share data):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Basic:				
Net income attributable to Vantiv, Inc.	\$ 35,711	\$ 24,264	\$ 90,738	\$ 28,856
Shares used in computing basic net income per share:				
Weighted-average Class A common shares	139,968,417	122,959,429	138,142,146	112,953,425
Basic net income per share	\$ 0.26	\$ 0.20	\$ 0.66	\$ 0.26
Diluted:				
Consolidated income before applicable income taxes	\$ 79,498	\$ —	\$ 208,688	\$ —
Income tax expense excluding impact of non-controlling interest	30,607	—	80,345	—
Net income	\$ 48,891	\$ 24,264	\$ 128,343	\$ 28,856
Shares used in computing diluted net income per share:				
Weighted-average Class A common shares	139,968,417	122,959,429	138,142,146	112,953,425
Weighted-average Class B units of Vantiv Holding	50,833,696	—	60,934,515	—
Restricted stock awards	1,779,559	2,191,494	1,779,254	1,047,307
Warrant	8,429,342	5,976,274	6,987,250	5,599,350
Diluted weighted-average shares outstanding	201,011,014	131,127,197	207,843,165	119,600,082
Diluted net income per share	\$ 0.24	\$ 0.19	\$ 0.62	\$ 0.24

Vantiv, Inc.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)

12. ACCUMULATED OTHER COMPREHENSIVE INCOME

The activity of the components of AOCI related to cash flow hedging activities was as follows for the three months and nine months ended September 30, 2013 and 2012 (in thousands):

	AOCI Beginning Balance	Total Other Comprehensive Income					AOCI Ending Balance
		Pretax Activity	Tax Effect	Net Activity	Attributable to non- controlling interests	Attributable to Vantiv, Inc.	
Three months ended September 30, 2013							
Net change in fair value recorded in accumulated OCI	\$ 3,900	\$ (8,057)	\$ 2,210	\$ (5,847)	\$ 2,082	\$ (3,765)	\$ 135
Net realized loss reclassified into earnings (a)	15	243	(67)	176	(61)	115	130
Net change	\$ 3,915	\$ (7,814)	\$ 2,143	\$ (5,671)	\$ 2,021	\$ (3,650)	\$ 265
Nine months ended September 30, 2013							
Net change in fair value recorded in accumulated OCI	\$ —	\$ 506	\$ (80)	\$ 426	\$ (291)	\$ 135	\$ 135
Net realized loss reclassified into earnings (a)	—	277	(76)	201	(71)	130	130
Net change	\$ —	\$ 783	\$ (156)	\$ 627	\$ (362)	\$ 265	\$ 265
Nine months ended September 30, 2012 (b)							
Net realized loss reclassified into earnings (a)	\$ (9,514)	\$ 29,424	\$ (5,495)	\$ 23,929	\$ (14,415)	\$ 9,514	\$ —
Net change	\$ (9,514)	\$ 29,424	\$ (5,495)	\$ 23,929	\$ (14,415)	\$ 9,514	\$ —

(a) The reclassification adjustment on cash flow hedge derivatives affected the following lines in the Company's consolidated statements of income:

OCI Component	Affected line in the consolidated statements of income
Pretax activity(1)	Interest expense-net/non-operating expenses
Tax effect	Income tax expense
OCI Attributable to non-controlling interests	Net income attributable to non-controlling interests

(1) During the three months and nine months ended September 30, 2013, reflects amount of loss reclassified from AOCI into earnings, representing the effective portion of the hedging relationships, and is recorded in interest expense-net. During the nine months ended September 30, 2012, reflects net loss due to missed forecasted transaction and is recorded as a component of non-operating expenses.

(b) Due to the termination of interest rate swaps in connection with the Company's IPO in March 2012, there was no activity recorded in OCI during the three months ended September 30, 2012.

13. SEGMENT INFORMATION

The Company's segments consist of the Merchant Services segment and the Financial Institution Services segment. The Company's Chief Executive Officer, who is the chief operating decision maker ("CODM"), evaluates the performance and allocates resources based on the operating results of each segment. Segment operating results are presented below (in thousands). The results reflect revenues and expenses directly related to each segment. The Company does not evaluate performance or allocate resources based on segment asset data, and therefore such information is not presented.

Segment profit reflects total revenue less network fees and other costs and sales and marketing costs of the segment. The Company's CODM evaluates this metric in analyzing the results of operations for each segment.

Vantiv, Inc.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)

Three Months Ended September 30, 2013				
	Financial Institution		General	
	Merchant Services	Services	Corporate/Other	Total
Total revenue	\$ 413,360	\$ 118,987	\$ —	\$ 532,347
Network fees and other costs	203,642	34,499	—	238,141
Sales and marketing	72,534	7,017	—	79,551
Segment profit	<u>\$ 137,184</u>	<u>\$ 77,471</u>	<u>\$ —</u>	<u>\$ 214,655</u>
Three Months Ended September 30, 2012				
	Financial Institution		General	
	Merchant Services	Services	Corporate/Other	Total
Total revenue	\$ 354,120	\$ 112,616	\$ —	\$ 466,736
Network fees and other costs	177,084	31,155	—	208,239
Sales and marketing	63,046	6,267	—	69,313
Segment profit	<u>\$ 113,990</u>	<u>\$ 75,194</u>	<u>\$ —</u>	<u>\$ 189,184</u>
Nine Months Ended September 30, 2013				
	Financial Institution		General	
	Merchant Services	Services	Corporate/Other	Total
Total revenue	\$ 1,197,497	\$ 352,225	\$ —	\$ 1,549,722
Network fees and other costs	585,364	100,344	—	685,708
Sales and marketing	213,034	18,929	—	231,963
Segment profit	<u>\$ 399,099</u>	<u>\$ 232,952</u>	<u>\$ —</u>	<u>\$ 632,051</u>
Nine Months Ended September 30, 2012				
	Financial Institution		General	
	Merchant Services	Services	Corporate/Other	Total
Total revenue	\$ 1,028,926	\$ 340,221	\$ —	\$ 1,369,147
Network fees and other costs	517,499	100,192	—	617,691
Sales and marketing	193,394	19,208	—	212,602
Segment profit	<u>\$ 318,033</u>	<u>\$ 220,821</u>	<u>\$ —</u>	<u>\$ 538,854</u>

A reconciliation of total segment profit to the Company's income before applicable income taxes is as follows (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Total segment profit	\$ 214,655	\$ 189,184	\$ 632,051	\$ 538,854
Less: Other operating costs	(48,340)	(40,376)	(148,168)	(119,802)
Less: General and administrative	(27,489)	(28,600)	(88,450)	(86,387)
Less: Depreciation and amortization	(48,604)	(40,618)	(136,428)	(119,181)
Less: Interest expense—net	(10,724)	(10,056)	(30,317)	(44,675)
Less: Non-operating expenses	—	—	(20,000)	(92,672)
Income before applicable income taxes	<u>\$ 79,498</u>	<u>\$ 69,534</u>	<u>\$ 208,688</u>	<u>\$ 76,137</u>

14. SUBSEQUENT EVENT

On October 22, 2013, the Company's board of directors approved a program to repurchase up to \$137 million of the Company's Class A common stock. Purchases under the repurchase program may be made from time to time in the open market, in privately negotiated transactions, or otherwise. The manner, timing, and amount of any purchases will be determined

Vantiv, Inc.
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)

by management based on an evaluation of market conditions, stock price, and other factors. No share repurchases have been transacted under this program as of the date of this filing. There is no guarantee as to the exact number or amount of shares that will be repurchased, and the Company may discontinue purchases at any time that management determines additional purchases are not warranted.

On October 23, 2013, the Company entered into substantially identical tax receivable termination agreements with Advent and JPDN to terminate the obligations owed to them under the TRAs established at the time of the Company's IPO. Under the terms of the tax receivable termination agreements, the Company paid approximately \$112 million to Advent and \$0.5 million to JPDN to settle approximately \$254 million of obligations under the TRAs, the difference of which will be recorded as an addition to paid-in capital. As a result of the termination agreements, the TRAs with Advent and JPDN were terminated and the Company has no further obligations to Advent or JPDN under the TRAs. The Company remains obligated to pay amounts due to Fifth Third Bank under the TRA with all pre-IPO investors and the TRA with Fifth Third Bank. Advent is a stockholder of the Company and JPDN is an affiliate of the Company's president and chief executive officer. A special committee of the Company's board of directors comprised of independent, disinterested directors authorized the tax receivable termination agreements. See Note 4 - Tax Receivable Agreements, for additional information about the TRAs.

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Vantiv, Inc.
MANAGEMENT'S DISCUSSION AND ANALYSIS

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

For an understanding of the significant factors that influenced our results, the following discussion should be read in conjunction with our unaudited consolidated financial statements and related notes appearing elsewhere in this report. This management's discussion and analysis should also be read in conjunction with the management's discussion and analysis and consolidated financial statements for the year ended December 31, 2012 included in our 10-K filed with the SEC on February 20, 2013.

General

We are the third largest merchant acquirer and the largest personal identification number ("PIN") debit acquirer by transaction volume, according to the Nilson Report, and a leading, integrated payment processor in the United States differentiated by a single, proprietary technology platform. This enables us to efficiently provide a suite of comprehensive services to both merchants and financial institutions of all sizes in the United States. Our technology platform offers our clients a single point of access and service that is easy to connect to and use in order to access a broad range of payment services and solutions. Our integrated business and single platform also enable us to innovate, develop and deploy new services and provide us with significant economies of scale. Our varied and broad distribution provides us with a diverse client base and channel partner relationships.

We believe our single, proprietary technology platform is differentiated from our competitors' multiple platform architectures. Because of our single point of service and ability to collect, manage and analyze data across the payment processing value chain, we can identify and develop new services more efficiently. Once developed, we can more cost-effectively deploy new solutions to our clients through our single platform. Our single scalable platform also enables us to efficiently manage, update and maintain our technology, increase capacity and speed and realize significant operating leverage.

We enable merchants of all sizes to accept and process credit, debit and prepaid payments and provide them supporting services, such as information solutions, interchange management and fraud management, as well as vertical-specific solutions in sectors such as grocery, pharmacy, retail, petroleum and restaurants/quick service restaurants. We also provide mission critical payment services to financial institutions, such as card issuer processing, payment network processing, fraud protection, card production, prepaid program management, automated teller machine ("ATM") driving and network gateway and switching services that utilize our proprietary Jeanie PIN debit payment network.

We provide small and mid-sized clients with the comprehensive solutions that we have developed to address the extensive requirements of our large clients. We then tailor these solutions to the unique needs of our small and mid-sized clients. In addition, we take a consultative approach to providing these services that helps our clients enhance their payments-related services.

We distribute our services through diversified distribution channels using a unified sales approach that enables us to efficiently and effectively target merchants and financial institutions of all sizes. These channels include a national sales force that targets financial institutions and national merchants, regional and mid-market sales teams that sell solutions to merchants and third-party reseller clients and a telesales operation that targets small and mid-sized merchants. In addition, we have relationships with a broad range of merchant banks, independent software vendors, value-added resellers, independent sales organizations, or ISOs, and trade associations that target merchants, including difficult to reach small and mid-sized merchants. We also have relationships with third-party resellers and core processors that target financial institutions.

Executive Overview

In May 2013, a secondary offering took place in which selling shareholders sold 40.7 million shares of Vantiv Class A common stock. We did not receive any proceeds from these sales. In connection with the secondary offering, we repurchased approximately 17.5 million shares of our Class A common stock sold to the underwriters in the secondary offering for \$400 million at a price per share equal to the price paid by the underwriters to purchase the shares from the selling shareholders in the offering. As a result of the share repurchase, we incurred costs of approximately \$0.6 million. In connection with the stock repurchase, we refinanced our existing senior secured credit facilities, resulting in an increase in the amount of debt by approximately \$650 million, \$400 million of which was used to fund the share repurchase.

In August 2013, a secondary offering took place in which selling shareholders sold 20.0 million shares of Vantiv, Inc. Class A common stock. We did not receive any proceeds from these sales.

On October 22, 2013, our board of directors approved a program to repurchase up to \$137 million of our Class A common stock. Purchases under the repurchase program may be made from time to time in the open market, in privately negotiated transactions, or otherwise. The manner, timing, and amount of any purchases will be determined by management based on an evaluation of market conditions, stock price, and other factors. No share repurchases have been transacted under this program as of the date of this filing. There is no guarantee as to the exact number or amount of shares that will be repurchased, and we may discontinue purchases at any time that management determines additional purchases are not warranted.

On October 23, 2013, we entered into substantially identical tax receivable termination agreements with Advent International Corporation ("Advent") and JPDN Enterprises, LLC ("JPDN") to terminate the obligations owed to them under the tax receivable agreements ("TRAs") established at the time of our initial public offering ("IPO"). Under the terms of the tax receivable termination agreements, we paid approximately \$112 million to Advent and \$0.5 million to JPDN to settle approximately \$254 million of obligations under the TRAs, the difference of which will be recorded as an addition to paid-in capital. As a result of the termination agreements, the TRAs with Advent and JPDN were terminated and we have no further obligations to Advent or JPDN under the TRAs. We remain obligated to pay amounts due to Fifth Third Bank under the TRA with all pre-IPO investors and the TRA with Fifth Third Bank. Advent is a stockholder, and JPDN is an affiliate of our president and chief executive officer. A special committee of our board of directors comprised of independent, disinterested directors authorized the tax receivable termination agreements. See Note 4 of Part I, Item 1 for additional information about the TRAs.

Revenue for the three months ended September 30, 2013, increased 14% to \$532.3 million from \$466.7 million in 2012. Revenue for the nine months ended September 30, 2013, increased 13% to \$1,549.7 million from \$1,369.1 million in 2012. The revenue growth for the three months and nine months ended September 30, 2013 was due primarily to transaction growth of 9% and 11%, including the impact of the acquisition of Litle & Co., LLC ("Litle") in November 2012.

Income from operations for the three months ended September 30, 2013, increased \$10.6 million to \$90.2 million from \$79.6 million in 2012. Income from operations for the nine months ended September 30, 2013, increased \$45.5 million to \$259.0 million from \$213.5 million in 2012.

Net income for the three months ended September 30, 2013, increased \$6.0 million to \$54.6 million from \$48.6 million in 2012. Net income for the nine months ended September 30, 2013, increased \$91.7 million to \$145.0 million from \$53.3 million in 2012. Net income attributable to Vantiv, Inc. for the three months ended September 30, 2013, increased \$11.4 million to \$35.7 million from \$24.3 million in 2012. Net income attributable to Vantiv, Inc. for the nine months ended September 30, 2013, increased \$61.9 million to \$90.7 million from \$28.9 million in 2012.

Recent Acquisitions

In July 2013, we acquired Element Payment Services, Inc. ("Element") for \$162.5 million in cash. Element is a provider of fully integrated payment processing solutions for independent software vendors ("ISVs"). In November 2012, we acquired Litle, an ecommerce payment processor for approximately \$361 million. The acquisition of Element provides us the strategic capabilities to partner with ISVs and positions us to increase our presence in the integrated payments market, while the acquisition of Litle strengthened our capabilities in ecommerce, expanded our customer base of online merchants and enabled the delivery of Litle's innovative ecommerce solutions to our merchant and financial institutions clients.

Our Segments, Revenue and Expenses

Segments

We operate as a single integrated business and report our results of operations in two segments, Merchant Services and Financial Institution Services. We evaluate segment performance based upon segment profit, which is defined as net revenue, which represents total revenue less network fees and other costs, less sales and marketing expense attributable to that segment.

Merchant Services

We provide a comprehensive suite of payment processing services, including acquiring and processing transactions, value-added services and merchant services for banks and credit unions. We authorize, clear, settle and provide reporting for electronic payment transactions for our merchant services clients. Our client base includes approximately 400,000 merchant

locations, with an emphasis on non-discretionary everyday spend categories where spending has been more resilient during economic downturns.

We provide our merchant services to merchants of varying sizes, which provides us with a number of key benefits. Given their size, large merchants generally receive customized payment processing solutions and lower per transaction pricing. These merchants provide us with significant operating scale efficiencies and recurring revenues, due to the large transaction volume that they generate. Small and mid-sized merchants are more difficult to reach on an individual basis, but generally generate higher per transaction fees.

Financial Institution Services

We provide integrated card issuer processing, payment network processing and value-added services to financial institutions. Our services include a comprehensive suite of transaction processing capabilities, including fraud protection, card production, prepaid cards and ATM driving and allow financial institutions to offer electronic payments solutions to their customers on a secure and reliable technology platform at a competitive cost. We provide these services using a consultative approach that helps our financial institution clients enhance their payments-related business.

We serve a diverse set of financial institutions, including regional banks, community banks, credit unions and regional PIN debit networks. We focus on small to mid-sized institutions with less than \$15 billion in assets. Smaller financial institutions, including many of our clients, generally do not have the scale or infrastructure typical of large banks and are more likely to outsource payment processing needs. We provide a turnkey solution to such institutions to enable them to offer payment processing solutions.

Revenue

We generate revenue primarily by processing electronic payment transactions. Set forth below is a description of our revenues by segment and factors impacting segment revenues.

Our Merchant Services segment revenues are primarily derived from processing credit and debit card transactions. Merchant Services revenue is primarily comprised of fees charged to businesses, net of interchange fees, for payment processing services, including authorization, capture, clearing, settlement and information reporting of electronic transactions. The fees charged consist of either a percentage of the dollar volume of the transaction or a fixed fee, or both, and are recognized at the time of the transaction. Merchant Services revenue also includes a number of revenue items that are incurred by us and are reimbursable as the costs are passed through to and paid by our clients. These items primarily consist of Visa, MasterCard and other payment network fees. In addition, for sales through ISOs and certain other referral sources in which we are the primary party to the contract with the merchant, we record the full amount of the fees collected from the merchant as revenue. Associated residual payments made to ISOs are included in sales and marketing expenses. Merchant Services revenue also includes revenue from ancillary services such as fraud management, equipment sales and terminal rent. Revenue in our Merchant Services segment is impacted primarily by transaction volume, average transaction size, the mix of merchant types in our client portfolio, the performance of our merchant clients and the effectiveness of our distribution channels.

Our Financial Institution Services revenues are primarily derived from debit, credit and ATM card transaction processing, ATM driving and support, and PIN debit processing services. Financial Institution Services revenue associated with processing transactions includes per transaction and account related fees, card production fees and fees generated from our Jeanie network. Financial Institution Services revenue is impacted by the number of financial institutions using our services as well as their transaction volume. The number of financial institutions in the United States has declined as a result of prevailing economic conditions, consolidation as well as other market and regulatory pressures. These factors have contributed to industry-wide pricing compression of the fees that financial institutions are willing to pay for payment processing.

Network Fees and Other Costs

Network fees and other costs consist primarily of charges incurred by us which we pass through to our clients, including Visa, MasterCard and other payment network fees, card production costs, telecommunication charges, postage and other third party processing expenses.

Net Revenue

Net revenue is revenue, less network fees and other costs and reflects revenue generated from the services we provide to our clients. Management uses net revenue to assess our operating performance. We believe that net revenue, when reviewed together with revenue, is meaningful to our investors in order to understand our performance.

Expenses

Set forth below is a brief description of the components of our expenses, aside from the network fees and other costs discussed above:

- *Sales and marketing* expense primarily consists of salaries and benefits paid to sales personnel, sales management and other sales and marketing personnel, advertising and promotional costs and residual payments made to ISOs, agent banks and other third party partners.
- *Other operating costs* primarily consist of salaries and benefits paid to operational and IT personnel, costs associated with operating our technology platform and data centers, information technology costs for processing transactions, product development costs, software consulting fees and maintenance costs.
- *General and administrative* expenses primarily consist of salaries and benefits paid to executive management and administrative employees, including finance, human resources, product development, legal and risk management, share-based compensation costs, equipment and occupancy costs and consulting costs.
- *Depreciation and amortization* expense consists of our depreciation expense related to investments in property, equipment and software as well as our amortization of intangible assets, principally customer relationships acquired in connection with the acquisition of a majority interest in Vantiv Holding in June 2009 and our subsequent acquisitions.
- *Interest expense—net* consists primarily of interest on borrowings under our senior secured credit facilities less interest income earned on our cash and cash equivalents.
- *Income tax expense* represents federal, state and local taxes based on income in multiple jurisdictions.
- *Non-operating expenses* consist of charges related to the refinancing of our senior secured credit facilities in May 2013 and March 2012 and our early termination of interest rate swaps in connection with the March 2012 debt refinancing, as well as a one-time activity fee of \$6.0 million assessed by MasterCard as a result of our IPO.

Non-Controlling Interest

As a result of the non-controlling ownership interests in Vantiv Holding held by Fifth Third, our results of operations include net income attributable to non-controlling interests. Net income attributable to non-controlling interests for the three months ended September 30, 2013 and 2012 was \$18.9 million and \$24.4 million, respectively. Net income attributable to non-controlling interests for the nine months ended September 30, 2013 and 2012 was \$54.3 million and \$24.4 million, respectively. Net income attributable to non-controlling interests for the three months and nine months ended September 30, 2013 reflects the changes in ownership of Vantiv Holding as a result of the May and August 2013 secondary offerings and the share repurchase which occurred in May 2013. Future sales or redemptions of ownership interests in Vantiv Holding by Fifth Third will continue to reduce the amount recorded as non-controlling interest and increase net income attributable to Vantiv, Inc.

Factors and Trends Impacting Our Business and Results of Operations

We expect a number of factors will impact our business, results of operations and financial condition. In general, our revenue is impacted by the number and dollar volume of card based transactions which in turn are impacted by general economic conditions, consumer spending and the emergence of new technologies and payment types, such as ecommerce, mobile payments, and prepaid cards. In our Merchant Services segment, our net revenues are impacted by the mix of the size of merchants that we provide services to as well as the mix of transaction volume by merchant category. In our Financial Institution Services segment, our net revenues are also impacted by the mix of the size of financial institutions to which we provide services as well as consolidation and market and industry pressures, which have contributed and are expected to continue to contribute to pricing compression of payment processing fees in this segment. We also expect our results of operations to be impacted by the factors discussed below.

Pro Forma Adjusted Net Income

We use pro forma adjusted net income for financial and operational decision making as a means to evaluate period-to-period comparisons of our performance and results of operations. Pro forma adjusted net income is also incorporated into performance metrics underlying certain share-based payments issued under the 2012 Vantiv, Inc. Equity Incentive Plan and our variable compensation plan. We believe pro forma adjusted net income provides useful information about our performance and operating results, enhances the overall understanding of past financial performance and future prospects and allows for greater transparency with respect to key metrics used by management in its financial and operational decision making.

In calculating pro forma adjusted net income, we make certain non-GAAP adjustments, as well as pro forma adjustments, to adjust our GAAP operating results for the items discussed below. This measure should be considered together with GAAP operating results.

Non-GAAP Adjustments

Transition, Acquisition and Integration Costs

In connection with our acquisitions, we incurred costs associated with the acquisitions and related integration activities, consisting primarily of consulting fees for advisory and integration services and personnel related costs. Additionally, our expenses include costs associated with a one-time signing bonus issued to certain employees that transferred to us from Fifth Third in connection with our separation from Fifth Third in June 2009. This signing bonus contained a five-year vesting period beginning on the date of the separation. These transition, acquisition and integration costs are included in other operating costs and general and administrative expenses. For the three months ended September 30, 2013 and 2012, transition, acquisition and integration costs were \$3.2 million and \$2.3 million, respectively. For the nine months ended September 30, 2013 and 2012, transition, acquisition, and integration costs were \$9.2 million and \$6.3 million, respectively.

Share-Based Compensation

Prior to our IPO, certain employees and directors of Vantiv Holding participated in the Vantiv Holding Management Phantom Equity Plan. In connection with the IPO, outstanding awards under the Vantiv Holding Management Phantom Equity Plan were converted into unrestricted and restricted stock, issued under the 2012 Vantiv, Inc. Equity Incentive Plan. Subsequent to the IPO, we have granted share-based awards to certain employees and members of our board of directors and intend to continue to grant additional share-based awards in the future. During the three months ended September 30, 2013 and 2012, we incurred share-based compensation expense of \$7.4 million and \$9.4 million, respectively. During the nine months ended September 30, 2013 and 2012, we incurred share-based compensation expense of \$21.4 million and \$26.9 million respectively. Share-based compensation is included in general and administrative expense.

Intangible Amortization Expense

These expenses represent amortization of intangible assets acquired through business combinations and customer portfolio and related asset acquisitions.

Non-operating Expenses

For the nine months ended September 30, 2013, we recorded \$20.0 million within non-operating expenses related to the refinancing of our senior secured credit facilities in May 2013. For the nine months ended September 30, 2012, we recorded \$92.7 million within non-operating expenses, which consisted of \$86.7 million related to the refinancing of our senior secured credit facilities and the early termination of our interest rate swaps in March 2012 and a \$6.0 million one-time activity fee assessed by MasterCard as a result of our IPO.

Pro Forma Adjustments

Income Tax Expense Adjustments

Our effective tax rate reported in our results of operations reflects the impact of our non-controlling interest not being taxed at the statutory corporate tax rate. For purposes of calculating pro forma adjusted net income, income tax

expense is adjusted to reflect an effective tax rate of 38.5%, assuming conversion of non-controlling interests into shares of Class A common stock, including the income tax effect of the non-GAAP adjustments described above.

Tax Adjustments

In addition to the adjustment described above, income tax expense is also adjusted for the cash tax benefits resulting from the amortization of intangible assets and other tax attributes resulting from or acquired with our acquisitions, the tax basis step up associated with our separation from Fifth Third and the purchase or exchange of Class B units of Vantiv Holding, net of payment obligations under TRAs established at the time of our IPO. The estimate of the cash tax benefits is based on the consistent and highly predictable realization of the underlying tax attributes.

As a result of the agreement to terminate and settle in full our obligations to Advent and JPDN under the TRAs as discussed above, beginning in the fourth quarter we will reflect the retention of the full amount of the cash tax benefits resulting from the realization of the tax attributes underlying the respective TRAs in pro forma adjusted net income.

The table below provides a reconciliation of GAAP income before applicable income taxes to pro forma adjusted net income for the three months and nine months ended September 30, 2013 and 2012:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
	(in thousands)		(in thousands)	
Income before applicable taxes	\$ 79,498	\$ 69,534	\$ 208,688	\$ 76,137
Non-GAAP Adjustments:				
Transition, acquisition and integration costs	3,215	2,254	9,235	6,291
Share-based compensation	7,422	9,396	21,352	26,889
Intangible amortization	31,968	29,579	92,874	88,155
Non-operating expenses	—	—	20,000	92,672
Non-GAAP Adjusted Income Before Applicable Taxes	122,103	110,763	352,149	290,144
Pro Forma Adjustments:				
Income tax expense adjustment	(47,010)	(42,644)	(135,577)	(111,705)
Tax adjustments	4,875	—	13,511	—
Pro Forma Adjusted Net Income	\$ 79,968	\$ 68,119	\$ 230,083	\$ 178,439

Pro forma adjusted net income was previously referred to as cash net income.

Results of Operations

The following tables set forth our statements of income in dollars and as a percentage of net revenue for the periods presented.

	Three Months Ended September 30,			
	2013	2012	\$ Change	% Change
	(dollars in thousands)			
Revenue	\$ 532,347	\$ 466,736	\$ 65,611	14 %
Network fees and other costs	238,141	208,239	29,902	14
Net revenue	294,206	258,497	35,709	14
Sales and marketing	79,551	69,313	10,238	15
Other operating costs	48,340	40,376	7,964	20
General and administrative	27,489	28,600	(1,111)	(4)
Depreciation and amortization	48,604	40,618	7,986	20
Income from operations	\$ 90,222	\$ 79,590	\$ 10,632	13 %
Non-financial data:				
Transactions (in millions)	4,266	3,928		9 %

As a Percentage of Net Revenue

	Three Months Ended September 30,	
	2013	2012
Net revenue	100.0%	100.0%
Sales and marketing	27.1	26.8
Other operating costs	16.4	15.6
General and administrative	9.3	11.1
Depreciation and amortization	16.5	15.7
Income from operations	30.7%	30.8%

	Nine Months Ended September 30,			
	2013	2012	\$ Change	% Change
	(dollars in thousands)			
Revenue	\$ 1,549,722	\$ 1,369,147	\$ 180,575	13%
Network fees and other costs	685,708	617,691	68,017	11
Net revenue	864,014	751,456	112,558	15
Sales and marketing	231,963	212,602	19,361	9
Other operating costs	148,168	119,802	28,366	24
General and administrative	88,450	86,387	2,063	2
Depreciation and amortization	136,428	119,181	17,247	14
Income from operations	\$ 259,005	\$ 213,484	\$ 45,521	21%
Non-financial data:				
Transactions (in millions)	12,435	11,191		11%

As a Percentage of Net Revenue

	Nine Months Ended September 30,	
	2013	2012
Net revenue	100.0%	100.0%
Sales and marketing	26.9	28.3
Other operating costs	17.1	15.9
General and administrative	10.2	11.5
Depreciation and amortization	15.8	15.9
Income from operations	30.0%	28.4%

Three Months Ended September 30, 2013 Compared to Three Months Ended September 30, 2012 and Nine Months Ended September 30, 2013 Compared to Nine Months Ended September 30, 2012**Revenue**

Revenue increased 14% to \$532.3 million for the three months ended September 30, 2013 from \$466.7 million for the three months ended September 30, 2012. The increase was due primarily to transaction growth of 9%, including the impact of our recent acquisitions, which have expanded our ecommerce and technology partner channels and contributed to higher revenue per transaction.

Revenue increased 13% to \$1,549.7 million for the nine months ended September 30, 2013 from \$1,369.1 million for the nine months ended September 30, 2012. The increase was due primarily to transaction growth of 11%, including the impact of our recent acquisitions, which have expanded our ecommerce and technology partner channels and contributed to higher revenue per transaction.

Network Fees and Other Costs

Network fees and other costs increased 14% to \$238.1 million for the three months ended September 30, 2013 from \$208.2 million for the three months ended September 30, 2012. The increase was due primarily to transaction growth of 9% and higher network fees due to a shift in transaction mix as a result of our recent acquisitions, partially offset by debit routing benefits.

Network fees and other costs increased 11% to \$685.7 million for the nine months ended September 30, 2013 from \$617.7 million for the nine months ended September 30, 2012. The increase was due primarily to transaction growth of 11% and higher network fees due to a shift in transaction mix as a result of our recent acquisitions, partially offset by debit routing benefits and a reduction of third party processing fees as we transitioned clients to our single processing platform.

Net Revenue

Net revenue, which is revenue less network fees and other costs, as discussed above, increased 14% to \$294.2 million for the three months ended September 30, 2013 from \$258.5 million for the three months ended September 30, 2012, and 15% to \$864.0 million for the nine months ended September 30, 2013 from \$751.5 million for the nine months ended September 30, 2012.

Sales and Marketing

Sales and marketing expense increased 15% to \$79.6 million for the three months ended September 30, 2013 from \$69.3 million for the three months ended September 30, 2012. The increase was attributable to higher sales and marketing personnel and related costs and the impact of our recent acquisitions.

Sales and marketing expense increased 9% to \$232.0 million for the nine months ended September 30, 2013 from \$212.6 million for the nine months ended September 30, 2012. The increase was attributable to higher sales and marketing personnel and related costs and the impact of our recent acquisitions.

Other Operating Costs

Other operating costs increased 20% to \$48.3 million for the three months ended September 30, 2013 from \$40.4 million for the three months ended September 30, 2012. The increase was primarily attributable to the acquisition of Litle and an increase in information technology infrastructure in support of growth initiatives. Also contributing to the increase was a \$1.7 million increase in acquisition and integration costs.

Other operating costs increased 24% to \$148.2 million for the nine months ended September 30, 2013 from \$119.8 million for the nine months ended September 30, 2012. The increase was primarily attributable to the acquisition of Litle and an increase in information technology infrastructure and personnel costs in support of growth initiatives. Also contributing to the increase was a \$3.9 million increase in acquisition and integration costs.

General and Administrative

General and administrative expenses decreased 4% to \$27.5 million for the three months ended September 30, 2013 from \$28.6 million for the three months ended September 30, 2012. The decrease was primarily attributable to a decrease in share-based compensation of \$2.0 million, partially offset by an increase due to our recent acquisitions.

General and administrative expenses increased 2% to \$88.5 million for the nine months ended September 30, 2013 from \$86.4 million for the nine months ended September 30, 2012. The increase was primarily attributable to our recent acquisitions and an increase in other administrative expenses, partially offset by a decrease in share-based compensation of \$5.5 million.

Depreciation and Amortization

Depreciation and amortization expense increased 20% to \$48.6 million for the three months ended September 30, 2013 from \$40.6 million for the three months ended September 30, 2012. The increase was due primarily to an increase in capital expenditures largely related to our information technology infrastructure in support of growth initiatives, as well as depreciation and amortization expense related to assets acquired in connection with our recent acquisitions, primarily consisting of amortization of customer relationship intangible assets.

Depreciation and amortization expense increased 14% to \$136.4 million for the nine months ended September 30, 2013 from \$119.2 million for the nine months ended September 30, 2012. The increase was due primarily to an increase in capital expenditures largely related to our information technology infrastructure in support of growth initiatives, as well as depreciation and amortization expense related to assets acquired in connection with our recent acquisitions, primarily consisting of amortization of customer relationship intangible assets.

Income from Operations

Income from operations increased 13% to \$90.2 million for the three months ended September 30, 2013 from \$79.6 million for the three months ended September 30, 2012.

Income from operations increased 21% to \$259.0 million for the nine months ended September 30, 2013 from \$213.5 million for the nine months ended September 30, 2012.

Interest Expense—Net

Interest expense—net was \$10.7 million for the three months ended September 30, 2013, reflecting a slight increase compared to \$10.1 million for the three months ended September 30, 2012. Interest expense-net decreased 32% to \$30.3 million for the nine months ended September 30, 2013 from \$44.7 million for the nine months ended September 30, 2012. Interest expense—net for the three and nine months ended September 30, 2013 reflects our May 2013 debt refinancing, which resulted in an increase in the amount of debt by approximately \$650 million, the impact of which was substantially offset by the reduction in applicable interest rates.

Non-Operating Expenses

Non-operating expenses were \$20.0 million for the nine months ended September 30, 2013, which consisted of charges related to the refinancing of our senior secured credit facilities in May 2013.

Non-operating expenses were \$92.7 million for the nine months ended September 30, 2012 and consisted of \$86.7 million in charges related to the refinancing of our senior secured credit facilities and the early termination of our interest rate swaps in connection with our March 2012 debt refinancing as well as a \$6.0 million one-time activity fee assessed by MasterCard as a result of our IPO.

Income Tax Expense

Income tax expense for the three months ended September 30, 2013 was \$24.9 million compared to \$20.9 million for the three months ended September 30, 2012, reflecting effective rates of 31.3% and 30.1%. Income tax expense for the nine months ended September 30, 2013 was \$63.7 million compared to \$22.8 million for the nine months ended September 30, 2012, reflecting effective tax rates of 30.5% and 30.0%, respectively. Our effective tax rate reflects the impact of our non-controlling interest not being taxed at the statutory corporate tax rate. Further, as our non-controlling interest declines to the point Vantiv Holding is a wholly-owned subsidiary, we expect our effective rate to increase to approximately 38.5%.

As a result of the acquisition of Litle, we generated tax benefits to be recognized over a period of 15 years from the date of the acquisition. During the nine months ended September 30, 2013, these benefits were approximately \$7.7 million. This benefit does not have an impact on our effective tax rate; however, savings retained by us are reflected in pro forma adjusted net income discussed above.

In connection with our IPO, we entered into four TRAs with our pre-IPO investors. The TRAs obligate us to make payments to such investors equal to 85% of the amount of cash savings, if any, in income taxes that we realize as a result of certain tax basis increases and net operating losses. We will retain the remaining 15% of cash savings. During the nine months ended September 30, 2013, the cash savings retained by us were approximately \$5.8 million. The TRAs do not have an impact on our effective tax rate; however, savings retained by us are reflected in pro forma adjusted net income discussed above. As we purchase units of Vantiv Holding from Fifth Third or as Fifth Third exchanges units of Vantiv Holding for cash or shares of Vantiv, Inc. Class A common stock in the future, we expect the associated cash savings to increase as a result of additional tax basis increases.

As discussed above, on October 23, 2013, we entered into tax receivable termination agreements with Advent and JPDN to terminate the obligations owed to them under the TRAs established at the time of our initial public offering. Under the terms of the tax receivable termination agreements, we paid approximately \$112 million to Advent and \$0.5 million to JPDN to settle approximately \$254 million of obligations under the TRAs, the difference of which will be recorded as an addition to paid-in capital. As a result of the termination agreements, the TRAs with Advent and JPDN were terminated and we have no further obligations to Advent or JPDN under the TRAs. We remain obligated to pay amounts due to Fifth Third Bank under the TRA with all pre-IPO investors and the TRA with Fifth Third Bank. Further, as a result, beginning in the fourth quarter we will reflect the retention of the full amount of the cash tax benefits resulting from the realization of the tax attributes underlying the respective TRAs in pro forma adjusted net income.

Segment Results

The following tables provide a summary of the components of segment profit for our two segments, Merchant Services and Financial Institution Services, for the three months and nine months ended September 30, 2013 and 2012.

	Three Months Ended September 30,		\$ Change	% Change
	2013	2012		
(dollars in thousands)				
Merchant Services				
Revenue	\$ 413,360	\$ 354,120	\$ 59,240	17%
Network fees and other costs	203,642	177,084	26,558	15
Net revenue	209,718	177,036	32,682	18
Sales and marketing	72,534	63,046	9,488	15
Segment profit	\$ 137,184	\$ 113,990	\$ 23,194	20%
Non-financial data:				
Transactions (in millions)	3,345	3,047		10%

	Nine Months Ended September 30,			
	2013	2012	\$ Change	% Change
(dollars in thousands)				
Merchant Services				
Revenue	\$ 1,197,497	\$ 1,028,926	\$ 168,571	16%
Network fees and other costs	585,364	517,499	67,865	13
Net revenue	612,133	511,427	100,706	20
Sales and marketing	213,034	193,394	19,640	10
Segment profit	\$ 399,099	\$ 318,033	\$ 81,066	25%
Non-financial data:				
Transactions (in millions)	9,741	8,613		13%

	Three Months Ended September 30,			
	2013	2012	\$ Change	% Change
(dollars in thousands)				
Financial Institution Services				
Revenue	\$ 118,987	\$ 112,616	\$ 6,371	6%
Network fees and other costs	34,499	31,155	3,344	11
Net revenue	84,488	81,461	3,027	4
Sales and marketing	7,017	6,267	750	12
Segment profit	\$ 77,471	\$ 75,194	\$ 2,277	3%
Non-financial data:				
Transactions (in millions)	921	881		5%

	Nine Months Ended September 30,			
	2013	2012	\$ Change	% Change
(dollars in thousands)				
Financial Institution Services				
Revenue	\$ 352,225	\$ 340,221	\$ 12,004	4 %
Network fees and other costs	100,344	100,192	152	—
Net revenue	251,881	240,029	11,852	5
Sales and marketing	18,929	19,208	(279)	(1)
Segment profit	\$ 232,952	\$ 220,821	\$ 12,131	5 %
Non-financial data:				
Transactions (in millions)	2,694	2,578		4 %

Net Revenue

Merchant Services

Net revenue in this segment increased 18% to \$209.7 million for the three months ended September 30, 2013 from \$177.0 million for the three months ended September 30, 2012. The increase was due primarily to transaction growth of 10% and expansion in net revenue per transaction, including the impact of the acquisition of Litle, and debit routing benefits. The increase in net revenue per transaction was due primarily to beneficial changes in our customer mix, including increased net revenue from our ecommerce and technology partner channels.

Net Revenue in this segment increased 20% to \$612.1 million for the nine months ended September 30, 2013 from \$511.4 million for the nine months ended September 30, 2012. The increase was due primarily to transaction growth of 13%, including the impact of the acquisition of Litle, and debit routing benefits. The increase in net revenue per transaction was due primarily to beneficial changes in our customer mix, including increased ecommerce net revenue.

Financial Institution Services

Net revenue in this segment increased 4% to \$84.5 million for the three months ended September 30, 2013 from \$81.5 million for the three months ended September 30, 2012 as transactions grew 5% over the prior year period. The increase in transactions was partially offset by a decrease in net revenue per transaction, which was driven by a shift in the mix of our client portfolio, resulting in a lower rate per transaction.

Net revenue in this segment increased 5% to \$251.9 million for the nine months ended September 30, 2013 from \$240.0 million for the nine months ended September 30, 2012. The increase was due primarily to higher value added services revenue and an increase in transactions. In addition, network fees and other costs were reduced due to network incentives and a reduction of third party processing fees as we transitioned clients to our single processing platform.

Sales and Marketing

Merchant Services

Sales and marketing expense increased 15% to \$72.5 million for the three months ended September 30, 2013 from \$63.0 million for the three months ended September 30, 2012 and increased 10% to \$213.0 million for the nine months ended September 30, 2013 from \$193.4 million for the nine months ended September 30, 2012. The increase was primarily attributable to our recent acquisitions and higher sales and marketing personnel and related costs.

Financial Institution Services

Sales and marketing expense increased 12% to \$7.0 million for the three months ended September 30, 2013 from \$6.3 million for the three months ended September 30, 2012.

Sales and marketing expense decreased slightly to \$18.9 million for the nine months ended September 30, 2013 from \$19.2 million for the nine months ended September 30, 2012.

Liquidity and Capital Resources

Our liquidity is funded primarily through cash provided by operations, debt and a line of credit, which is generally sufficient to fund our operations, planned capital expenditures, tax distributions made to our non-controlling interest holders, required payments under TRAs, debt service and acquisitions. However, because payments under the TRAs are determined based on the realized cash savings resulting from the underlying tax attributes, a period of declining profitability would result in a corresponding reduction in our TRA payments, thus having a minimal effect on our liquidity and capital resources. As of September 30, 2013, our principal sources of liquidity consisted of \$304.3 million of cash and cash equivalents and \$250.0 million of availability under the revolving portion of our senior secured credit facilities. Our total indebtedness, including capital leases, was \$1.9 billion as of September 30, 2013.

On October 22, 2013, our board of directors approved a program to repurchase up to \$137 million of our Class A common stock. Purchases under the repurchase program may be made from time to time in the open market, in privately negotiated transactions, or otherwise. The manner, timing, and amount of any purchases will be determined by management based on an evaluation of market conditions, stock price, and other factors. No share repurchases have been transacted under this program as of the date of this filing. There is no guarantee as to the exact number or amount of shares that will be repurchased, and we may discontinue purchases at any time that management determines additional purchases are not warranted.

On October 23, 2013, we entered into substantially identical tax receivable termination agreements with Advent and JPND to terminate the obligations owed to them under the TRAs established at the time of our initial public offering. Under the terms of the tax receivable termination agreements, we paid approximately \$112 million to Advent and \$0.5 million to JPND to settle approximately \$254 million of obligations under the TRAs, the difference of which will be recorded as an addition to paid-in capital. As a result of the termination agreements, the TRAs with Advent and JPND were terminated and we have no further obligations to Advent or JPND under the TRAs. We remain obligated to pay amounts due to Fifth Third Bank under the TRA with all pre-IPO investors and the TRA with Fifth Third Bank. Advent is a stockholder and JPND is an affiliate of our president and chief executive officer. A special committee of our board of directors comprised of independent, disinterested directors authorized the tax receivable termination agreements. See Note 4 of Part 1, Item 1 for additional information about the TRAs.

In connection with our IPO, we entered into the Exchange Agreement with Fifth Third, under which Fifth Third has the right, from time to time, to exchange its Class B units in Vantiv Holding for shares of our Class A common stock or, at our option, cash. If we choose to satisfy the exchange in cash, we anticipate required funding to be provided through cash from operations, availability under the revolving portion of our senior secured credit facilities, or equity financings or a combination thereof.

Our principal needs for liquidity have been, and for the foreseeable future will continue to be, debt service, capital expenditures, working capital, acquisitions, payments related to our TRAs and share repurchases. Additionally, our strategy includes expansion into high growth segments and verticals, entry into new geographic markets and development of additional payment processing services. We anticipate that the execution of these components of our strategy will not require a significant amount of resources and will be funded primarily through cash provided by operations.

We anticipate that to the extent that we require additional liquidity, it will be funded through the incurrence of other indebtedness, equity financings or a combination. We cannot assure you that we would be able to obtain this additional liquidity on reasonable terms, or at all. Additionally, our liquidity and our ability to meet our obligations and fund our capital requirements are also dependent on our future financial performance, which is subject to general economic, financial and other factors that are beyond our control. Accordingly, we cannot assure you that our business will generate sufficient cash flow from operations or that future borrowings will be available under our credit facilities or otherwise to meet our liquidity needs. If we decide to pursue one or more significant acquisitions, we may incur additional debt or sell additional equity to finance such acquisitions.

Cash Flows

The following table presents a summary of cash flows from operating, investing and financing activities for the nine months ended September 30, 2013 and 2012 (in thousands):

	Nine Months Ended September 30,	
	2013	2012
Net cash provided by operating activities	\$ 341,763	\$ 246,900
Net cash used in investing activities	(212,353)	(48,775)
Net cash provided by (used in) financing activities	107,791	(187,917)

Cash Flow from Operating Activities

Net cash provided by operating activities was \$341.8 million for the nine months ended September 30, 2013 as compared to \$246.9 million for the nine months ended September 30, 2012. The increase is due primarily to an increase in net income and changes in net settlement assets and obligations. Net settlement assets and obligations represent settlement funds received by us and not yet remitted to our clients for the settlement of transactions we processed. Net settlement assets and obligations can fluctuate due to seasonality as well as the day of the month end.

Cash Flow from Investing Activities

Net cash used in investing activities was \$212.4 million for the nine months ended September 30, 2013 as compared to \$48.8 million for the nine months ended September 30, 2012. The increase was primarily due to the acquisition of Element and an increase in capital expenditures during the nine months ended September 30, 2013.

Cash Flow from Financing Activities

During the nine months ended September 30, 2013 net cash provided by financing activities consisted primarily of proceeds from the May 2013 debt refinancing, partially offset by the repayment of existing debt, related debt issuance cost, and the repurchase of Class A common stock, the net impact of which was an inflow of \$142.8 million. We also made tax distributions of \$29.0 million to our non-controlling interest holders.

During the nine months ended September 30, 2012, net cash used in financing activities consisted primarily of the repayment of debt obligations in connection with the March 2012 debt refinancing, cash distributions related to our IPO, and tax distributions to non-controlling interests. These items were partially offset by the proceeds received from the debt refinancing and our IPO.

Credit Facilities

As of September 30, 2013, our debt consisted of the following:

	September 30, 2013
	(in thousands)
\$1,850.0 million term A loan, maturing on May 15, 2018, and bearing interest at a variable base rate (LIBOR) plus a spread rate (175 basis points) (total rate of 1.93% at September 30, 2013) and amortizing on a basis of 1.25% during each of the first eight quarters, 1.875% during each of the second eight quarters and 2.5% during each of the following three quarters with a balloon payment due at maturity	\$ 1,826,874
\$10.1 million leasehold mortgage, expiring on August 10, 2021 and bearing interest at a fixed rate of 6.22%	10,131
Less: Current portion of note payable and current portion of note payable to related party	(92,500)
Less: Original issue discount	(2,781)
Total Long-Term Debt	\$ 1,741,724

As of September 30, 2013, Fifth Third held \$348.0 million of the term A loan.

In May 2013, we entered into a \$1.85 billion term A loan, of which a portion of the proceeds were used to repay the existing senior secured credit facilities which consisted of term A and term B loans with an aggregate outstanding balance of approximately \$1.2 billion. The existing revolving credit facility was also terminated. In addition to the new term A loan, the new debt agreement includes a \$250.0 million revolving credit facility. The maturity date and debt service requirements relating to the new term A loan are listed in the table above. The revolving credit facility matures in May 2018 and includes a \$75.0 million swing line facility and a \$40.0 million letter of credit facility. The commitment fee rate for the unused portion of the revolving credit facility is 0.375% per year.

The debt requires us to maintain a maximum leverage ratio (based upon the ratio of total funded debt to consolidated EBITDA, as defined in the loan agreement) and a minimum interest coverage ratio (based upon the ratio of consolidated EBITDA to interest expense), which are tested quarterly based on the last four fiscal quarters beginning with the four fiscal quarters ended September 30, 2013. The required financial ratios become more restrictive over time, with the specific ratios required by period set forth in the below table.

Period	Leverage Ratio (must not exceed)	Interest Coverage Ratio (must exceed)
September 30, 2013 to September 30, 2014	4.75 to 1.00	3.50 to 1.00
December 31, 2014 to September 30, 2015	4.25 to 1.00	4.00 to 1.00
December 31, 2015 to September 30, 2016	4.00 to 1.00	4.00 to 1.00
December 31, 2016 and thereafter	3.75 to 1.00	4.00 to 1.00

As of September 30, 2013, we were in compliance with these covenants with a leverage ratio of 3.20 to 1.00 and an interest coverage ratio of 16.71 to 1.00.

Interest Rate Swaps

As of September 30, 2013, we had sixteen outstanding interest rate swaps with a combined notional balance of \$1.35 billion (amortizing to \$1.1 billion) covering an exposure period from June 2013 through June 2017 that were designated as cash flow hedges of interest rate risk.

Building Loan

On July 12, 2011, we entered into a term loan agreement for approximately \$10.1 million for the purchase of our corporate headquarters facility. The interest rate is fixed at 6.22%, with interest only payments required for the first 84 months. Thereafter, and until maturity, we will pay interest and principal based upon a 30 year amortization schedule, with the remaining principal amount due at maturity, August 2021.

Contractual Obligations

The following describes significant additional contractual obligations and commitments that have arisen subsequent to those disclosed in our Annual Report on Form 10-K as of December 31, 2012.

Tax Receivable Agreements

In connection with the secondary offerings in May 2013 and August 2013, Fifth Third exchanged Class B units of Vantiv Holding for shares of Vantiv, Inc. Class A common stock. As a result of the increase in tax basis generated by the exchange, we recorded a liability under the TRA of \$328.9 million. Including this liability, there are no payment obligations due during the remainder of 2013. Payment obligations subsequent to 2013 are \$76.9 million during 2014 and 2015, \$104.7 million during 2016 and 2017 and \$632.0 million thereafter.

Borrowings

As a result of our debt refinancing in May 2013 as discussed above, total principal and variable interest payments due under our senior secured credit facilities and our loan agreement for our corporate headquarters facility are as follows: \$32.3 million during the remainder of 2013, \$276.8 million during 2014 and 2015, \$359.7 million during 2016 and 2017 and \$1,317.7 million thereafter. Variable interest payments were calculated using interest rates as of September 30, 2013.

Critical Accounting Policies

Our discussion and analysis of our financial condition and results of operations are based upon our unaudited consolidated financial statements, which have been prepared in accordance with GAAP. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. On an ongoing basis, we evaluate our estimates including those related to revenue recognition, goodwill and intangible assets, derivative financial instruments, income taxes and share-based compensation. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions.

During the nine months ended September 30, 2013, we have not adopted any new critical accounting policies, have not changed any critical accounting policies and have not changed the application of any critical accounting policies from the year ended December 31, 2012. Our critical accounting estimates are described fully within Management's Discussion and Analysis of Financial Condition and Results of Operations included within our Annual Report on Form 10-K filed with the SEC on February 20, 2013.

Off-Balance Sheet Arrangements

We have no off-balance sheet financing arrangements.

Item 3. Quantitative and Qualitative Disclosure About Market Risk

We are exposed to interest rate risk in connection with our senior secured credit facilities, which are subject to variable interest rates.

As of September 30, 2013, we had sixteen outstanding interest rate swaps with a combined notional balance of \$1.35 billion (amortizing to \$1.1 billion) covering an exposure period from June 2013 through June 2017. As of September 30, 2013, we had \$477 million of variable rate debt not subject to a fixed rate swap.

Based on the amount outstanding under our senior secured credit facilities at September 30, 2013, a change in one percentage point in variable interest rates, after the effect of our interest rate swaps, would cause an increase or decrease in interest expense of \$4.8 million on an annual basis.

Item 4. Controls and Procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of September 30, 2013. The term "disclosure controls and procedures," as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, means controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that

it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports it files or submits under the Securities Exchange Act of 1934 is accumulated and communicated to the company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives. Based on the evaluation of our disclosure controls and procedures as of September 30, 2013, our Chief Executive Officer and Chief Financial Officer concluded that, as of such date, our disclosure controls and procedures were effective.

There were no changes in our internal control over financial reporting that occurred during the three months ended September 30, 2013 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II - OTHER INFORMATION**Item 1. Legal Proceedings**

From time to time, we are involved in various litigation matters arising in the ordinary course of our business. While it is impossible to ascertain the ultimate resolution or range of financial liability with respect to these contingent matters, management believes none of these matters, either individually or in the aggregate, would have a material adverse effect on us.

Item 1A. Risk Factors

You should carefully consider the risks described under “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2012. These risks could materially affect our business, results of operations or financial condition, cause the trading price of our common stock to decline materially or cause our actual results to differ materially from those expected or those expressed in any forward looking statements made by or on behalf of Vantiv. These risks are not exclusive, and additional risks to which we are subject include, but are not limited to, the risks of our businesses described elsewhere in this Quarterly Report on Form 10-Q. There have been no material changes from the risk factors disclosed in Part I, Item 1A “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2012, except as described below.

Our use of derivative financial instruments may not be successful in managing our interest rate risks and could result in material financial losses by us.

From time to time, we have sought to reduce our exposure to fluctuations in interest rates through the use of interest rate hedging arrangements. To the extent that we hedge our interest rate exposures, we forgo the benefits we would otherwise experience if interest rates were to change in our favor. Developing an effective strategy for dealing with movements in interest rates is complex, and no strategy can completely insulate us from risks associated with such fluctuations. In addition, a counterparty to the arrangement could default on its obligation, thereby exposing us to credit risk. Further, we may have to repay certain costs, such as transaction fees or breakage costs, if we terminate these arrangements. Finally, our interest rate risk management activities could expose us to substantial losses if interest rates move materially differently from management's expectations. As a result, we cannot assure that our interest rate hedging arrangements will effectively manage our interest rate sensitivity or have the desired beneficial impact on our results of operations or financial condition.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**Issuer Purchases of Equity Securities**

The following table sets forth information regarding shares of Class A common stock repurchased by us during the three months ended September 30, 2013:

Period	Total Number of Shares Purchased(1)	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet be Purchased Under the Plans or Programs
July 1, 2013 to July 31, 2013	16,657	\$ 27.07	—	—
August 1, 2013 to August 31, 2013	—	\$ —	—	—
September 1, 2013 to September 30, 2013	42,162	\$ 27.35	—	—

(1) Includes delivery of shares of Class A common stock to us on vesting of restricted shares to satisfy employee tax withholding obligation.

Item 5. Other Information

On October 22, 2013, the Company's board of directors approved a program to repurchase up to \$137 million of the Company's Class A common stock. Purchases under the repurchase program may be made from time to time in the open market, in privately negotiated transactions, or otherwise. The manner, timing, and amount of any purchases will be determined by management based on an evaluation of market conditions, stock price, and other factors. No share repurchases have been transacted under this program as of the date of this filing. There is no guarantee as to the exact number or amount of shares that

will be repurchased, and the Company may discontinue purchases at any time that management determines additional purchases are not warranted.

On October 23, 2013, the Company entered into substantially identical tax receivable termination agreements with Advent and JPDN to terminate the obligations owed to them under the tax receivable agreements (TRAs) established at the time of the Company's initial public offering. Under the terms of the tax receivable termination agreements, the Company paid approximately \$112 million to Advent and \$0.5 million to JPDN to settle approximately \$254 million of obligations under the TRAs, the difference of which will be recorded as an addition to paid-in capital. As a result of the termination agreements, the TRAs with Advent and JPDN were terminated and the Company has no further obligations to Advent or JPDN under the TRAs. The Company remains obligated to pay amounts due to Fifth Third Bank under the TRA with all pre-IPO investors and the TRA with Fifth Third Bank. Advent is a stockholder of the Company and JPDN is an affiliate of the Company's president and chief executive officer. A special committee of the Company's board of directors comprised of independent, disinterested directors authorized the tax receivable termination agreements. See Note 4 of Part I, Item 1 for additional information about the TRAs.

Item 6. Exhibits

See the Exhibit Index immediately following the signature page of this Quarterly Report on Form 10-Q, which is incorporated herein by reference.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

VANTIV, INC.

October 24, 2013

By: /s/ Mark L. Heimbouch
Mark. L. Heimbouch
Chief Financial Officer
(Principal Financial and Accounting Officer)

EXHIBIT INDEX

Exhibit Number	Exhibit Description
10.1	Tax Receivable Termination Agreement, dated October 23, 2013, by and among Vantiv, Inc., the Advent Stockholders party thereto and Advent International Corporation
10.2	Tax Receivable Termination Agreement, dated October 23, 2013, by and between Vantiv, Inc. and JPDN Enterprises, LLC
31.1	Certification of Chief Executive Officer pursuant to Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer pursuant to Exchange Act Rules 13a-14(a) and 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32	Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101	Interactive Data Files

TAX RECEIVABLE TERMINATION AGREEMENT

This Tax Receivable Termination Agreement (the “Agreement”) is entered into as of October 23, 2013 by and between (i) Advent International GPE VI Limited Partnership, Advent GPE VI FT Co-Investment Limited Partnership, Advent International GPE VI-A Limited Partnership, Advent International GPE VI-B Limited Partnership, Advent International GPE VI-C Limited Partnership, Advent International GPE VI-D Limited Partnership, Advent International GPE VI-E Limited Partnership, Advent International GPE VI-F Limited Partnership, Advent International GPE VI-G Limited Partnership, Advent Partners GPE VI 2008 Limited Partnership, Advent Partners GPE VI 2009 Limited Partnership and Advent Partners GPE VI-A Limited Partnership (collectively, “Advent”), (ii) Vantiv, Inc. and (iii) Advent International Corporation (“AIC”).

WHEREAS, Advent, Vantiv and AIC entered into that certain Tax Receivable Agreement, dated as of March 21, 2012 (the “Advent TRA”);

WHEREAS, Vantiv, Advent, AIC, Fifth Third Bank, FTPS Partners, LLC and JPND Enterprises, LLC entered into that certain Tax Receivable Agreement, dated as of March 21, 2012 (the “NPC TRA” and, together with the Advent TRA, the “TRAs”);

WHEREAS Vantiv desires to terminate the contingent obligations owed to Advent under the TRAs, and Advent will accept payment for such contingent rights under the TRAs and will release Vantiv from all obligations thereunder, as specified in this Agreement.

NOW, THEREFORE, in consideration of the premises, representations, warranties and covenants herein contained, the Parties agree as follows:

Certain capitalized terms used in this Agreement shall have the meanings ascribed to them in Article V. All other defined terms used herein and not otherwise defined shall have the meanings ascribed to such terms in the Advent TRA.

ARTICLE I THE TERMINATION PAYMENT

1.1 Termination Payment. Upon and subject to the terms and conditions of this Agreement, Vantiv shall make the payment set forth in Section 1.2 below to Advent, as payment in full of its remaining contingent obligations to Advent under the Advent TRA and the NPC TRA (the “Termination Payment”). From and after the Closing, Vantiv shall have no further obligations under the TRAs to Advent or any other person claiming through Advent on account of Advent’s interest in the TRAs, and Advent hereby releases, remises and forever discharges Vantiv, its Affiliates, shareholders, directors, officers and employees from any such obligations, effective as of the Closing.

1.2 The Closing.

(a) The Closing shall take place by electronic exchange of documents commencing at 9:00 a.m. local time on the date hereof. All transactions at the Closing shall be deemed to take place simultaneously, and no transaction shall be deemed to have been completed and no documents or certificates shall be deemed to have been delivered until all other transactions are completed and all other documents and certificates are delivered.

(b) At the Closing, Vantiv shall make a payment of the Aggregate Payment Amount by wire transfer of immediately available funds to an account or accounts designated by AIC.

1.3 Effect on Advent TRA. Advent, AIC and Vantiv hereby acknowledge and agree that the Advent TRA shall be terminated in its entirety as of the Closing, and no party shall have any further obligations thereunder or with respect thereto other than those obligations set forth in this Agreement.

1.4 Effect on NPC TRA. Without limiting anything set forth in Article 1.1, the sole effect of this Agreement and the Termination Payment on the NPC TRA shall be the termination of all obligations of Vantiv to Advent under the NPC TRA and the termination of all rights and obligations of Advent under the NPC TRA. Nothing in this Agreement shall be deemed to affect, modify or otherwise change the rights of the other parties to the NPC TRA.

ARTICLE II REPRESENTATIONS AND WARRANTIES OF ADVENT

Advent represents and warrants to Vantiv that the statements contained in this Article II are true and correct as of the date of this Agreement.

2.1 Authorization of Transaction. Advent has all requisite corporate power and authority to execute and deliver this Agreement and to perform its obligations hereunder. The execution and delivery by Advent of this Agreement and the performance by Advent of this Agreement and the consummation by Advent of the transactions contemplated hereby have been duly and validly authorized by all necessary corporate action on the part of Advent. This Agreement has been duly and validly executed and delivered by Advent and such agreements, constitute valid and binding obligations of Advent, enforceable against Advent in accordance with their terms, except as such enforcement may be limited by general equitable principles or by applicable bankruptcy, insolvency, fraudulent transfer, moratorium, or similar laws, legal requirements and judicial decisions from time to time in effect which affect creditors' rights generally.

2.2 Noncontravention. Neither the execution and delivery by Advent of this Agreement, nor the consummation by Advent of the transactions contemplated hereby, will (a) conflict with or violate any provision of the organizational documents of Advent, (b) require on the part of Advent any notice to or filing with, or any permit, authorization, consent or approval of, any Governmental Entity or (c) violate any order, writ, injunction, decree, statute, rule or regulation applicable to Advent or any of its properties or assets.

2.3 Ownership of Rights. Advent has the sole and exclusive rights to receive the payments under the TRAs, and such rights are free and clear of all Security Interests.

2.4 Litigation. There is no Legal Proceeding which is pending or has been threatened in writing, or judgment, order or decree outstanding, against or otherwise naming Advent which in any manner challenges or seeks, or would if commenced challenge or seek, to prevent, enjoin, alter or delay the transactions contemplated by this Agreement.

2.5 No Additional Representations. Advent acknowledges that neither Vantiv nor any person has made any representation or warranty, express or implied, as to the accuracy or completeness of any information regarding Vantiv furnished or made available to Advent and its representatives except as expressly set forth in this Agreement.

2.6 Brokers' Fees. Advent has no liability or obligation to pay any fees or commissions to any broker, finder or agent with respect to the transactions contemplated by this Agreement.

ARTICLE III REPRESENTATIONS AND WARRANTIES OF VANTIV

Vantiv represents and warrants to Advent and AIC that the statements contained in this Article III are true and correct as of the date of this Agreement.

3.1 Authorization of the Transaction. Vantiv has all requisite corporate power and authority to execute and deliver this Agreement and to perform its obligations hereunder. The execution and delivery by Vantiv of this Agreement, the performance by Vantiv of this Agreement and the consummation by Vantiv of the transactions contemplated hereby and thereby have been duly and validly authorized by all necessary corporate action on the part of Vantiv. This Agreement have been duly and validly executed and delivered by Vantiv and this Agreement constitute valid and binding obligations of Vantiv, enforceable against Vantiv in accordance with their terms, except as such enforcement may be limited by general equitable principles or by applicable bankruptcy, insolvency, fraudulent transfer, moratorium, or similar laws, legal requirements and judicial decisions from time to time in effect which affect creditors' rights generally.

3.2 Noncontravention. Neither the execution and delivery by Vantiv of this Agreement, nor the consummation by Vantiv of the transactions contemplated hereby, will (a) conflict with or violate any provision of the Certificate of Incorporation or by-laws of Vantiv, (b) require on the part of Vantiv any filing with, or permit, authorization, consent or approval of, any Governmental Entity or (c) violate any order, writ, injunction, decree, statute, rule or regulation applicable to Vantiv or any of its properties or assets.

3.3 No Additional Representations. Vantiv acknowledges that none of Advent, AIC nor any person has made any representation or warranty, express or implied, as to the accuracy or completeness of any information regarding Advent furnished or made available to Vantiv and its representatives except as expressly set forth in this Agreement.

3.4 Brokers' Fees. Vantiv has no liability or obligation to pay any fees or commissions to any broker, finder or agent with respect to the transactions contemplated by this Agreement.

ARTICLE IV POST-CLOSING COVENANTS

4.1 Press Releases and Announcements. Neither Advent nor AIC shall issue any press release or public announcement relating to the subject matter of this Agreement without the prior written approval of Vantiv.

ARTICLE V DEFINITIONS

For purposes of this Agreement, each of the following terms shall have the meaning set forth below.

“Affiliate” shall mean with respect to any Person, any other Person, directly or indirectly, through one or more intermediaries, controlling, controlled by, or under common control with, such Person; it being understood that “control” or any correlative version thereof in this definition shall have the meaning ascribed thereto in Rule 12b-2 under the Securities Exchange Act of 1934.

“Aggregate Payment Amount” shall mean \$112,098,922.00.

“Closing” shall mean the closing of the transactions contemplated by this Agreement.

“Governmental Entity” shall mean any court, arbitrational tribunal, administrative agency or commission or other governmental or regulatory authority or agency.

“Legal Proceeding” shall mean any action, suit, proceeding, claim, arbitration or investigation before any Governmental Entity or before any arbitrator.

“Parties” shall mean Vantiv, Advent and AIC.

“Security Interest” shall mean any mortgage, pledge, security interest, encumbrance, charge or other lien (whether arising by contract or by operation of law).

ARTICLE VI MISCELLANEOUS

6.1 No Third Party Beneficiaries. This Agreement shall not confer any rights or remedies upon any person other than the Parties and their respective successors and permitted assigns.

6.2 Entire Agreement. This Agreement (including the documents referred to herein) constitutes the entire agreement between the Parties and supersedes any prior understandings, agreements, or representations by or between the Parties, written or oral, with respect to the subject matter hereof.

6.3 Succession and Assignment. This Agreement shall be binding upon and inure to the benefit of the Parties named herein and their respective successors and permitted assigns. No Party may assign either this Agreement or any of its rights, interests, or obligations hereunder without the prior written approval of each other Party.

6.4 Counterparts and Facsimile Signature. This Agreement may be executed in two or more counterparts, each of which shall be deemed an original but all of which together shall constitute one and the same instrument. This Agreement may be executed by facsimile signature.

6.5 Headings. The section headings contained in this Agreement are inserted for convenience only and shall not affect in any way the meaning or interpretation of this Agreement.

6.6 Notices. All notices, requests, demands, claims, and other communications hereunder shall be in writing. Any notice, request, demand, claim, or other communication hereunder shall be deemed duly delivered four business days after it is sent by registered or certified mail, return receipt requested, postage prepaid, or one business day after it is sent for next business day delivery via a reputable nationwide overnight courier service, in each case to the intended recipient as set forth below:

If to Vantiv, to:

Vantiv, Inc.
8500 Governor’s Hill Drive
Symmes Township, Ohio 45249
Attention: General Counsel

with a copy to:

Weil Gotshal & Manges, LLP
100 Federal Street, Floor 34
Boston, Massachusetts 02110
Telephone: (617) 772-8300
Facsimile: (617) 772-8333
Email: marilyn.french@weil.com
Attention: Marilyn French

If to Advent or AIC, to:

Advent International Corporation
75 State Street
Boston, Massachusetts 2109
Telephone: (617) 951-9400
Facsimile: (617) 951-0566
Attention: Christopher Pike

with a copy to:

Advent International Corporation
75 State Street
Boston, Massachusetts 2109
Telephone: (617) 951-9400
Facsimile: (617) 951-0566
Attention: James Westra

Any Party may give any notice, request, demand, claim, or other communication hereunder using any other means (including personal delivery, expedited courier, messenger service, teletype, telex, ordinary mail, or electronic mail), but no such notice, request, demand, claim, or other communication shall be deemed to have been duly given unless and until it actually is received by the party for whom it is intended. Any Party may change the address to which notices, requests, demands, claims, and other communications hereunder are to be delivered by giving each other Party notice in the manner herein set forth.

6.7 Governing Law. This Agreement shall be governed by, and construed in accordance with, the laws of the State of Delaware without giving effect to applicable principles of conflict of laws.

6.8 Amendments and Waivers. The Parties may mutually amend any provision of this Agreement. No amendment of any provision of this Agreement shall be valid unless the same shall be in writing and signed by each of the Parties. No waiver by any Party of any right or remedy hereunder shall be valid unless the same shall be in writing and signed by the Party giving such waiver. No waiver by any Party with respect to any default, misrepresentation, or breach of warranty or covenant hereunder shall be deemed to extend to any prior or subsequent default, misrepresentation, or breach of warranty or covenant hereunder or affect in any way any rights arising by virtue of any prior or subsequent such occurrence.

6.9 Expenses. Each Party shall bear its own costs and expenses incurred in connection with this Agreement and the transactions contemplated hereby.

6.10 Submission to Jurisdiction. With respect to any suit, action or proceeding relating to this Agreement (collectively, a "Proceeding"), each party to this Agreement irrevocably (a) consents and submits to the exclusive jurisdiction of the courts of the States of New York and Delaware and any court of the U.S. located in the Borough of Manhattan in New York City or the State of Delaware; (b) waives any objection which such party may have at any time to the laying of venue of any Proceeding brought in any such court, waives any claim that such Proceeding has been brought in an inconvenient forum and further waives the right to object, with respect to such Proceeding, that such court does not have jurisdiction over such party; (c) consents to the service of process at the address set forth for notices in Section 6.6 herein; provided, however, that such manner of service of process shall not preclude the service of process in any other manner permitted under applicable law; and (d) waives, to the fullest extent permitted by applicable law, any and all rights to trial by jury in connection with any Proceeding.

6.11 Specific Performance. Each Party acknowledges and agrees that the other Parties would be damaged irreparably in the event any of the provisions of this Agreement are not performed in accordance with their specific terms or otherwise are breached. Accordingly, each Party agrees that each other Party shall be entitled to an injunction or other equitable relief to prevent breaches of the provisions of this Agreement and to enforce specifically this Agreement and the terms and provisions hereof in any action instituted in any court of the United States or any state thereof having jurisdiction over the Parties and the matter, in addition to any other remedy to which it may be entitled, at law or in equity.

6.12 Construction.

(a) The language used in this Agreement shall be deemed to be the language chosen by the Parties to express their mutual intent, and no rule of strict construction shall be applied against either Party.

(b) Any reference to any federal, state, local, or foreign statute or law shall be deemed also to refer to all rules and regulations promulgated thereunder, unless the context requires otherwise.

(c) Any reference herein to “including” shall be interpreted as “including without limitation”.

(d) Any reference to any Article, Section or paragraph shall be deemed to refer to an Article, Section or paragraph of this Agreement, unless the context clearly indicates otherwise.

[Remainder of page intentionally left blank]

IN WITNESS WHEREOF, the Parties have executed this Agreement as of the date first above written.

VANTIV, INC.

By: /s/ Nelson F. Greene

Name: Nelson F. Greene

Title: Chief Legal Officer and Secretary

ADVENT INTERNATIONAL CORPORATION

Advent International GPE VI Limited Partnership
Advent International GPE VI-A Limited Partnership
Advent International GPE VI-B Limited Partnership
Advent International GPE VI-F Limited Partnership
Advent International GPE VI-G Limited Partnership

By: GPE VI GP Limited Partnership, General Partner
By: Advent International LLC, General Partner
By: Advent International Corporation, Manager

By: /s/ Michael Ristaino

Name: Michael Ristaino

Title: Vice President, Finance- Funds

Advent International GPE VI-C Limited Partnership
Advent International GPE VI-D Limited Partnership
Advent International GPE VI-E Limited Partnership

By: GPE VI GP (Delaware) Limited Partnership, General Partner
By: Advent International LLC, General Partner
By: Advent International Corporation, Manager

By: /s/ Michael Ristaino

Name: Michael Ristaino

Title: Vice President, Finance- Funds

Advent Partners GPE VI 2009 Limited Partnership
Advent Partners GPE VI 2008 Limited Partnership
Advent Partners GPE VI - A Limited Partnership

By: Advent International LLC, General Partner
By: Advent International Corporation, Manager

By: /s/ Michael Ristaino

Name: Michael Ristaino

Title: Vice President, Finance- Funds

GPE VI FT Co-Investment Limited Partnership

By: GPE VI FT Co-Investment GP Limited Partnership;
By: Advent International LLC, General Partner;
By: Advent International Corporation, Manager,

By: /s/ Michael Ristaino

Name: Michael Ristaino

Title: Vice President, Finance- Funds

ADVENT INTERNATIONAL CORPORATION

By: /s/ Andrew D. Dodge

Name: Andrew D. Dodge

Title: Vice President

TAX RECEIVABLE TERMINATION AGREEMENT

This Tax Receivable Termination Agreement (the "Agreement") is entered into as of October 23, 2013 by and between (i) JP DN Enterprises, LLC ("JP DN") and (ii) Vantiv, Inc.

WHEREAS, JP DN and Vantiv entered into that certain Tax Receivable Agreement, dated as of March 21, 2012 (the "JP DN TRA");

WHEREAS, Vantiv, JP DN, Fifth Third Bank, FTPS Partners, LLC, Advent International Corporation and certain investment fund affiliates of Advent International Corporation entered into that certain Tax Receivable Agreement, dated as of March 21, 2012 (the "NPC TRA") and, together with the JP DN TRA, the "TRAs");

WHEREAS Vantiv desires to terminate the contingent obligations owed to JP DN under the TRAs, and JP DN will accept payment for such contingent rights under the TRAs and will release Vantiv from all obligations thereunder, as specified in this Agreement.

NOW, THEREFORE, in consideration of the premises, representations, warranties and covenants herein contained, the Parties agree as follows:

Certain capitalized terms used in this Agreement shall have the meanings ascribed to them in Article V. All other defined terms used herein and not otherwise defined shall have the meanings ascribed to such terms in the JP DN TRA.

ARTICLE I**THE TERMINATION PAYMENT**

1.1 Termination Payment. Upon and subject to the terms and conditions of this Agreement, Vantiv shall make the payment set forth in Section 1.2 below to JP DN, as payment in full of its remaining contingent obligations to JP DN under the JP DN TRA and the NPC TRA (the "Termination Payment"). From and after the Closing, Vantiv shall have no further obligations under the TRAs to JP DN or any other person claiming through JP DN on account of JP DN's interest in the TRAs, and JP DN hereby releases, remises and forever discharges Vantiv, its Affiliates, shareholders, directors, officers and employees from any such obligations, effective as of the Closing.

1.2 The Closing.

(a) The Closing shall take place by electronic exchange of documents commencing at 9:00 a.m. local time on the date hereof. All transactions at the Closing shall be deemed to take place simultaneously, and no transaction shall be deemed to have been completed and no documents or certificates shall be deemed to have been delivered until all other transactions are completed and all other documents and certificates are delivered.

(b) At the Closing, Vantiv shall make a payment of the Aggregate Payment Amount by wire transfer of immediately available funds to an account or accounts designated by JP DN.

1.3 Effect on JP DN TRA. JP DN and Vantiv hereby acknowledge and agree that the JP DN TRA shall be terminated in its entirety as of the Closing, and no party shall have any further obligations thereunder or with respect thereto other than those obligations set forth in this Agreement.

1.4 Effect on NPC TRA. Without limiting anything set forth in Article 1.1, the sole effect of this Agreement and the Termination Payment on the NPC TRA shall be the termination of all obligations of Vantiv to JP DN under the NPC TRA and the termination of all rights and obligations of JP DN under the NPC TRA. Nothing in this Agreement shall be deemed to affect, modify or otherwise change the rights of the other parties to the NPC TRA.

ARTICLE II

REPRESENTATIONS AND WARRANTIES OF JPDN

JPDN represents and warrants to Vantiv that the statements contained in this Article II are true and correct as of the date of this Agreement.

2.1 Authorization of Transaction. JPDN has all requisite corporate power and authority to execute and deliver this Agreement and to perform its obligations hereunder. The execution and delivery by JPDN of this Agreement and the performance by JPDN of this Agreement and the consummation by JPDN of the transactions contemplated hereby have been duly and validly authorized by all necessary corporate action on the part of JPDN. This Agreement has been duly and validly executed and delivered by JPDN and such agreements, constitute valid and binding obligations of JPDN, enforceable against JPDN in accordance with their terms, except as such enforcement may be limited by general equitable principles or by applicable bankruptcy, insolvency, fraudulent transfer, moratorium, or similar laws, legal requirements and judicial decisions from time to time in effect which affect creditors' rights generally.

2.2 Noncontravention. Neither the execution and delivery by JPDN of this Agreement, nor the consummation by JPDN of the transactions contemplated hereby, will (a) conflict with or violate any provision of the organizational documents of JPDN, (b) require on the part of JPDN any notice to or filing with, or any permit, authorization, consent or approval of, any Governmental Entity or (c) violate any order, writ, injunction, decree, statute, rule or regulation applicable to JPDN or any of its properties or assets.

2.3 Ownership of Rights. JPDN has the sole and exclusive rights to receive the payments under the TRAs, and such rights are free and clear of all Security Interests.

2.4 Litigation. There is no Legal Proceeding which is pending or has been threatened in writing, or judgment, order or decree outstanding, against or otherwise naming JPDN which in any manner challenges or seeks, or would if commenced challenge or seek, to prevent, enjoin, alter or delay the transactions contemplated by this Agreement.

2.5 No Additional Representations. JPDN acknowledges that neither Vantiv nor any person has made any representation or warranty, express or implied, as to the accuracy or completeness of any information regarding Vantiv furnished or made available to JPDN and its representatives except as expressly set forth in this Agreement.

2.6 Brokers' Fees. JPDN has no liability or obligation to pay any fees or commissions to any broker, finder or agent with respect to the transactions contemplated by this Agreement.

ARTICLE III

REPRESENTATIONS AND WARRANTIES OF VANTIV

Vantiv represents and warrants to JPDN that the statements contained in this Article III are true and correct as of the date of this Agreement.

3.1 Authorization of the Transaction. Vantiv has all requisite corporate power and authority to execute and deliver this Agreement and to perform its obligations hereunder. The execution and delivery by Vantiv of this Agreement, the performance by Vantiv of this Agreement and the consummation by Vantiv of the transactions contemplated hereby and thereby have been duly and validly authorized by all necessary corporate action on the part of Vantiv. This Agreement have been duly and validly executed and delivered by Vantiv and this Agreement constitute valid and binding obligations of Vantiv, enforceable against Vantiv in accordance with their terms, except as such enforcement may be limited by general equitable principles or by applicable bankruptcy, insolvency, fraudulent transfer,

moratorium, or similar laws, legal requirements and judicial decisions from time to time in effect which affect creditors' rights generally.

3.2 Noncontravention. Neither the execution and delivery by Vantiv of this Agreement, nor the consummation by Vantiv of the transactions contemplated hereby, will (a) conflict with or violate any provision of the Certificate of Incorporation or by-laws of Vantiv, (b) require on the part of Vantiv any filing with, or permit, authorization, consent or approval of, any Governmental Entity or (c) violate any order, writ, injunction, decree, statute, rule or regulation applicable to Vantiv or any of its properties or assets.

3.3 No Additional Representations. Vantiv acknowledges that neither JPDN nor any person has made any representation or warranty, express or implied, as to the accuracy or completeness of any information regarding JPDN furnished or made available to Vantiv and its representatives except as expressly set forth in this Agreement.

3.4 Brokers' Fees. Vantiv has no liability or obligation to pay any fees or commissions to any broker, finder or agent with respect to the transactions contemplated by this Agreement.

ARTICLE IV

POST-CLOSING COVENANTS

4.1 Press Releases and Announcements. JPDN shall not issue any press release or public announcement relating to the subject matter of this Agreement without the prior written approval of Vantiv.

ARTICLE V

DEFINITIONS

For purposes of this Agreement, each of the following terms shall have the meaning set forth below.

“Affiliate” shall mean with respect to any Person, any other Person, directly or indirectly, through one or more intermediaries, controlling, controlled by, or under common control with, such Person; it being understood that “control” or any correlative version thereof in this definition shall have the meaning ascribed thereto in Rule 12b-2 under the Securities Exchange Act of 1934.

“Aggregate Payment Amount” shall mean \$463,400.00.

“Closing” shall mean the closing of the transactions contemplated by this Agreement.

“Governmental Entity” shall mean any court, arbitrational tribunal, administrative agency or commission or other governmental or regulatory authority or agency.

“Legal Proceeding” shall mean any action, suit, proceeding, claim, arbitration or investigation before any Governmental Entity or before any arbitrator.

“Parties” shall mean Vantiv and JPDN.

“Security Interest” shall mean any mortgage, pledge, security interest, encumbrance, charge or other lien (whether arising by contract or by operation of law).

ARTICLE VI

MISCELLANEOUS

6.1 No Third Party Beneficiaries. This Agreement shall not confer any rights or remedies upon any person other than the Parties and their respective successors and permitted assigns.

6.2 Entire Agreement. This Agreement (including the documents referred to herein) constitutes the entire agreement between the Parties and supersedes any prior understandings, agreements, or representations by or between the Parties, written or oral, with respect to the subject matter hereof.

6.3 Succession and Assignment. This Agreement shall be binding upon and inure to the benefit of the Parties named herein and their respective successors and permitted assigns. No Party may assign either this Agreement or any of its rights, interests, or obligations hereunder without the prior written approval of each other Party.

6.4 Counterparts and Facsimile Signature. This Agreement may be executed in two or more counterparts, each of which shall be deemed an original but all of which together shall constitute one and the same instrument. This Agreement may be executed by facsimile signature.

6.5 Headings. The section headings contained in this Agreement are inserted for convenience only and shall not affect in any way the meaning or interpretation of this Agreement.

6.6 Notices. All notices, requests, demands, claims, and other communications hereunder shall be in writing. Any notice, request, demand, claim, or other communication hereunder shall be deemed duly delivered four business days after it is sent by registered or certified mail, return receipt requested, postage prepaid, or one business day after it is sent for next business day delivery via a reputable nationwide overnight courier service, in each case to the intended recipient as set forth below:

If to Vantiv, to:

Vantiv, Inc.
8500 Governor's Hill Drive
Symmes Township, Ohio 45249
Attention: General Counsel

with a copy to:

Weil Gotshal & Manges, LLP
100 Federal Street, Floor 34
Boston, Massachusetts 02110
Telephone: (617) 772-8300
Facsimile: (617) 772-8333
Email: marilyn.french@weil.com
Attention: Marilyn French

If to JPDN, to:

JPDN Enterprises, LLC
4626 151 Street
Urbandale, Iowa 50323
Attention: Charles Drucker

Any Party may give any notice, request, demand, claim, or other communication hereunder using any other means (including personal delivery, expedited courier, messenger service, telecopy, telex, ordinary mail, or electronic mail), but no such notice, request, demand, claim, or other communication shall be deemed to have been duly given unless

and until it actually is received by the party for whom it is intended. Any Party may change the address to which notices, requests, demands, claims, and other communications hereunder are to be delivered by giving each other Party notice in the manner herein set forth.

6.7 Governing Law. This Agreement shall be governed by, and construed in accordance with, the laws of the State of Delaware without giving effect to applicable principles of conflict of laws.

6.8 Amendments and Waivers. The Parties may mutually amend any provision of this Agreement. No amendment of any provision of this Agreement shall be valid unless the same shall be in writing and signed by each of the Parties. No waiver by any Party of any right or remedy hereunder shall be valid unless the same shall be in writing and signed by the Party giving such waiver. No waiver by any Party with respect to any default, misrepresentation, or breach of warranty or covenant hereunder shall be deemed to extend to any prior or subsequent default, misrepresentation, or breach of warranty or covenant hereunder or affect in any way any rights arising by virtue of any prior or subsequent such occurrence.

6.9 Expenses. Each Party shall bear its own costs and expenses incurred in connection with this Agreement and the transactions contemplated hereby.

6.10 Submission to Jurisdiction. With respect to any suit, action or proceeding relating to this Agreement (collectively, a “Proceeding”), each party to this Agreement irrevocably (a) consents and submits to the exclusive jurisdiction of the courts of the States of New York and Delaware and any court of the U.S. located in the Borough of Manhattan in New York City or the State of Delaware; (b) waives any objection which such party may have at any time to the laying of venue of any Proceeding brought in any such court, waives any claim that such Proceeding has been brought in an inconvenient forum and further waives the right to object, with respect to such Proceeding, that such court does not have jurisdiction over such party; (c) consents to the service of process at the address set forth for notices in Section 6.6 herein; provided, however, that such manner of service of process shall not preclude the service of process in any other manner permitted under applicable law; and (d) waives, to the fullest extent permitted by applicable law, any and all rights to trial by jury in connection with any Proceeding.

6.11 Specific Performance. Each Party acknowledges and agrees that the other Parties would be damaged irreparably in the event any of the provisions of this Agreement are not performed in accordance with their specific terms or otherwise are breached. Accordingly, each Party agrees that each other Party shall be entitled to an injunction or other equitable relief to prevent breaches of the provisions of this Agreement and to enforce specifically this Agreement and the terms and provisions hereof in any action instituted in any court of the United States or any state thereof having jurisdiction over the Parties and the matter, in addition to any other remedy to which it may be entitled, at law or in equity.

6.12 Construction.

(a) The language used in this Agreement shall be deemed to be the language chosen by the Parties to express their mutual intent, and no rule of strict construction shall be applied against either Party.

(b) Any reference to any federal, state, local, or foreign statute or law shall be deemed also to refer to all rules and regulations promulgated thereunder, unless the context requires otherwise.

(c) Any reference herein to “including” shall be interpreted as “including without limitation”.

(d) Any reference to any Article, Section or paragraph shall be deemed to refer to an Article, Section or paragraph of this Agreement, unless the context clearly indicates otherwise.

[Remainder of page intentionally left blank]

IN WITNESS WHEREOF, the Parties have executed this Agreement as of the date first above written.

VANTIV, INC.

By /s/ Nelson F. Greene

Name: Nelson F. Greene

Title: Chief Legal Officer and Secretary

JPDN ENTERPRISES, LLC

By: /s/ Charles D. Drucker

Name: Charles D. Drucker

Title: Manager

**CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER
PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Charles D. Drucker, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Vantiv, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) [omitted];
 - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

October 24, 2013

/s/ CHARLES D. DRUCKER

Charles D. Drucker

President and Chief Executive Officer

**CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER
PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Mark L. Heimbouch, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Vantiv, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) [omitted];
 - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

October 24, 2013

/s/ MARK L. HEIMBOUCH

Mark L. Heimbouch
Chief Financial Officer

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Vantiv, Inc., a Delaware corporation (the "Company"), on Form 10-Q for the period ending September 30, 2013 as filed with the U.S. Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned officers of the Company does hereby certify, pursuant to 18 U.S.C. § 1350 (section 906 of the Sarbanes-Oxley Act of 2002), that:

1. The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

The foregoing certification (i) is given to such officers' knowledge, based upon such officers' investigation as such officers reasonably deem appropriate; and (ii) is being furnished solely pursuant to 18 U.S.C. § 1350 (section 906 of the Sarbanes-Oxley Act of 2002) and is not being filed as part of the Report or as a separate disclosure document.

October 24, 2013

/s/ CHARLES D. DRUCKER

Charles D. Drucker
President and Chief Executive Officer

October 24, 2013

/s/ MARK L. HEIMBOUCH

Mark L. Heimbouch
Chief Financial Officer

[A signed original of this written statement required by Section 906 has been provided to Vantiv, Inc. and will be retained by Vantiv, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.]
